# Henderson EuroTrust plc

Report and Financial Statements for the year ended 31 July 2012



### Henderson EuroTrust plc

# Objective and investment style

Invests predominantly in large and medium-sized companies which are perceived to be undervalued in view of their growth prospects or on account of a significant change in management or structure. The Company's aim is to achieve a superior total return from a portfolio of high quality European investments.

### **Performance**

The Company has a respectable medium and long term track record relative to its index and peer group, and has beaten the FTSE World Europe (ex UK) Index over one, three, five and ten years.

#### **Stock selection**

Stocks are selected, without particular reference to country, for their long term growth potential. Companies are reviewed carefully to assess the quality of management, balance sheet strength and growth prospects. The Portfolio Manager meets companies regularly.

# Independent board of directors

The Directors meet regularly with the Portfolio Manager to consider investment strategy and to monitor performance.

#### **Benchmark**

FTSE World Europe (ex UK) Index.

### Financial Highlights

Per ordinary share	31 July 2012 pence	31 July 2011 pence	Change %
Net Asset Value	580.2	624.7	-7.1
Revenue Return	17.0	17.6	-3.4
Dividends	16.5	15.0	+10.0

#### **Dividends**

The Company paid an interim dividend of 5.0p (2011: 4.0p) per ordinary share on 27 April 2012. Subject to shareholder approval at the AGM on 14 November 2012, a final dividend of 11.5p (2011: 11.0p) per ordinary share will be paid on 20 November 2012 to shareholders on the register on 19 October 2012. The shares will be quoted ex-dividend on 17 October 2012.

# **Total Return Performance**

	1 year <sup>†</sup>	3 years <sup>†</sup> %	5 years %	10 years %
Net Asset Value Total Return (as published by the AIC) $^{(1)}$ ordinary share	-4.4	27.4	14.8	186.7
FTSE World Europe (ex UK) Index <sup>(2)</sup>	-12.8	9.9	-8.7	102.0
<b>European Investment Trusts (Peer Group)</b> (3) size weighted average	-5.2	28.8	-1.7	141.9

Sources: (1) and (3) Morningstar for the AIC. (2) Datastream. (3) Represents the performance of a group of leading investment trust competitors. These figures are preliminary estimates made by the AIC which is the industry recognised source for performance data.

†Cum Income NAVs (following AIC policy change on 1 June 2008).

#### **Ten Year Record**

	Net asset value per ordinary share pence	Share price percentage discount to net asset value per ordinary share pence	Revenue return per ordinary share pence	Dividend per ordinary share pence
31 July 2002	232.6	12.9	2.4	2.5
31 July 2003	267.8	14.6	3.7	3.0
31 July 2004	292.0	14.5	3.8	3.0
31 July 2005	399.6	8.7	4.3	5.0
31 July 2006	473.9	7.1	5.7	5.5
31 July 2007	552.6	6.5	6.1	6.0
31 July 2008	527.8	11.1	10.1	10.0*
31 July 2009	487.8	9.4	12.4	11.0*
31 July 2010	549.0	10.7	12.1	11.0
31 July 2011	624.7	13.2	17.6	15.0
31 July 2012	580.2	12.7	17.0	16.5
Annualised Growth over ten years	9.6%	_	-	20.8%

\*Includes a special dividend of 2.0p. Source: Factset, Datastream, HGI

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### Chairman's Statement



**Mark Tapley** 

European equities, as measured by our benchmark index with dividends reinvested, were 'flat' in local currency terms in the year ended 31 July 2012. Concerns about the Euro gave rise to a degree of capital flight from the region, causing Sterling to appreciate against the Euro by over ten per cent, in spite of the UK's own economic problems. The total return index in Sterling terms fell therefore by roughly that percentage. Our Portfolio Manager, Tim Stevenson, again outperformed the index, with a -4.4% return, continuing a long run of positive relative returns. As the accompanying table shows, most of the relative performance again came from stock selection, with a modest contribution from the gearing, currency hedging and other management effects.

#### **Performance Attribution**

	%
Benchmark Return	-12.8
Country Allocation	0.1
Stock Selection	9.1
Currency movements (relative to index)	0.3
Cash/gearing	8.0
Management fees and other costs	-1.8
Effect of share buybacks	0.1
Net Asset Value Total Return	-4.2
Change in discount to NAV	-0.6
Share Price Total Return	-3.6

The Board proposes an 11.5p final dividend, taking the total distribution for the year to 16.5p, a 10% increase on last year. Even with this increased dividend we shall again be adding to our revenue reserve, which would stand at 10.7p per share after the proposed final distribution.

In the year under review over 130,000 shares were repurchased and cancelled. Our strong preference however is to pay dividends rather than to return capital via buybacks. We monitor closely both our own discount and the discount

management policies of other trusts, and note that aggressive buyback programmes appear to have only temporary effects on discounts. Dividends benefit all shareholders pro rata to their holdings, including loyal long term shareholders, whereas frequent buybacks appear mainly to benefit those shareholders selling their shares on or shortly after the trust's market intervention. The Board however continues to watch for what we see as unjustified or excessive discounts relative to similar trusts.

Henderson EuroTrust was launched 20 years ago, in July 1992, just weeks before the UK was forced to withdraw from the European Exchange Rate Mechanism. £1 invested at that time would, with reinvested dividends, be worth £9.70 today, whilst £1 invested in our benchmark index would be worth £4.29. In the last fifteen years relative performance has been positive in all but two. This steady outperformance, compounded over the years, is to the credit of our Manager.

#### Outlook

The economies of the region in which we invest are facing many uncertainties, and these may spill over at times into the valuations of companies traded on its stock markets. But perspective is needed; perhaps even greater uncertainties face the two largest economies of the world. The US confronts a so-called 'fiscal cliff' in a few months, and possibly a new President. A new leadership also takes over in China in 2013. We know from history that new political leaders often learn their economics 'on the job' through an educational process that is expensive for us all.

Meanwhile some of the best companies in the world are based in continental Europe, and because of capital flight from the region over the last two years or so, they are often available at reasonable multiples of earnings and dividends. It is the job of our management team to identify them. Our team has achieved this objective in the past and the Board has every confidence that it will carry on doing so.

### Chairman's Statement

continued

#### **Annual General Meeting**

Our meeting will be held on Wednesday 14 November 2012 at 2.30pm at Henderson's offices at 201 Bishopsgate, London EC2M 3AE. Full details of the business of the meeting are set out in the Notice which has been sent to shareholders with this Report. Tim Stevenson will make an investment presentation after the formal business has been concluded and the Board will be pleased to answer questions from shareholders.

Mark Tapley Chairman 3 October 2012

### Portfolio Manager's Report



Tim Stevenson

#### **Overview**

Europe is beset by two conflicting forces, summed up by a poor macroeconomic and political environment contrasted with many top quality companies available at modest valuations. To benefit from the

latter, an investor has to have the patience to endure the former.

Over the last year the total return has been negative, with a decline of 4.4%, which is considerably smaller than the decline in the benchmark FTSE World Europe (ex UK) Index of 12.8%. These returns have been achieved against the notable headwind of currency movements as Sterling appreciated against the Euro and the Swiss Franc by over 10%. Over five years the figures are +14.8% for the trust and -8.7% for its benchmark while over ten years the trust has returned 186.7% versus the benchmark return of 102.0%.

The significance of giving the longer term numbers lies in the importance of patience in doing what we do for Henderson Euro Trust. In investment terms, patience seems to be a forgotten attribute, as 'algorithmic' and 'high frequency' trading have become more popular. In many ways we share the views of Professor John Kay, the economist commissioned by the UK government to investigate if equity markets are working effectively. In his recent report (http://www.bis.gov.uk/kayreview) he expresses concern at the culture of short-termism and recommends changes in executive pay and reporting frequency to help reverse this trend.

I am pleased that we have also managed another increase in the dividend this year despite the challenging environment. The low valuation of European markets and the encouragingly consistent trend of European companies to recognise the importance of shareholders, has led to a dividend yield of our shares at year end of 3.3%.

#### **Economies and the Euro Debate**

The economic picture has remained mixed with the US recovery not as robust as hoped. China, until recently the cornerstone of global growth aspirations, has seen weaker growth as have most emerging markets. There has not been much positive news to counter the theory that we are in for a very long period of low growth, punctuated with bouts of excessive optimism or excessive bearishness. In the European area, only Northern Europe has seen reasonable growth, but at the time of writing, there is clear evidence that even this is slowing.

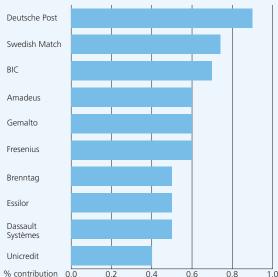
The European project has finally taken a fork in the road – towards closer integration, after two years or so of indecision and years of applying 'patches' – like sticking plasters or software glitches being resolved. Recent decisive action has started to remove the 'convertibility' risk that has led to higher interest rates in some areas. With the European Central Bank (ECB) doing all it can, the pressure will remain on each country to continue with domestic reforms. At last measures are being put in place that should have been taken before the Euro project started. Another way to think of this is that it is akin to putting in foundations to a huge and complex building when it is already 17 storeys high. Only when we see this are we likely to see an easing in the understandable reluctance of 'the prudent' to subsidise 'the less prudent'.

We continue to believe that the Euro will survive, as the succession of measures buys enough time for the long term reforms to begin to come through.

#### What have we been doing in the portfolio?

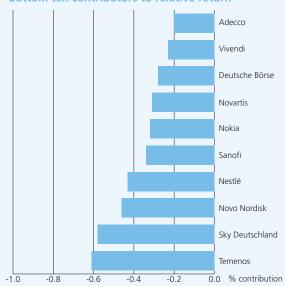
We have been working with the low growth and high debt assumptions for a while now and therefore have concentrated on good quality, consistent, reliable names. The strong outperformance of these stocks has increased their valuation premium over lower quality names in the market, but despite this we feel comfortable holding a large number of these better quality





Source: Russell Mellon iMS Enterprise

**Bottom ten contributors to relative return** 



Source: Russell Mellon iMS Enterprise

## Portfolio Manager's Report

#### continued

names, as we feel that the strong will get stronger. Given their structural advantages we believe quality companies will outperform for a sustained period. It is also important to note that although quality stocks have outperformed, in many cases they have merely been appreciating in value in line with their earnings growth, leaving their valuation rating unchanged in absolute terms.

We have an overweight exposure to industrials (mainly business services and IT sectors) where we are finding good opportunities for growth. Over the course of the year we have increased our health care exposure (we added Sanofi, Novartis and Novo Nordisk). This was funded by a reduction in our engineering exposure (sold ABB, Atlas Copco, Schneider, Kone and Siemens). In practice this has seen us position the portfolio away from those sectors we consider to be at greatest risk from weak economic growth, such as banks (we have none) and selected cyclicals, and add to our quality growth positions.

Looking at individual stocks our preference for market leaders has been rewarded. Deutsche Post, the trust's largest position for most of the year, continued to see strong growth through its DHL business. Essilor (lenses for glasses) and Fresenius SE (health care conglomerate) also proved it possible to prosper in what has been a difficult environment. It is pleasing to see two Spanish-listed stocks in our top performers, Amadeus IT Holding (airline booking systems) and the long-standing position in Inditex (in our view the best clothes retailer in the world). The good performance of these stocks highlights the importance of selecting good companies rather than focusing purely on sectors or domicile. It clearly demonstrates the frustrating nature of the conflict (highlighted at the beginning of this report) between strong companies and political uncertainties. We are also acutely aware of the need to add potential recovery names to the portfolio, but we will only do this when we can be as close to certain as possible that we are not buying into a 'value trap'.

#### **Summary of changes made**

We have added 16 new positions to the portfolio this year (and have completely sold 15 positions). The number of holdings has risen to 51 from 50 a year ago. Turnover (as measured by the lower of purchases or sales as a percentage of average assets) was 66.5%, in line with 64.5% the previous year. New names include some real gems that have drifted back to attractive valuations given their growth potential. This list contains stocks such as Richemont in the luxury area (with brands such as Cartier and Mont Blanc), or ASML (semi-conductor equipment manufacturer) in the technology arena. Over the last few years, there are many companies in Europe which have risen to commanding positions in their industry, and ASML is one of the finest examples. I would add Dassault Systèmes into this category, as it is one of the world's leading 3D design companies. Other names include Luxottica (luxury sunglasses with brands such as Ray-Ban and Oakley), Novo Nordisk in pharmaceuticals which specialises in treating diabetes and also has

a potentially huge drug to help in the battle against obesity. Another new entry is Wirecard which is involved in the booming market of mobile payment systems. To some extent these companies are also beneficiaries of demographics.

The common feature amongst most names in the portfolio is that of growth independent of the economic environment. As alluded to earlier, I fear that we are in for years of low growth, and as such any company that can either be 'part of the solution' (that is help companies, individuals or governments operate more efficiently) or expand in new markets, should be able to grow faster and achieve and maintain a higher than average market rating. Analysis of the portfolio shows an average price-to-earnings multiple of 12.7 times. This is higher than the market average but when you take into account forecast earnings growth of 12.5% (and hence a price-to-earnings-growth ratio of approximately 1.0) the valuations are clearly attractive.

#### Outlook

Autumn 2012 sees the world faced with a huge list of problems, and a cupboard that is almost empty of useful tools with which to confront those issues. We have therefore sided even more heavily with the 'quality growth' companies that have served us so well over many years. As soon as the US election is over, the issue of the 'fiscal cliff' will have to be faced – and daunting though the debt is in the USA, one admirable feature of that economy and its people is its ability to find solutions to problems. Emerging markets are still growing, albeit at a lower rate. Europe will remain a very difficult economy, and there is still plenty that could go wrong, in spite of the obvious commitment of the ECB and European leaders to find a solution. Henderson EuroTrust is in a strong position, invested in some great companies and at our disposal is an increased borrowing facility of £15m. If we utilise all that, we would be geared at year end NAV of the trust of £118m to the tune of 12.6%. The fall in European equities over the last year provides us with a great opportunity to invest in companies that can give us a total return (earnings growth added to dividend yield) of greater than 10%. Relative to Europe's own history and other regions, Continental European equity valuations have rarely been at such attractive levels. Bonds in contrast look highly dangerous in a number of countries with two-year government bonds being issued at negative nominal yields in some 'safe havens'. The fact that investors are willing to pay for the privilege of loaning to certain governments is a bizarre concept and shows the level of fear in markets.

Volatility around political announcements will likely remain high and we intend therefore to utilise bad days to add to existing positions. In the context of the conflict referred to in the opening paragraphs, we expect the strength of European companies to be reflected in a gradual trend of rising share prices.

# Portfolio Manager's Report

continued

Performance Attribution Analysis - Twelve months to 31 July 2012 (average throughout year)

	Allocation		Perform	ance
	Investment	Benchmark	Investment	Benchmark
Sector	Portfolio %	Index %	Portfolio %	Index %
Industrials	27.0	14.8	0.5	-15.5
Healthcare	15.7	11.8	10.2	10.3
Financials	10.0	20.0	-23.5	-26.1
Consumer Goods	12.5	18.3	11.2	-1.2
Basic Materials	5.5	8.1	-0.9	-13.8
Consumer Services	7.3	5.1	-10.8	-9.8
Energy	8.2	7.3	-0.5	-7.5
Technology	10.6	3.6	-8.5	-7.9
Telecommunications	3.2	5.6	-19.5	-24.3
Utilities	-	5.4	-	-29.1
Total	100.0	100.0	_	_

Source: Factset

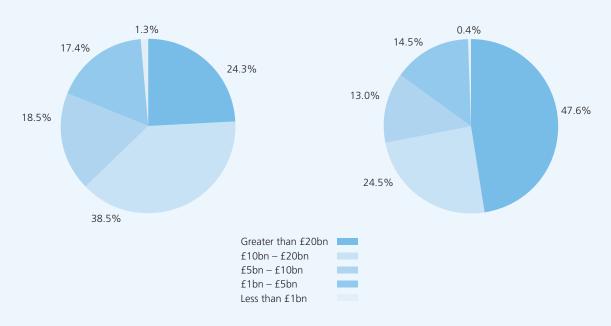
Tim Stevenson Portfolio Manager 3 October 2012

### Investment Portfolio

as at 31 July 2012

Market capitalisation of the holdings in the portfolio

#### Market capitalisation of the benchmark



Source: Factset

# Investment Portfolio

as at 31 July 2012

Rank (2012)	Rank (2011)	Company	Country	Sub-Sector	Valuation 2012 £'000
1	1	Deutsche Post	Germany	Air Freight & Logistics	5,911
				tics and mail services globally. The compar pressively in Asia through DHL.	ny has
2	2	Fresenius	Germany	Healthcare	4,296
Medical	Care). Th			agement and kidney dialysis (via its stake in th, due to structural growth in demand fo	
3	4	Amadeus	Spain	IT Services	4,139
		hnology company that pro ware solutions to its airlin		rlines and should benefit from global passe	enger growth. It
4	5	Ericsson	Sweden	Communications Equipment	3,632
smartpho	ones and		d a great deal of pressure	rks. This area is likely to see growth as the on current infrastructure. Recent moves by	_
5	6	BIC	France	Commercial Supplies	3,369
holds the	ese posit	ions in its end markets tha	anks to its innovative, appo	g positions in the stationery, lighter and shealing product portfolio, global distribution	network and
6	_	Dassault Systèmes	France	Application Software	3,228
	-		ware. The company's software it before building a prot	vare enables engineers to create a three-di otype.	mensional mode
7	-	ASML Holdings	Netherlands	Semi-conductor Equipment	3,074
				the world. This is supported by the recent in the company and will help to fund futu	
8	13	Deutsche Telekom	Germany	Telecommunications	2,990
positions	in fixed	and mobile telecommunic		bent telecom operator in Germany with to I international mobile portfolio including o I attractive yield.	•
9	3	Swedish Match	Sweden	Tobacco Products	2,967
Swedish			•	ts including snus, snuff and chewing tobace US and is a potential M&A target.	cco as well as
	17	Adecco	Switzerland	Professional Services	2,871
cigars. Tl  10  Adecco i	17 s one of	the worlds leading tempo	orary employment agencies	Professional Services s and as such is one of the more cyclically ng leading positions in France, the US and	sensitive stocks

The Top Ten Investments by value account for 30.5% of the total value of investments (2011: 30.8%).

62,557

# Investment Portfolio

as at 31 July 2012 continued

**Top Twenty Investments** 

Rank (2012)	Rank (2011)	Company	Country	Sub-Sector	Valuation 2012 £'000
11	45	A P Møller-Maersk	Denmark	Marine	2,782
		_	_	container shipping, ports, tankers, supp with exploration and production in Braz	-
12	28	Deutsche Börse	Germany	Financial Services	2,759
manager	ment con		ol and capital manage	a successful derivatives settlements bus ment the company is well placed for the exchange.	
13	9	Saipem	Italy	Oil Equipment	2,731
	_		_	industry. It operates in remote areas inc ces for both offshore and onshore proje	
14	7	Linde	Germany	Chemicals	2,628
	-		•	speciality gases and is one of the mos nearly every industry, in more than 100	·
15	43	ENI	Italy	Oil & Gas Producers	2,581
	– erates di	Dufry		Retailing cross the globe. The company owns lice al passenger growth.	<b>2,576</b> ences in key airports
17	20	Sodexo	France	Catering Services	2,533
set to inc	crease m	_	business should beco	world in education and healthcare cat me more appreciated by the market. Ti	
18	40	SGS	Switzerland	Support Services	2,512
raw mate	erials, pet	roleum, food, crops, chemicals, c	consumer goods, and p	es. The company inspects, samples, analy production machinery for compliance with his industry grow further and SGS is well	n industrial standards
19	_	Wirecard	Germany	IT Services	2,503
				etailing continues to grow and increasing ecard is well positioned to benefit from t	
20	29	SAP	Germany	Computer Software	2,475
market. world's t	By helpin hird-larg	g business work more efficient	tly SAP has become tl blier overall. More rec	e solutions for all types of industries ar ne world's largest application software ently SAP has made several crucial acqu SAP businesses.	company, and the

The Top Twenty Investments by value account for 52.3% of the total value of investments (2011: 53.1%).

# Investment Portfolio

as at 31 July 2012 continued

Rank (2012)	Rank (2011)	Company	Country	Sub-Sector	Valuation 2012 £'000
21	27	Statoil	Norway	Oil & Gas Producers	2,321
22	_	Luxottica	Italy	Retailing	2,315
23	– Elekta		Sweden	Healthcare	2,250
24	_	Richemont	Switzerland	Consumer Discretionary	2,247
25	16	Fresenius Medical Care	Germany	Healthcare	2,214
26	44	Getinge	Sweden	Healthcare Equipment	2,195
27	34	Sandvik	Sweden	Machinery	2,186
28	19	Nestlé	Switzerland	Food Producer & Processor	2,140
29	15	Legrand	France	Electrical Installations	2,131
30	33	Novartis	Switzerland	Pharmaceuticals & Biotechnology	2,100
Top Thi	rty Inve	stments			84,656

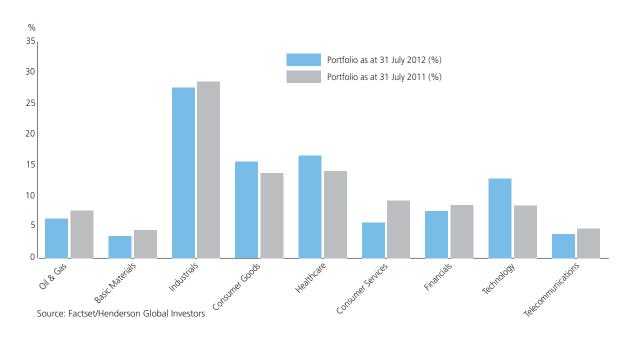
Rank (2012)	Rank (2011)	Company	Country	Sub-Sector	Valuation 2012 £'000
31	11	Roche	Switzerland Pharmaceuticals & Biotechnology		2,081
32	10	L'Oréal	France Personal Goods		1,990
33	-	Continental	Germany	Automotive Parts	1,944
34	_	Sanofi	France	Pharmaceuticals & Biotechnology	1,933
35	25	Inditex	Spain	General Retailers	1,848
36	_	EADS	Netherlands Aerospace & Defence		1,781
37	39	Zurich Insurance	Switzerland	Financial Services	1,734
38	-	Heineken	Netherlands	Food Producer	1,731
39	36	France Telecom	France	Telecommunications	1,712
40	_	Gemalto	France	Computer & Data Security	1,696
Top For	ty Inves	tments			103,106

Rank (2012)	Rank (2011)	Company	Country	Sub-Sector	Valuation 2012 £'000
41	14	Brenntag	Germany	Chemicals	1,678
42	_	Allianz	Germany	Insurance	1,670
43	-	DKSH	Switzerland	Marketing Services	1,616
44	_	Novo Nordisk	Denmark	Pharmaceuticals & Biotechnology	1,579
45	31	Temenos	Switzerland	Computer Software	1,547
46	_	Munich Re.	Germany	Insurance	1,546
47	-	Rexel	France	Electrical Equipment	1,510
48	37	AXA	France	Insurance	1,432
49	18	United Internet	Germany	Technology	1,421
50	22	Kühne + Nagel	Switzerland	Logistics	1,355
51	12	Essilor	France	Ophthalmology	1,236
Total In	vestme	nts			119,696

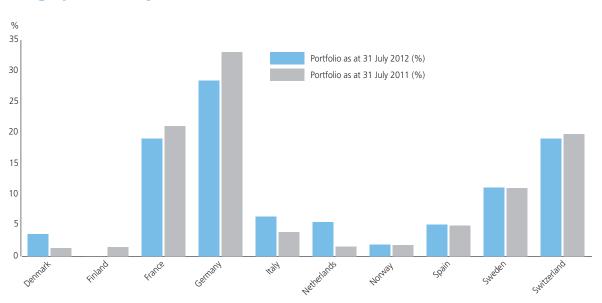
## Investment Portfolio

as at 31 July 2012 continued

### **Sector Analysis**



### **Geographical Analysis**



Source: Factset/Henderson Global Investors

### **Directors**



Mark Tapley, Chairman#† Mark was appointed to the Board in 2000 and as Chairman in November 2007. He has over 37 years' experience in the investment management industry. He is an adviser to the investment committees of Lloyd's the investment trust industry. Register and the Consumer Association, and was previously managing director and group chief investment officer of WestLB Asset Management, a board member of the CFA Society of the UK, Executive Director of the Hedge Fund Centre at London Business School, and a Visiting Fellow of Cranfield School of Management.

John Cornish\*\* in November 2007 and is the Chairman of the Audit Committee. Previously he was a partner at Deloitte LLP where he led the firm's services to He served as Chairman of Framlington Innovative Growth Trust plc for four years until 2010 and currently he is a director of RIT Capital Partners plc, RCM Technology Trust PLC, Strategic Equity Capital plc and treasurer of the Royal Alexandra and Albert Foundation.

Joop Feilzer\* John was appointed to the Board Joop was appointed to the Board in November 2007. He is a member of the supervisory board of the Autoriteit Financiële Markten, the body which regulates the Dutch financial sector. He held various executive positions at the Fortis and Fortis Bank group of companies for a number of years, and was formerly a director of various BNP Paribas companies and of AG Insurance. He is a former Vice Chairman of CTP Property NV and a supervisory board member of several Dutch foundations.

David Marsh, CBE\* David joined the Board in May 2011. He is Chairman of Official Monetary and Financial Institutions Forum ('OMFIF') and senior adviser to financial group Soditic. He is a deputy Chairman of German-British Forum, an advisory board member of the Centre for European Reform and board member of the British Chamber of Commerce in Germany. A former 'Financial Times' journalist, David is a frequent media commentator and the author of four books including 'The Euro – the Battle for the New Global Currency'.

The Directors meet regularly with the Portfolio Manager to determine strategy, monitor investment policy and review performance. The Directors' Report (which incorporates the Corporate Governance Statement), the Statement of Directors' Responsibilities in respect of the financial statements and the Directors' Remuneration Report, are printed on pages 13 to 25.

#Chairman of Nominations Committee †Chairman of Management Engagement Committee.

- Chairman of Audit Committee.
- \*Member of Audit, Nominations and Management Engagement Committees.

### Management



The portfolio is managed by Tim Stevenson, assisted by William Stormont. Tim has specialised in European investment since 1982 and joined Henderson in 1986. Tim was a director of the Company from 1992 until November 2010.

The Directors present the audited financial statements of the Company and their report for the year from 1 August 2011 to 31 July 2012.

#### **Business Review**

The business review seeks primarily to provide information about the Company's business, its principal risks and uncertainties and its results for the year ended 31 July 2012. It should be read in conjunction with the Chairman's Statement on pages 3 and 4 and with the Portfolio Manager's Report on pages 5 to 7, which give a detailed review of the investment activities for the year and an outlook for the future.

#### a) Status

Henderson EuroTrust plc (registered in England & Wales, number 2718241 and domiciled in the United Kingdom) traded throughout the year and was not dormant. The Company is an investment company as defined in section 833 of the Companies Act 2006 and operates as an investment trust in accordance with section 1158 of the Corporation Tax Act 2010. HM Revenue & Customs approval of the Company's status as an investment trust has been received in respect of the year ended 31 July 2011, although this approval is subject to there being no subsequent enquiries under Corporation Tax Self Assessment. The Company intends to continue to operate and conduct its affairs to enable it to apply for Investment Trust status for the current and future years.

The Company is not a close company.

The Company intends to continue to manage its affairs so that its investments fully qualify for a stocks and shares component of an ISA.

#### b) Investment Objective and Policy

The objective of the Company is to invest predominantly in large and medium-sized companies which are perceived to be undervalued in view of their growth prospects or on account of a significant change in management or structure. The Company aims to achieve a superior total return from a portfolio of high quality European investments.

Companies are reviewed carefully to assess the quality of management, balance sheet strength and growth prospects. The Portfolio Manager meets regularly with those companies.

As an investment trust, the Company will not invest more than 15% of gross assets in any one company or group of companies; however, subject to this, the Board has not set any minimum or maximum limits on the number of investments in the portfolio or imposed any country or sector limits within the

European context, although the Company does not invest in UK companies. Typically there are between 40 and 50 holdings in the portfolio, reflecting a diversified mix of business and geographical sectors, but the Company will not hold more than 10% of the share capital of any company. Unquoted investments may be made, although in aggregate these may not amount to more than 10% of the portfolio, and the Company has none at the present time.

A full list of the investments in the portfolio at 31 July 2012 is shown on pages 8 to 10. The largest holding at year end was in Deutsche Post (4.9%). The top 10 holdings amounted to 30.5% of the total investments.

In accordance with the Listing Rules of the UKLA, the Company will not invest more than 15% (at the time the investment is made) of its total assets in other UK listed investment companies.

In practice the Company has never had any investments in other pooled vehicles and there is currently no intention to change that policy.

#### Gearing

The Company's Articles allow borrowings up to 100% of shareholders' funds. In normal circumstances, the Directors would expect the Company to be substantially fully invested but it may hold cash and cash instruments up to 20% or be geared up to 30% of the total assets.

#### c) Financial Review

Results for the year

Total net assets at 31 July 2012 amounted to £118,307,000 compared with £128,198,000 at 31 July 2011, and the net asset value ('NAV') per ordinary share decreased to 580.2p from 624.7p. At 1 August 2011 there were 20,521,675 shares in issue and by 31 July 2012 this had reduced to 20,390,541 shares following share buybacks.

Total loss for the year was £5,985,000 compared to a return of £17,855,000 a year earlier. Dividends totalling 16.5p per share are recommended in respect of 2012, compared to 15.0p in 2011.

At 31 July 2012 there were 51 equity investments (2011: 50 equity investments and one derivative) as detailed on pages 8 to 10.

In the year under review finance costs totalled £40,000 (2011: £44,000), the management fee totalled £805,000 (2011: £918,000) and other expenses £288,000 (2011: £325,000). These figures include VAT where applicable. A performance fee of £970,000 (2011: £637,000) is payable.

continued

Net revenue after taxation for the year was £3,480,000, a decrease of 4.8% on the previous year.

The Board aims to make progressive increases in annual dividend payments. For the financial year under review, an interim dividend of 5.0p and a proposed final dividend of 11.5p provides a total dividend of 16.5p per ordinary share. Subject to approval at the AGM, the final dividend will be paid on 20 November 2012 to shareholders on the register of members on 19 October 2012. The Company's shares will be quoted ex-dividend on 17 October 2012.

#### Payment of Creditors

It remains the Company's policy for the financial year to 31 July 2013 to obtain the best possible terms for all business and, therefore, there is no single policy as to the terms used. In general the Company agrees with its suppliers the terms on which business will take place and it is the Company's policy to abide by such terms. There were no trade creditors at 31 July 2012 (2011: none).

#### Bank Facilities and Gearing

Since April 2011 the Company has had in place a loan facility which allows it to borrow as and when appropriate. In April 2012 the availability under the facility increased from £10 million to £15 million. The maximum amount drawn down in the period under review was £12.4 million, with borrowing costs for the year totalling £40,000. £2.0 million was in use at the year end. Actual gearing at 31 July 2012 was 1.7% of net asset value.

#### Future developments

While the future performance of the Company will depend to some degree on macro-economic factors and the performance of international financial markets, the Board is clear in its intention to continue with its stated investment objective, which has served shareholders well over the years. Further comments on the outlook for the Company for the next twelve months are set out in both the Chairman's Statement (on pages 3 and 4) and the Portfolio Manager's Report (on pages 5 to 7).

#### **Going Concern**

The Directors believe that it is appropriate to continue to adopt the going concern basis in preparing the financial statements as the assets of the Company consist mainly of securities which are readily realisable and, accordingly, the Company has adequate financial resources to continue in operational existence for the foreseeable future. In reviewing the position as at the date of this report, the Board has considered the 'Going Concern and Liquidity Risk: Guidance for Directors of UK Companies 2009' published by the Financial Reporting Council in October 2009.

## d) Performance measurement and key performance

In order to measure the success of the Company in meeting its objectives and to evaluate the performance of the Manager, the Directors take into account the following key performance indicators:

- Performance measured against benchmark The Board reviews and compares, at each meeting, the performance of the portfolio as well as the net asset value and share price for the Company and its benchmark, the FTSE World Europe (ex UK) Index. The Board considers this to be its most important key performance indicator and has determined that it should also be used to calculate whether a performance fee is payable to the Manager, as set out below.
- Discount/premium to net asset value ('NAV') At each Board meeting, the Board monitors the level of the Company's discount/premium to NAV, looks at ways of managing this, and reviews the average discount/premium of the peer group companies in the AIC Europe sector.

The Board has bought back a total of 131,134 shares in the year. In accordance with the authority granted at the last AGM, and which the Directors seek to renew at the forthcoming meeting, the Company retains the flexibility to repurchase shares when it sees fit. The Board will continue to instruct purchases as required and in accordance with the authority.

The Company publishes its NAV per share figure on a daily basis, through the official newswire of the London Stock Exchange. This figure is calculated in accordance with the AIC formula and since 1 June 2008 has included current financial year revenue, the same basis as that calculated for the financial statements. The NAV excluding current financial year revenue is also published for historical comparison.

- Performance against the Company's peer group The Company is included in the AIC Europe sector. In addition to comparison against the stated benchmark, the Board also considers the performance of its peer group at each Board meeting.
- Ongoing charges

Ongoing charges are those expenses of a type which are likely to recur in the foreseeable future, whether charged to capital or revenue, and which relate to the operation of the investment company as a collective fund, excluding the costs of acquisition

continued

or disposal of investments, financing charges and gains or losses arising on investments. Ongoing charges are based on actual costs incurred in the year as being the best estimate of future costs. The Board reviews the ongoing charges and monitors the expenses incurred by the Company.

The Company previously disclosed a Total Expense Ratio; under recommendation of the AIC the terminology and methodology has been changed to ensure consistency of approach and calculation across the investment company sector and UCITS funds.

For the year ended 31 July 2012 the ongoing charge was 0.91% (1.76% including the performance fee) (2011: 0.92% (1.42% including the performance fee)).

#### e) Transactions with the Manager

The provision of investment management, accounting, company secretarial and administration services has been outsourced to Henderson Global Investors Limited ('Henderson'). This is the only related party arrangement currently in place. Other than fees payable in the ordinary course of business, there have been no material transactions with this related party which have affected the financial position or performance of the Company during the year under review.

During the year the Manager used certain services which were paid for, or provided by, various brokers. In return it placed business, which may have included transactions relating to the Company, with those brokers.

Custody services are supplied by JPMorgan Chase.

#### f) Management arrangements

The investment management agreement with Henderson referred to above is reviewed annually.

The base management fee is calculated at the rate of 0.70% per annum of chargeable assets under management with an additional annual performance related element.

A performance fee is charged if the adjusted NAV of the ordinary shares at the end of any calculation period exceeds the high water mark represented by the formula asset value of 269p per share calculated as at 2 July 2002 (being the date following the repayment of the zero dividend preference shares). The fee will be paid to the Manager in respect of the calculation period (which is the accounting reference period) at the rate of 15% of any outperformance of the NAV total return per ordinary share, in excess of the total return over the same period of the Company's benchmark, the FTSE World Europe (ex UK) Index (sterling adjusted). If the NAV total return of the ordinary shares

underperforms the benchmark, no performance fee will be payable until the underperformance has been made good.

The performance fee is subject to the following conditions: (a) the aggregate amount of the management/custody fee and any performance fee payable in respect of any calculation period will not exceed 1.5% of the total assets of the Company on the last business day of such calculation period; and (b) no performance fee is payable if and to the extent that the adjusted NAV per ordinary share on the last business day of the calculation period in question is less than 90% of the NAV per ordinary share on the last day of the previous calculation period. Since 1 August 2011, the performance fee calculation has been adjusted for the effect of share buybacks.

For the year ended 31 July 2012 the Manager has outperformed the Index and the adjusted NAV is in excess of the NAV at 31 July 2011. A performance fee of £970,000 has been earned in the year under review.

The management agreement may be terminated by either party but in certain circumstances the Company will be required to pay compensation to Henderson of an amount of up to one year's management charge. Compensation is not payable if one or more years' notice of termination is given.

#### g) Principal risks and uncertainties

The Board has drawn up a matrix of risks facing the Company and has put in place a schedule of investment limits and restrictions, appropriate to the Company's investment objective and policy, in order to mitigate these risks as far as practicable. The principal risks which have been identified and the steps taken by the Board to mitigate these are as follows:

#### • Investment activity and performance

An inappropriate investment strategy (for example, in terms of asset allocation or the level of gearing) may result in underperformance against the Company's benchmark index and the companies in its peer group. The Board monitors investment performance at each Board meeting and regularly reviews the extent of its borrowings.

#### • Portfolio and market

Although the Company invests almost entirely in securities that are quoted on recognised markets, share prices may move rapidly. The companies in which investments are made may operate unsuccessfully, or fail entirely. A fall in the market value of the Company's portfolio would have an adverse effect on shareholders' funds. The Board reviews the portfolio each month and mitigates risk through diversification of investments in the portfolio.

continued

#### Regulatory

A breach of section 1158 of the Corporation Tax Act 2010 could lead to a loss of investment trust status, resulting in capital gains realised within the portfolio being subject to corporation tax. A breach of the UKLA Listing Rules could result in suspension of the Company's shares, while a breach of the Companies Act 2006 could lead to criminal proceedings, or financial or reputational damage. The Manager is contracted to provide investment, company secretarial, administration and accounting services through qualified professionals. The Board receives internal controls reports produced by the Manager on a quarterly basis, which confirm regulatory compliance.

#### Operational

Disruption to, or failure of, the Manager's accounting, dealing or payment systems or the custodian's records could prevent the accurate reporting and monitoring of the Company's financial position. The Company is also exposed to the operational risk that one or more of its suppliers may not provide the required level of service.

Details of how the Board monitors the services provided by the Manager and its other suppliers, and the key elements designed to provide effective internal control, are explained further in the internal controls section of the Corporate Governance Statement which is set out below.

Further details of the Company's exposure to market risk (including market price risk, currency risk and interest rate risk), liquidity risk and credit and counterparty risk and how they are managed are contained in Note 15 on pages 38 to 44.

#### **Corporate Governance Statement**

#### a) Applicable corporate governance codes

The Board is accountable to shareholders for the governance of the Company's affairs. Paragraph 7.2 of the Disclosure and Transparency Rules of the UK Listing Authority requires all listed companies to publish a corporate governance statement, while paragraph 9.8.6 of the Listing Rules requires all listed companies to disclose how they have applied the principles and complied with the provisions of the UK Corporate Governance Code (the 'Code'). As an investment trust, most of the Company's day-to-day responsibilities are delegated to third parties, the Company has no employees and the directors are all non-executive. Thus, not all the provisions of the Code are directly applicable to the Company.

The Financial Reporting Council (the 'FRC') confirmed on 30 September 2010 that it remained the view of the FRC that by following the Corporate Governance Guide for Investment Companies produced by the Association of Investment Companies (the 'AIC Guide'), published in October 2010, boards

of investment companies should fully meet their obligations in relation to the Code and paragraph 9.8.6 of the Listing Rules. The AIC Code of Corporate Governance published in October 2010 (the 'AIC Code'), as explained by the AIC Guide, addresses all the principles set out in Section 1 of the Code, as well as setting out additional principles and recommendations on issues that are of specific relevance to investment trusts.

The Board of Henderson EuroTrust plc believes that reporting against the AIC Code by reference to the AIC Guide will provide the most appropriate information to shareholders and has therefore followed the principles and recommendations set out in the AIC Code. Copies of the AIC Code and the AIC Guide can be found at www.theaic.co.uk

#### b) Statement of compliance

The AIC Code comprises 21 principles. The Directors believe that during the year under review they have complied with the provisions of the AIC Code, insofar as they apply to the Company's business, and with the provisions of the Code except as noted below.

The Code includes provisions relating to:

- The role of chief executive
- Senior Independent Director
- Executive directors' remuneration
- The need for an internal audit function

As the Company delegates to an external investment manager its day-to-day operations and has no employees, the Board does not consider these provisions to be relevant to the Company and has not reported further in respect of these provisions.

#### c) The Directors

• Board composition and independence

The Articles of Association provide that the total number of directors shall be not less than two nor more than ten. The Board currently consists of four non-executive Directors, who are independent of the Company's Manager. The Chairman is Mark Tapley. The Directors' biographies, set out on page 12, demonstrate the breadth of investment, commercial and professional experience relevant to the positions as Directors of the Company. The Directors keep closely in touch with developments in Europe and visit the region periodically. No Director has a service contract with the Company.

A senior non-executive director has not been identified as the Board considers that all the Directors have different qualities and areas of expertise on which they may lead when issues arise and to whom concerns can be conveyed.

continued

• Directors' appointment, retirement and rotation The Articles of Association provide that the Board may appoint directors to the Board and any director so appointed must stand for election by the shareholders at the AGM following appointment.

The Articles of Association require one-third of the Directors to retire by rotation at each AGM, while the AIC Code requires each director to retire at intervals of not more than three years. Directors may then offer themselves for re-election. Under the Articles of Association shareholders may remove a director before the year of his term by passing an ordinary resolution. The Director offering himself for re-election is Mark Tapley who has also served on the Board for twelve years and is therefore obliged to offer himself for re-election on an annual basis for that reason. The Board believes that length of service does not diminish the contribution from a Director and that a Director's experience and knowledge of the Company can be a positive benefit to the Board. The Directors have reviewed the balance of experience of all Board members and confirm Mark Tapley continues to provide a valuable and beneficial contribution to the Company and that his experience complements the abilities of the other Directors. The Board has therefore concluded that he remains independent.

There were no contracts subsisting during or at the end of the year in which a Director of the Company is or was materially interested and which is or was significant in relation to the Company's business.

The Directors have reviewed the performance and commitment of the Director standing for election and consider that all of the Directors should continue in post as they bring wide, current and relevant business experience that allows them to contribute effectively to the leadership of the Company.

- Directors' remuneration A report on Directors' remuneration is on pages 24 and 25.
- Directors' interests in shares The interests of the current Directors in the ordinary shares of the Company at the end and start of the financial year are shown in the table opposite.

Ordinary shares of 5p	31 July 2012	1 August 2011
Beneficial:		
Mark Tapley	20,000	20,000
Robert Bischof	7,000(1)	7,000
John Cornish	6,000	_
Joop Feilzer	15,000	5,000
David Marsh	4,000	_

<sup>(1)</sup>At date of resignation, 15 November 2011.

There have been no changes in the interests of the Directors since the year end.

#### • Directors' conflicts of interest

Directors have a duty to avoid situations where they have, or could have, a direct or indirect interest that conflicts, or possibly could conflict, with a company's interests. With effect from 1 October 2008, the Companies Act 2006 ('the Act') has allowed directors of public companies to authorise such conflicts and potential conflicts, where appropriate, but only if the Articles of Association contain a provision to this effect. The Act also allows the Articles of Association to contain other provisions for dealing with directors' conflicts of interest to avoid a breach of duty. There are two safe harbours – either the situation cannot reasonably be regarded as likely to give rise to a conflict of interest or the matter has been authorised in advance by the directors. The Company's Articles of Association give the Directors the relevant authority required to deal with conflicts of interest.

Each of the Directors has provided a statement of all conflicts of interest and potential conflicts of interest, if any, applicable to the Company. A register of conflicts of interest has been compiled and approved by the Board. The Directors have also all undertaken to notify the Chairman as soon as they become aware of any new potential conflicts of interest that would need to be approved by the Board and added to the register, which will be reviewed annually by the Board.

It has also been agreed that Directors will advise the Chairman and the Company Secretary in advance of any proposed external appointment and new Directors will be asked to submit a list of potential situations falling within the conflicts of interest provisions of the 2006 Act in advance of joining the Board. The Chairman will then determine whether the relevant appointment causes a conflict or potential conflict of interest and should therefore be considered by the Board. Only directors who have no interest in the matter being considered will be able to participate in the Board approval process. In deciding whether to approve a conflict

continued

of interest, Directors will also act in a way they consider, in good faith, will be most likely to promote the Company's success in taking such a decision. The Board can impose limits or conditions when giving authorisation if the Directors consider this to be appropriate.

The Board believes that its powers of authorisation of conflicts has operated effectively since they were introduced on 1 October 2008. The Board also confirms that its procedures for the approval of conflicts of interest have been followed by all the Directors.

• Directors' professional development When a new Director is appointed he or she is offered a training seminar which is held by the Manager. Directors are also provided on a regular basis with key information on the Company's policies, regulatory and statutory requirements and internal controls. Changes affecting Directors' responsibilities are advised to the Board as they arise. Directors also regularly participate in relevant training and

#### • Directors' indemnity

industry seminars.

Directors' and officers' liability insurance cover was in place in respect of the Directors throughout the financial year and remains in place at the date of this report. The Company's Articles of Association provide, subject to the provisions of UK legislation, an indemnity for directors in respect of costs which they may incur relating to the defence of any proceedings brought against them arising out of their positions as directors, in which they are acquitted or judgment is given in their favour by the Court.

#### d) The Board

• Responsibilities of the Board and its Committees During the year seven Board meetings were held to deal with the important aspects of the Company's affairs. The Board has a formal schedule of matters specifically reserved for its decision, categorised under various headings, which include strategy and management, structure and capital, financial reporting and controls, internal controls, communications, board and committee memberships and corporate governance.

The Board has three Committees: the Audit Committee, the Management Engagement Committee and the Nominations Committee. The terms of reference for these Committees are available on the Company's website.

#### • Audit Committee

During the year under review the Audit Committee members were John Cornish (Chairman), Joop Feilzer, David Marsh

(and also Robert Bischof until his resignation on 15 November 2011), all of whom are considered to be independent. The Chairman is a Chartered Accountant and Joop Feilzer is a senior official in the Dutch financial regulatory authority.

The Audit Committee meets at least twice a year and is responsible for the review of the annual financial statements, the nature and scope of the external audit and the findings therefrom, the terms of appointment of the auditors together with their remuneration, performance, independence and objectivity, as well as any non-audit services provided by the auditors, and the half year report. It meets with representatives of the Manager and receives reports on the quality and effectiveness of the accounting records and management information maintained on behalf of the Company. The Audit Committee remains satisfied with the effectiveness of the audit provided by PricewaterhouseCoopers LLP. The Audit Committee has reviewed the audit appointment in the past and does not consider it necessary to repeat this at present. The auditors are required to rotate the audit partner every five years and this is the second year that the current partner has been in place. Fees paid or payable to the auditors are detailed in note 6 on page 34.

• Management Engagement Committee The Committee comprises all the Directors and is chaired by Mark Tapley. It meets at least annually to review the investment management agreement and the services provided by the Manager. Details of the arrangements with Henderson can be found on page 15.

#### • Nominations Committee

All Directors are members of the Nominations Committee. The Chairman of the Board acts as Chairman of the Committee but would not chair the Committee when the Chairman's successor is being considered. The Committee is responsible for reviewing Board succession planning, the performance of the Board as a whole and the Board Committees and the appointment of new directors and meets as required. The Committee met once during the year to carry out its annual review of the composition and size of the Board.

When considering succession planning, the Committee bears in mind the balance of skills, knowledge, experience and diversity existing on the Board and will recommend when the recruitment of additional non-executive directors is required. Once a decision is made to recruit additional directors to the Board, a formal job description is drawn up and each director is invited to submit nominations and these are considered in accordance with the Board's agreed

continued

procedures. The Committee may also use external agencies as and when the requirement to recruit an additional Board member becomes necessary.

#### • Board attendance

Attendance at the Board and Committee meetings held during the financial year is shown below. All the Directors also attended the Annual General Meeting in November 2011.

No. of meetings	Board 7	Audit Committee 2	Management Engagement Committee 1	Nominations Committee 1
Mark Tapley	7	n/a	1	1
Robert Bischof (1)	3	1	_	_
John Cornish	7	2	1	1
Joop Feilzer	7	2	1	1
David Marsh	7	2	_	1

<sup>(1)</sup> Resigned 15 November 2011.

#### e) Performance Evaluation

The performance of the Company is considered in detail at each Board meeting. The work of the Board as a whole and of the Board Committees was reviewed by the Nominations Committee in May 2012 and no areas of concern were identified.

In addition, the Nominations Committee members review the performance of the Chairman in his role. The Chairman reviews each individual Director's contribution.

#### f) Internal Controls

The Manager has established an internal control framework to provide reasonable assurance on the effectiveness of the internal controls operated on behalf of its clients. The effectiveness of the internal controls is assessed by the Manager's internal audit and compliance and risk departments on an ongoing basis.

The Board has established a process for identifying, evaluating and managing any major risks faced by the Company. The process is subject to regular review by the Board and accords with the Financial Reporting Council guidance. The process has been in place since 2000 and up to the date of approval of this Annual Report.

The Board is responsible overall for the Company's system of internal control and for reviewing its effectiveness. However, such a system is designed to manage rather than eliminate risks of failure to achieve the Company's business objectives and can only provide reasonable and not absolute assurance against material misstatement or loss.

The Board, assisted by the Manager, undertook a full review of the Company's business risks and these have been

analysed and recorded in a risk map which is reviewed regularly. The Board receives each quarter from the Manager a formal report which details the steps taken to monitor the areas of risk, including those that are not directly the responsibility of the Manager, and which reports the details of any known internal control failures. The Board receives each year from the Manager a report on its internal controls which includes a report from the Manager's auditors on the control policies and procedures in operation. It also receives reports on the controls in place within other key suppliers.

The Manager has established an internal control framework to provide reasonable but not absolute assurance on the effectiveness of the internal controls operated on behalf of its clients. The effectiveness of the internal controls is assessed by the Manager's compliance and risk department on a continuing basis.

By means of the procedures set out above, the Board confirms that it has reviewed the effectiveness of the Company's system of internal controls for the year ended 31 July 2012, and to the date of approval of this Annual Report and Financial Statements and no significant failings and weaknesses have been identified.

#### g) Accountability and relationship with the Manager

The Statement of Directors' Responsibilities is set out on page 23, the Independent Auditors' Report on page 26 and the statement of Going Concern on page 14.

The Board has delegated contractually to external third parties, including the Manager, the management of the investment portfolio, the custodial services (which include the safeguarding of the assets), the day-to-day accounting, company secretarial and administration requirements and registration services. Each of these contracts was entered into after full and proper consideration by the Board of the quality and cost of the services offered, including the control systems in operation in so far as they relate to the affairs of the Company.

The Board receives and considers regular reports from the Manager and ad hoc reports and information are supplied to the Board as required. In addition, the Chairman attends meetings of all the chairmen of the investment trust companies managed by the Manager; these meetings provide a forum to discuss industry matters and the Chairman reports on them to the Board.

The Manager takes decisions as to the purchase and sale of individual investments. The Manager also ensures that all Directors receive, in a timely manner, all relevant

continued

management, regulatory and financial information. Representatives of the Manager attend each Board meeting enabling the Directors to probe further on matters of concern. A formal schedule of matters specifically reserved for decision by the full Board has been defined and a procedure adopted for Directors, in the furtherance of their duties, to take independent professional advice at the expense of the Company within certain parameters. The Directors have access to the advice and services of the corporate Company Secretary through its appointed representative who is responsible to the Board for ensuring that Board procedures are followed and that applicable rules and regulations are complied with. The Board and the Manager operate in a supportive, co-operative and open environment.

The Board has reviewed the implications of the Bribery Act 2010, which came into force on 1 July 2011 and confirmed its zero tolerance to bribery and corruption in its business activities. It has sought assurances from its main contractors and suppliers that they will maintain adequate safeguards to protect against any potentially illegal behaviour by their employees and agents.

### h) Continued Appointment of the Investment Manager

The Board considers the arrangements for the provision of investment management and other services to the Company on an ongoing basis. The principal contents of the agreement with the Manager are contained in the Directors' Report on page 15.

The Board reviews investment performance at each Board meeting and a formal review of the Manager is conducted annually. The Manager has extensive investment management resources and wide experience in managing and administering investment trust companies.

As a result of their annual review, it is the opinion of the Directors that the continued appointment of the current Manager on the terms agreed is in the interests of the Company's shareholders as a whole.

#### i) Share capital and shareholders

The Company's share capital comprises ordinary shares with a nominal value of 5 pence each. The voting rights of the shares on a poll are one vote for every share held. There are no restrictions on the transfer of the Company's ordinary shares or voting rights, and there are no shares which carry specific rights with regard to the control of the Company.

At 31 July 2011, there were 20,521,675 shares in issue. During the year, 131,134 shares (representing 0.64% of the issued share capital) were bought back at an average price of

483p per share, and cancelled. The cost of the purchases was £633,000. The number of ordinary shares in issue on 31 July 2012 was 20,390,541.

#### • Substantial share interests

As at 3 October 2012 the following had declared a notifiable interest in the Company's issued share capital:

Shareholder	% of voting rights
Investec Wealth & Management	11.98
Henderson Global Investors	10.95
1607 Capital Partners	9.93
Lloyds TSB Group plc (including Scottish Wid	lows
Investment Partnership)	6.31
Legal & General	4.13

This represents no significant change since the year end. The above percentages are calculated by applying the shareholdings as notified to the Company to the issued share capital as at 3 October 2012 (shareholdings being the voting rights).

The Board is aware that, as at 31 July 2012, 4.77% of the issued share capital was held on behalf of participants in the Halifax Share Dealing products and 2.78% by participants in Henderson products. These participants are given the opportunity to exercise the voting rights appertaining to their shares in respect of all general meetings of the Company. The relevant nominee company has undertaken to instruct its nominee company to exercise the voting rights of any shares held through the products that they have not exercised by the individual participants in them. They will do so by voting for or against all resolutions to be put at all general meetings of the Company (or by withholding votes on such resolutions) pro rata to the aggregate voting instructions for each resolution received from those participants who have chosen to exercise their voting rights.

#### • Relations with Shareholders

Shareholder relations are given high priority by both the Board and the Manager. The prime medium by which the Company communicates with shareholders is through the Half Year Update and Annual Reports which aim to provide shareholders with a clear understanding of the Company's activities and its results. This information is supplemented by the daily publication at the London Stock Exchange of the net asset value of the Company's ordinary shares and a monthly fact sheet.

At each AGM a presentation is made by the Manager following the formal business of the meeting. Shareholders have the opportunity to address questions to the Chairman

continued

and the Chairman of the Audit Committee at the AGM. All shareholders are encouraged to attend the AGM.

It is the intention of the Board that the Annual Report and Financial Statements and Notice of the AGM be issued to shareholders so as to provide at least twenty working days' notice of the AGM. Shareholders wishing to lodge questions in advance of the AGM are invited to do so by writing to the Company Secretary at the registered office address. At other times the Company responds to letters from shareholders on a range of issues.

General presentations to both institutional shareholders and analysts follow the publication of the annual results. All meetings between the Manager and shareholders are reported to the Board.

#### j) Corporate Responsibility

• Responsible investment

Responsible Investment is the term Henderson uses to cover its work on corporate governance and corporate responsibility (or social, environmental and ethical (SEE) issues) in the companies in which it invests on its clients' behalf, across all funds. In May 2005 Henderson became a founding signatory to the United Nations Principles for Responsible Investment. The Principles, developed under the auspices of the UN Secretary-General, are a voluntary and aspirational framework for incorporating environmental, social and corporate governance (ESG) issues into mainstream investment decision-making and ownership practices. The way companies respond to sustainability and corporate responsibility can affect their business performance, both directly and indirectly. An investee company's policy on social responsibility and the environment is therefore considered as part of the investment risk decision.

• Voting policy and the UK Stewardship Code Henderson's Responsible Investment Policy sets out the Manager's approach to corporate governance and corporate responsibility for all the companies in which it invests on behalf of its clients, and its policy on proxy voting. The Policy also sets out how Henderson implements the Stewardship Code. The Company has delegated responsibility for voting to the Manager. The Board receives a report, at least annually, on the voting undertaken by the Manager on behalf of the Company.

The Board and Henderson believe that voting at general meetings is an important aspect of corporate stewardship and a means of signalling shareholder views on board

policy, practices and performance. Voting recommendations are guided by the best interests of the investee companies' shareholders. Depending on the nature of the resolution, the Portfolio Manager and/or members of the Board will give specific instructions on voting non-routine and unusual or controversial resolutions. Decisions not to support resolutions and the rationale therefor are fed back to the investee company prior to voting. The Henderson Responsible Investment Policy and further details of Henderson's responsible investment activities can be found on the Henderson website, www.henderson.com

#### Environmental matters

The Company's core activities are undertaken by Henderson, which has implemented environmental management practices, including systems to limit the use of non-renewable resources and to minimise the impact of operations on the environment, and is focused on reducing greenhouse gas emissions and minimising waste, where possible.

#### Annual General Meeting ('AGM')

The AGM will be held on Wednesday 14 November 2012 at 2.30 pm at the Company's registered office. The formal notice of the AGM is set out in a separate document which has been sent to shareholders with this report.

The Directors seek annual authority from the shareholders to allot new shares, to disapply pre-emption rights and to buy back shares for cancellation or to be held in Treasury. At the AGM held in November 2011 the Directors were granted authority to buy back 3,066,735 shares. At 31 July 2012 63,000 shares had been bought back from this authority. The Directors have remaining authority to purchase a further 3,003,735 shares. This authority will expire at the conclusion of the 2012 AGM.

#### **Independent Auditors**

PricewaterhouseCoopers LLP have indicated their willingness to continue in office. Accordingly, resolutions to re-appoint PricewaterhouseCoopers LLP as auditors to the Company, and to authorise the Directors to determine their remuneration, will be proposed at the forthcoming AGM.

### Directors' Statement as to Disclosure of Information to **Auditors**

The Directors who were members of the Board at the time of approving this Report are listed on page 12. Each of those Directors confirms that:

#### continued

- to the best of his knowledge and belief, there is no information relevant to the preparation of their report of which the Company's auditors are unaware; and
- he has taken all the steps a Director might reasonably be expected to have taken to be aware of relevant audit information and to establish that the Company's auditors are aware of that information.

By order of the Board

Ruth Saunders, FCIS For and on behalf of Henderson Secretarial Services Limited Company Secretary

3 October 2012

### Statement of Directors' Responsibilities

The Directors are responsible for preparing the Annual Report, the Directors' Remuneration Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements respectively; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's

transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements and the Directors' Remuneration Report comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement under DTR 4.1.12

Each of the Directors, whose names and functions are listed on page 12 confirm that, to the best of their knowledge:

- the financial statements, which have been prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), give a true and fair view of the assets, liabilities, financial position and loss of the Company; and
- the Directors' Report in this Annual Report includes a fair review of the development and performance of the business and the position of the Company, together with a description of the principal risks and uncertainties that it faces.

For and on behalf of the Board

Mark Tapley Chairman 3 October 2012

The financial statements are published on the www.hendersoneurotrust.com website, which is a website maintained by the Company's Manager, Henderson Global Investors Limited ('Henderson'). The maintenance and integrity of the website maintained by Henderson or any of its subsidiaries is, so far as it relates to the Company, the responsibility of Henderson. The work carried out by the auditors does not involve consideration of the maintenance and integrity of this website and, accordingly, the auditors accept no responsibility for any changes that have occurred to the financial statements since they were initially presented on the website. Visitors to the website need to be aware that legislation in the United Kingdom governing the preparation and dissemination of the financial statements may differ from legislation in other jurisdictions.

### Directors' Remuneration Report

#### Introduction

This report is submitted in accordance with sections 420-422 to the Companies Act 2006. The report also meets the relevant Listing Rules of the Financial Services Authority and describes how the Board has applied the principles relating to Directors' remuneration. As required by section 439 of the Act, a resolution to approve the report will be proposed at the AGM. The Company's auditors are required to report on certain information contained within this report. Where information set out below has been audited it is indicated as such.

#### Remuneration policy

All Directors are non-executive and a Remuneration Committee has not been established. The whole Board considers matters relating to Directors' remuneration. No advice or services were provided by any external person in respect of its consideration of the Directors' remuneration.

The Company's policy is that the fees payable to the Directors should reflect the time spent by the Board on the Company's affairs and the responsibilities borne by the Directors and be sufficient to enable candidates of high calibre to be recruited. The Chairman of the Board is paid a higher fee in recognition of his additional responsibilities, as is the Chairman of the Audit Committee. The policy is to review fee rates annually, although such review will not necessarily result in any change to the rates, and account is taken of fees paid to directors of other investment trust companies.

There are no long term incentive schemes provided by the Company and no performance fees are paid to Directors.

No Director has a service contract with the Company. There are no set notice periods and a Director may resign by notice in writing to the Board at any time.

Directors are remunerated in the form of fees, payable quarterly in arrears, to the Director personally. No other remuneration or compensation was paid or payable by the Company during the year to any of the current or former directors or third parties.

#### **Directors' fees (Audited Information)**

The Company's Articles of Association limit the fees payable to the Directors in aggregate to £120,000 per annum. Since 1 August 2009 the annual fees paid to the Directors have been £25,000 for the Chairman, £20,000 for the Audit Committee Chairman and £18,000 for other Directors.

The fees payable by the Company in respect of each of the Directors who served during the year, and during 2011, were as follows:

	2012	2011
Mark Tapley	£25,000	£25,000
Robert Bischof <sup>(1)</sup>	£5,250	£18,000
John Cornish	£20,000	£20,000
Joop Feilzer	£18,000	£18,000
David Marsh <sup>(2)</sup>	£18,000	£3,379
TOTAL	606.250	604.270
TOTAL	£86,250	£84,379

- (1) Resigned 15 November 2011.
- (2) Appointed 24 May 2011.

Joop Feilzer received £1,557 (2011: £1,445) expenses during the year which related to costs incurred in respect of Board meeting attendance during the year. No reimbursement was made to any other Director in this respect.

Tim Stevenson, a Director of the Company until 18 November 2010 and the Portfolio Manager, is employed and paid by Henderson for the provision of services to the Company. Under the Companies Act 2006 it is necessary to state the proportion of the amount he received from Henderson during periods when he was a Director and which related to the management of the Company, even though the Company did not pay these emoluments to him and it was not involved in their determination. The Company has been informed that the emoluments paid by Henderson to Tim Stevenson in respect of his services to the Company during the part of the previous year in which he was a Director of the Company were £10,612 as analysed:

	Period 1 Aug 2010 to 18 Nov 2010
Salary and other benefits	£10,612
Performance related bonus	_
TOTAL	£10,612

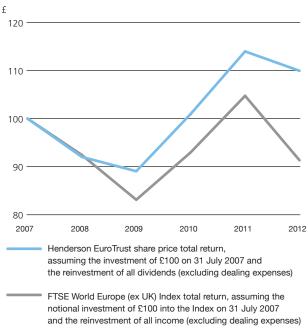
In the same period a contribution was paid by Henderson on behalf of Tim Stevenson to a non-contributory defined benefit pension scheme. The increase in the benefit was £1,137.

## Directors' Remuneration Report

continued

#### **Performance Graph**

A line graph, as required by the Act, showing the Company's share price total return compared to the FTSE World Europe (ex UK) Index, is shown below.



The FTSE World Europe (ex UK) Index has been selected for the above chart as this is the Company's benchmark Index.

Source: Funddata, Datastream

By order of the Board

Ruth Saunders, FCIS For and on behalf of Henderson Secretarial Services Limited Company Secretary

3 October 2012

## Independent Auditors' Report

to the members of Henderson EuroTrust plc

We have audited the financial statements of Henderson EuroTrust plc for the year ended 31 July 2012 which comprise the Income Statement, the Reconciliation of Movements in Shareholders' Funds, the Balance Sheet, the Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page 23, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the Company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the Directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the report and financial statements to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material inconsistencies, we consider the implications for our report.

### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 July 2012 and of its net loss and cash flows for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and

• have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matters prescribed by the Companies Act 2006

In our opinion:

- the part of the Directors' Remuneration Report to be audited has been properly prepared in accordance with the Companies Act 2006; and
- the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Matters on which we are required to report by exception

We have nothing to report in respect of the following:

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements and the part of the Directors' Remuneration Report to be audited are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Under the Listing Rules we are required to review:

- the Directors' statement, set out on page 14, in relation to going concern;
- the parts of the Corporate Governance Statement relating to the Company's compliance with the nine provisions of the UK Corporate Governance Code specified for our review; and
- certain elements of the report to shareholders by the Board on Directors' remuneration.

Sally Cosgrove (Senior Statutory Auditor) for and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors London

3 October 2012

### Income Statement

for the year ended 31 July 2012

			-		Year ended 31 July 2012 Levenue Capital						y 2011
Notes		return £'000	return £'000	Total £'000	return £'000	return £'000	Total £'000				
2	(Losses)/gains from investments held at fair										
	value through profit or loss	_	(7,819)	(7,819)	_	15,604	15,604				
3	Investment income	4,374	-	4,374	4,546	_	4,546				
4	Other interest receivable and similar income				2		2				
	Gross revenue and capital (losses)/gains	4,374	(7,819)	(3,445)	4,548	15,604	20,152				
5	Management and performance fees	(161)	(1,614)	(1,775)	(184)	(1,371)	(1,555)				
6	Other administrative expenses	(288)		(288)	(325)		(325)				
	Net (loss)/return on ordinary activities										
	before finance charges and taxation	3,925	(9,433)	(5,508)	4,039	14,233	18,272				
7	Finance charges	(8)	(32)	(40)	(9)	(35)	(44)				
	Net (loss)/return on ordinary activities before taxation	3,917	(9,465)	(5,548)	4,030	14,198	18,228				
8	Taxation on net (loss)/return on ordinary	(427)		(427)	(272)		(272)				
	activities	(437)		(437)	(373)		(373)				
	Net (loss)/return on ordinary activities										
	after taxation	3,480	(9,465)	(5,985)	3,657	14,198	17,855				
9	(Loss)/return per ordinary share –										
	basic and diluted	17.0p	(46.3)p	(29.3)p	17.6р	68.5p	86.1p				

The total column of this statement represents the Profit and Loss Account of the Company.

All revenue and capital items in the above statement derive from continuing operations.

The revenue return and capital return columns are supplementary to this and are prepared under guidance published by the Association of Investment Companies.

The Company had no recognised gains or losses other than those disclosed in the Income Statement.

There is no material difference between the loss on ordinary activities before taxation and the loss for the financial year stated above and their historical cost equivalents.

## Reconciliation of Movements in Shareholders' Funds

for the years ended 31 July 2012 and 31 July 2011

Notes	Year ended 31 July 2012	Called up share capital £'000	Share premium account £'000	Capital redemption reserve £'000	Capital reserves £′000	Si Revenue reserve £'000	hareholders' funds total £'000
	At 31 July 2011	1,026	33,814	257	88,774	4,327	128,198
	Net (loss)/return from ordinary activities after taxation	-	-	-	(9,465)	3,480	(5,985)
16	Repurchase of ordinary shares	(6)	-	6	(633)	_	(633)
10	Final dividend paid in respect of the year ended 31 July 2011 (paid 18 November 2011)	_	_	_	_	(2,253)	(2,253)
10	Interim dividend paid in respect of the year ended					(2,233)	(2,233)
10	31 July 2012 (paid 27 April 2012)					(1,020)	(1,020)
	At 31 July 2012	1,020	33,814	263	78,676	4,534	118,307
Notes	Year ended 31 July 2011	Called up share capital £'000	Share premium account £'000	Capital redemption reserve £'000	Capital reserves £'000	Revenue reserve £'000	Shareholders' funds total £'000
	At 31 July 2010	1,044	33,814	239	76,555	2,958	114,610
	Net return from ordinary activities after taxation	_	-	_	14,198	3,657	17,855
16	Repurchase of ordinary shares	(18)	-	18	(1,979)	-	(1,979)
10	Final dividend paid in respect of the year ended 31 July 2010 (paid 22 November 2010) Interim dividend paid in respect of the year ended	-	-	-	-	(1,460)	(1,460)
10	31 July 2011 (paid 28 April 2011)	_				(828)	(828)
	At 31 July 2011	1,026	33,814	257	88,774	4,327	128,198

# Balance Sheet

at 31 July 2012

Notes		2012 £'000	2011 £'000
	Fixed asset investments held at fair value through profit or loss		
11	Listed at market value – overseas	119,696	126,907
	Current assets		
12	Debtors	383	1,194
	Cash at bank and in hand	2,014	2,044
		2,397	3,238
13	Creditors: amounts falling due within one year	(3,786)	(1,947)
	Net current (liabilities)/assets	(1,389)	1,291
	Total net assets	118,307	128,198
	Capital and reserves		
16	Called up share capital	1,020	1,026
17	Share premium account	33,814	33,814
18	Capital redemption reserve	263	257
18	Capital reserves	78,676	88,774
18	Revenue reserve	4,534	4,327
	Total shareholders' funds	118,307	128,198
14	Net asset value per ordinary share (basic and diluted)	580.2p	624.7p

The financial statements on pages 27 to 46 were approved and authorised for issue by the Board of Directors on 3 October 2012.

Mark Tapley Director

# Cash Flow Statement

for the year ended 31 July 2012

Notes		2012 £'000	2012 £'000	2011 £'000	2011 £′000
19	Net cash inflow from operating activities		1,995		2,169
	Servicing of finance				
	Interest paid	(40)		(45)	
	Net cash outflow from servicing of finance		(40)		(45)
	Taxation				
	Overseas tax recovered	186		302	
	Net tax recovered		186		302
	Financial investment				
	Purchases of investments	(79,581)		(78,167)	
	Sales of investments	79,693		78,774	
	Net cash inflow from financial investment		112		607
	Equity dividends paid		(3,273)		(2,288)
	Net cash (outflow)/inflow before financing		(1,020)		745
	Financing				
	Repurchase of own shares	(633)		(1,979)	
	Drawdown/(repayment) of loans	1,441		(806)	
	Net cash inflow/(outflow) from financing		808		(2,785)
	Decrease in cash		(212)		(2,040)
	Reconciliation of net cash flow to movement in net funds				
20	Decrease in cash as above		(212)		(2,040)
20	Exchange movements		182		276
	Net cash (inflow)/outflow from (increase)/decrease				
	in loans		(1,441)		806
	Change in net funds resulting from cash flows		(1,471)		(958)
	Net funds at 1 August		1,519		2,477
20	Net funds at 31 July		48		1,519
	Represented by:				
	Cash and cash equivalents		2,014		2,044
	Bank loans		(1,966)		(525)
			48		1,519
	The notes on pages 31 to 46 form part of these financia	al statements			

#### **Accounting policies** 1

#### (a) Basis of accounting

The financial statements have been prepared on a going concern basis and under the historical cost basis of accounting, modified to include the revaluation of investments at fair value through profit or loss. The financial statements have been prepared in accordance with applicable accounting standards in the United Kingdom and with those parts of the Companies Act 2006 applicable to companies reporting under the standards and with the Statement of Recommended Practice ('SORP') for investment trusts issued by the Association of Investment Companies ('the AIC') in January 2009. The Company's accounting policies are consistent with the prior year.

#### (b) Fixed asset investments held at fair value through profit or loss

All investments are designated upon initial recognition as held at fair value through profit or loss. Assets are de-recognised at the trade date of the disposal. Proceeds are measured at fair value, which are regarded as the proceeds of sale less any transaction costs. The fair value of the financial instruments is based on their quoted bid price at the balance sheet date, without deduction of the estimated future selling costs.

Changes in the fair value of investments held at fair value through profit or loss and gains and losses on disposal are recognised in the Income Statement as 'Gains or losses from investments held at fair value through profit or loss'. Also included within this caption are transaction costs in relation to the purchase or sale of investments, including the difference between the purchase price of an investment and its bid price at the date of purchase.

#### (c) Capital gains and losses

Capital gains and losses arising on investments sold and investments held, together with exchange differences arising on the translation of foreign currency assets and liabilities, are dealt with in the capital reserves.

#### (d) Income

Dividends receivable from equity shares are taken to revenue return on an ex-dividend basis. Bank deposit interest is taken to revenue on an accruals basis.

Where the Company enters into a commitment to underwrite an issue of securities in exchange for the receipt of commission, a derivative financial instrument is recognised initially at fair value. The derivative is re-measured subsequently at fair value, with the related gains and losses being reflected in the Income Statement. Net losses arising from these derivatives, where actual or expected loss from taking up the securities underwritten exceeds the commission income are allocated to the capital return. Net gains are allocated to the revenue return.

#### (e) Expenses and finance charges

All expenses are accounted for on an accruals basis. Finance charges, including any premiums payable on settlement or redemption and direct issue costs, are accounted for on an accruals basis in the Income Statement using the effective interest rate method. On the basis of the Board's expected long term split of returns in the form of capital gains and income of 80% and 20% respectively, the Company charges 80% of its finance charges and management fee to the capital return. Any performance fees payable are allocated wholly to capital, reflecting the fact that although they are calculated on a total return basis, they are expected to be attributable largely, if not wholly, to capital performance. All other expenses are charged to revenue return. All of these amounts are stated net of any tax relief and inclusive of any related irrecoverable value added tax.

continued

#### **Accounting policies** (continued) 1

#### (f) Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on the taxable profit for the year. Taxable profit differs from net profit as reported in the Income Statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rates that were applicable at the balance sheet date.

In line with the recommendations of the SORP, the allocation method used to calculate tax relief on expenses presented against capital returns in the supplementary information in the Income Statement is the 'marginal basis'. Under this basis, if taxable income is capable of being offset entirely by expenses presented in the revenue return column of the Income Statement, then no tax relief is transferred from the capital return column.

Deferred taxation is provided on all timing differences that have originated but not reversed by the balance sheet date. This is subject to deferred tax assets only being recognised if it is considered more likely than not that there will be suitable profits from which the future reversal of timing differences can be deducted. Any liability to deferred tax is provided at the average rate of tax expected to apply based on tax rates and laws that have been enacted or substantially enacted at the balance sheet date. Deferred tax assets and liabilities are not discounted to reflect the time value of money.

#### (g) Foreign currency

In accordance with FRS 23: 'The effects of changes in Foreign Currency Exchange Rates' the Company is required to nominate a functional currency, being the currency in which the Company predominantly operates. The Board, having regard to the currency of the Company's share capital and the predominant currency in which its shareholders operate, has determined the functional currency to be Sterling.

Transactions denominated in foreign currencies are converted at actual exchange rates as at the date of the transaction. Monetary assets and liabilities and equity investments held at fair value through profit or loss denominated in foreign currencies at the year end are translated at the rates of exchange prevailing at the year end.

Any gain or loss arising from a change in exchange rates subsequent to the date of the transaction is included as an exchange gain or loss in revenue return or capital return, depending on whether the gain or loss is of a revenue or capital nature.

#### (h) Dividends payable to shareholders

Dividends payable to shareholders are recognised in the financial statements when they are paid or, in the case of final dividends, when they are approved by shareholders. Dividends are dealt with in the Reconciliation of Movements in Shareholders' Funds.

continued

#### **Accounting policies** (continued) 1

#### (i) Repurchase of ordinary shares

The cost of repurchasing ordinary shares, including related stamp duty and transaction costs, is taken directly to equity and dealt with in the Reconciliation of Movements in Shareholders' Funds. Share repurchase transactions are accounted for on a trade date basis. The nominal value of ordinary share capital repurchased and cancelled is transferred out of called up share capital and into the capital redemption reserve.

#### (j) Capital reserves

Capital reserve arising on investments sold

The following are accounted for in this reserve:

- expenses and finance costs charged to capital net of tax relief;
- gains and losses on the disposals of investments;
- realised foreign exchange differences of a capital nature; and
- costs of repurchasing ordinary share capital.

Capital reserve arising on investments held

The following are accounted for in this reserve:

- increases and decreases in the valuation of investments held at the year end; and
- unrealised foreign exchange differences of a capital nature.

2 (Losses)/gains from investments held at fair value through profit or loss	2012 £'000	2011 £'000
Gains on the sale of investments based on historical cost	607	8,495
Less: revaluation gains recognised in previous years	(9,298)	(4,453)
(Losses)/gains on investments sold in the year based on carrying value		
at the previous balance sheet date	(8,691)	4,042
Revaluation of investments held at 31 July	717	11,286
Exchange gains	155	276
	(7,819)	15,604
3 Investment income	2012 £'000	2011 £'000
Overseas dividend income	4,374	4,546

continued

4	Other interest receivable and simil	ar income				2012 £'000	2011 £'000
	Deposit interest				_		2
5	Management and performance fees	2012 Revenue return £'000	2012 Capital return £'000	2012 Total £′000	2011 Revenue return £'000	2011 Capital return £'000	2011 Total £'000
	Management fee	161	644	805	184	734	918
	Performance fee	-	970	970	-	637	637
		161	1,614	1,775	184	1,371	1,555
6	Other administrative expenses (inc	luding irrecove	erable VAT)			2012 £'000	2011 £'000
	Directors' fees (see the Directors' Rem	uneration Repor	t on page 24)			86	84
	Auditors' remuneration – for audit ser	vices				30	24
	Other administrative expenses					172	217
						288	325
	(*excluding VAT)						
7	Finance charges	2012 Revenue return £'000	2012 Capital return £'000	2012 Total £′000	2011 Revenue return £'000	2011 Capital return £'000	2011 Total £′000
	Loan interest	8	32	40	9	35	44

continued

2011 Total £'000
608
(235)
373

(b) The tax assessed for the year is lower than the standard rate of corporation tax in the UK of 25.33% (2011: 27.33%). The differences are explained below:

Factors affecting the tax charge for the year	2012 Revenue return £'000	2012 Capital return £'000	2012 Total £′000	2011 Revenue return £'000	2011 Capital return £'000	2011 Total £'000
Net (loss)/return on ordinary activities before taxation	3,917	(9,465)	(5,548)	4,030	14,198	18,228
Corporation tax at 25.33% (2011: 27.33%)	992	(2,397)	(1,405)	1,101	3,880	4,981
Effects of: Non-taxable gains less losses on investments held at fair value						
through profit or loss	_	1,981	1,981	-	(4,264)	(4,264)
Non-taxable overseas dividends	(1,108)	_	(1,108)	(1,242)	_	(1,242)
Overseas tax	437	-	437	373	_	373
Excess management expenses	116	416	532	141	384	525
Current tax charge	437	_	437	373	_	373

### (c) **Deferred** tax

The Company has unprovided deferred tax assets of £1,195,000 at 31 July 2012 (2011: £773,000) arising as a result of excess management expenses and loan relationship deficits. These expenses will only be utilised if the Company has profits chargeable to corporation tax in the future.

Due to its status as an investment trust, the Company is exempt from tax on capital gains or losses on the revaluation or disposal of investments.

continued

## (Loss)/return per ordinary share

The total loss per ordinary share is based on the net loss attributable to the ordinary shares of £5,985,000 (2011: return of £17,855,000) and on 20,429,558 ordinary shares (2011: 20,737,127) being the weighted average number of shares in issue during the year. The total return can be further analysed as follows:

		2012 £'000	2011 £'000
		3,480	3,657
		(9,465)	14,198
		(5,985)	17,855
es		20,429,558	20,737,127
		17.0p	17.6р
		(46.3)p	68.5p
		(29.3)p	86.1p
Register date	Payment date	2012 £'000	2011 £′000
15 October 2010	22 November 2010	-	1,460
1 April 2011	28 April 2011	-	828
14 October 2011	18 November 2011	2,253	_
20 March 2012	27 April 2012	1 020	
30 IVIAICII 2012	27 April 2012	1,020	
		3,273	2,288
	15 October 2010	Register date         Payment date           15 October 2010         22 November 2010           1 April 2011         28 April 2011           14 October 2011         18 November 2011	## 1000  3,480 (9,465) (5,985)  20,429,558  17.0p (46.3)p (29.3)p  Register date Payment date  Payment date  15 October 2010 22 November 2010  1 April 2011 28 April 2011  14 October 2011 18 November 2011  2,253  30 March 2012 27 April 2012  1,020

The proposed final dividend for the year ended 31 July 2012 is subject to approval by shareholders at the Annual General Meeting and has not been included as a liability in these financial statements.

continued

### 10 **Dividends on ordinary shares** (continued)

The total dividends payable in respect of the financial year which form the basis of section 1158 of the Corporation Tax Act 2010 are set out below:

	2012 £'000
Revenue available for distribution by way of dividend for the year	3,480
Interim dividend of 5.0p paid 27 April 2012	(1,020)
Proposed final dividend for the year ended 31 July 2012 of 11.5p (based on	
20,390,541 ordinary shares in issue at 3 October 2012)	(2,345)
Undistributed revenue for section 1158 purposes*	115

<sup>\*</sup>Undistributed revenue comprises 2.6% of the income from investments of £4,374,000 (see note 3).

11	Fixed asset investments	Listed Investments £'000	Derivatives – Options £'000	Total £′000
	Valuation at 31 July 2011	126,907	72	126,979
	Investment holding gains at 1 August 2011	(21,560)	236	(21,324)
	Cost of investments at 1 August 2011	105,347	308	105,655
	Purchases at cost	79,657	_	79,657
	Sales at cost	(78,051)	(308)	(78,359)
	Cost of investments at 31 July 2012	106,953	_	106,953
	Investment holding gains at 31 July 2012	12,743		12,743
	Valuation at 31 July 2012	119,696		119,696

Total transaction costs amounted to £231,000 (2011: £234,000) of which purchase transaction costs for the year ended 31 July 2012 were £113,000 (2011: £115,000) and comprise mainly brokers' commissions. Sale transaction costs for the year ended 31 July 2012 were £118,000 (2011: £119,000).

12	Debtors	2012 £'000	2011 £'000
	Sales for future settlement	_	727
	Withholding tax recoverable	368	380
	Prepayments and accrued income	15	15
	Derivative financial instruments	-	72
		383	1,194

continued

13 Creditors: amounts falling due within one year	2012 £'000	2011 £'000
Bank loans (see note 15.2)	1,966	525
Purchases for future settlement	469	393
Management fee	266	317
Performance fee	970	637
Loss on forward foreign exchange contracts	27	_
Taxation payable	4	_
Loan interest payable	1	1
Other accruals	83	74
	3,786	1,947

### 14 Net asset value per ordinary share

The net asset value per ordinary share of 580.2p is based on the net assets attributable to ordinary shares of £118,307,000 (2011: £128,198,000) and on 20,390,541 (2011: 20,521,675) ordinary shares in issue at the year end. There were no shares held in Treasury at the year end (2011: nil).

The movements during the year of the assets attributable to the ordinary shares were as follows:

	2012 £'000	2011 £′000
Total net assets attributable to the ordinary shares at 1 August	128,198	114,610
Total net (loss)/return on ordinary activities after taxation	(5,985)	17,855
Dividends paid on ordinary shares in the year	(3,273)	(2,288)
Buybacks of ordinary shares	(633)	(1,979)
Total net assets attributable to the ordinary shares at 31 July	118,307	128,198

### 15 Risk management policies and procedures

As an investment trust company the Company invests in equities and other investments for the long term so as to secure its investment objectives as stated on the inside front cover and in the Directors' Report. In pursuing its investment objective, the Company is exposed to a variety of financial risks that could result in either a reduction in the Company's net assets or a reduction in the profits available for distribution by way of dividends.

These financial risks, market risk (comprising currency risk, interest rate risk and other price risk), liquidity risk and credit risk, and the Directors' approach to the management of these risks, are set out below. The Board of Directors and the Manager coordinate the Company's risk management.

The Board determines the objectives, policies and processes for managing the risks, and these are set out below under the relevant risk category. The policies for the management of risk have not changed from the previous accounting period.

The Company has a spread of investments which by their nature are less risky than placing the entire amount of the Company's assets on solely one investment. By their nature, equity investments can be higher risk than some other investments but the longer term return can be positive. Performance of equities has been and is likely to continue to be volatile over shorter periods.

continued

### 15 Risk management policies and procedures (continued)

#### 15.1 Market risk

The fair value of a financial instrument held by the Company may fluctuate due to changes in market prices. Market risk comprises market price risk (see note 15.1.1), currency risk (see note 15.1.2) and interest rate risk (see note 15.1.3). The Manager assesses the exposure to market risk when making each investment decision, and monitors the overall level of market risk on the whole of the investment portfolio on an ongoing basis.

### 15.1.1 Market price risk

Market price risks (changes in market prices other than those arising from interest rate risk or currency risk) may affect the value of the quoted and unquoted investments.

### Management of the risk

The Board of Directors manages the risks inherent in the investment portfolio by ensuring full and timely reporting of relevant information from the Investment Manager. Investment performance is reviewed at each Board meeting. The Board monitors the Portfolio Manager's compliance with the Company's objectives, and is directly responsible for investment strategy and asset allocation.

The Company's exposure to other changes in market prices at 31 July 2012 on its investments held at fair value through profit or loss was £119,696,000 and forward foreign exchange contracts of £27,000 (2011: £126,907,000 plus derivatives of £72,000).

## Concentration of exposure to market price risks

An analysis of the Company's investment portfolio is shown on pages 7 to 11. There is a concentration of exposure to Germany, France, Switzerland and Sweden, though it is recognised that an investment's country of domicile or of listing does not necessarily equate to its exposure to the economic conditions in that country.

## Market price risk sensitivity

The following table illustrates the sensitivity of the return after taxation for the year, and the equity, to an increase or decrease of 20% (2011: 20%) in the fair values of the Company's equities. This level of change is considered to be possible based on observation of current market conditions. The sensitivity analysis is based on the Company's equities at each balance sheet date, with all other variables held constant.

	20	12	2	2011		
	Increase in fair value £'000	Decrease in fair value £'000	Increase in fair value £'000	Decrease in fair value £'000		
Income statement – return after tax						
Revenue return	(34)	34	(36)	36		
Capital return	23,805	(23,805)	25,254	(25,254)		
Total return after tax for the year	23,771	(23,771)	25,218	(25,218)		
Impact on net assets	23,771	(23,771)	25,218	(25,218)		

## 15.1.2 Currency risk

The majority of the Company's assets, liabilities, income and expenses are denominated in currencies other than Sterling (the Company's functional currency, and presentational currency). As a result, movements in exchange rates may affect the Sterling value of those items.

continued

### 15 Risk management policies and procedures (continued)

## Management of the risk

The Manager monitors the Company's exposure to foreign currencies on a daily basis and reports to the Board at each Board meeting. The Manager measures the risk to the Company of the foreign currency exposure by considering the effect on the Company's net asset value and total return of a movement in the exchange rate to which the Company's assets, liabilities, income and expenses are exposed.

Foreign currency borrowings may be used to hedge the Company's exposure to future changes in exchange rates which might otherwise adversely affect the value of the portfolio of investments. These borrowings are limited to 30% of net asset value.

Investment income denominated in foreign currencies is converted into Sterling on receipt. The Company does not use financial instruments to mitigate the currency exposure in the period between the time that income is included in the financial statements and its receipt.

### Foreign currency exposure

The carrying values of the Company's monetary items that have foreign currency exposure at 31 July 2012 are shown below. Where the Company's equity investments, which are not monetary items, are denominated in a foreign currency, they have been included separately in the analysis so as to show the overall level of exposure.

Exposure to other currencies in the tables below includes Danish Krone and Norwegian Krone.

Euro £′000	Swiss Franc £'000	Swedish Krona £'000	Other £'000
(2,491)	_	_	_
1,977	-	-	-
(514)	_	_	_
77,005	22,779	13,230	6,682
76,491	22,779	13,230	6,682
	Swiss	Swedish	
Euro £'000	Franc £'000	Krona £'000	Other £'000
367	_	360	_
(526)	(333)	-	_
527	-	-	_
368	(333)	360	
83,961	25,166	13,930	3,922
84,329	24,833	14,290	3,922
	(2,491) 1,977 (514) 77,005 76,491  Euro £'000  367 (526) 527 368 83,961	Euro f'000  (2,491) - 1,977 - (514) -  77,005 22,779  76,491 22,779  Euro Franc f'000  367 - (526) (333) 527 - 368 (333)  83,961 25,166	Euro £'000         Franc £'000         Krona £'000           (2,491)         -         -           1,977         -         -           (514)         -         -           77,005         22,779         13,230           76,491         22,779         13,230           Swiss Franc £'000         Krona £'000           6'000         F'000           367         -           360         (526)           (333)         -           527         -           368         (333)           360           83,961         25,166           13,930

The above amounts are not necessarily representative of the exposure to risk during the year as levels of monetary foreign currency exposure may change significantly throughout the year.

continued

### 15 Risk management policies and procedures (continued)

## Foreign currency sensitivity

The following table illustrates the sensitivity of the total return after tax for the year and the net assets with regard to movements in the Company's foreign currency financial assets and financial liabilities caused by changes in the exchange rates for Sterling/Euro, Sterling/Swiss Franc, Sterling/Swedish Krona, Sterling/Other.

It assumes the following changes in exchange rates:

Sterling/Euro +/- 10% (2011: 10%).

Sterling/Swiss Franc +/- 10% (2011: 10%). Sterling/Swedish Krona +/- 10% (2011: 10%).

Sterling/Other +/- 10% (2011: 10%).

These percentages are deemed reasonable based on the average market volatility in exchange rates in the previous twelve months. The sensitivity analysis is based on the Company's foreign currency financial assets and financial liabilities held at each balance sheet date.

If Sterling had depreciated against the currencies shown the impact on the total return and net assets would have been as follows:

	Euro £'000	Swiss Franc £'000	2012 Swedish Krona £'000	Other £'000	Euro £'000	201 Swiss Franc £'000	1 Swedish Krona £'000	Other £′000
Income Statement – net								
return after taxation								
Revenue return	253	69	34	32	281	66	43	10
Capital return	7,404	2,517	1,462	739	9,326	2,744	1,579	434
Change in total return after								
taxation for the year and								
shareholders' funds	7,657	2,586	1,496	771	9,607	2,810	1,622	444

continued

### 15 Risk management policies and procedures (continued)

If Sterling had appreciated against the currencies shown, this would have had the following effect:

	Euro £'000	Swiss Franc £'000	2012 Swedish Krona £'000	Other £'000	Euro £'000	201 Swiss Franc £'000	1 Swedish Krona £'000	Other £'000
Income Statement – net return after taxation								
Revenue return Capital return	(205)	(56) (2,059)	(28) (1,196)	(27) (604)	(230) (7,617)	(61) (2,275)	(35) (1,259)	(8) (354)
Change in total return after taxation for the year and shareholders' funds	(6,263)	(2,115)	(1,224)	(631)	(7,847)	(2,336)	(1,294)	(362)

In the opinion of the Directors, the above sensitivity analyses are not necessarily representative of the year as a whole, since the level of exposure changes frequently as part of the currency risk management process used to meet the Company's objectives.

## 15.1.3 Interest rate risk

Interest rate movements may affect the interest payable on the Company's variable rate borrowings.

### Management of the risk

The majority of the Company's financial assets are non-interest bearing. As a result, the Company's financial assets are not subject to significant amounts of risk due to fluctuations in the prevailing levels of market interest rates. The possible effects on fair value and cash flows that could arise as a result of changes in interest rates are taken into account when borrowing under the multi-currency loan facility.

## Interest rate exposure

The exposure at 31 July of financial assets and financial liabilities to floating interest rates is shown below:

	2012 Total (within one year) £'000	2011 Total (within one year) £'000
Exposure to floating interest rates:		
Cash at bank	2,014	2,044
Creditors:		
Borrowings under multi-currency loan facility	(1,966)	(525)
	48	1,519

### Interest rate sensitivity

The Company is primarily exposed to interest rate risk through its multi-currency loan facility.

Loan sensitivity: Borrowings vary throughout the year as a result of the Board's borrowing policy. Borrowings at the year end were £1,966,000 (2011: £525,000) (note 13) and if that level of borrowings was maintained for a full year, then a 100 basis points change in LIBOR (up or down) would decrease or increase total net return on ordinary activities after taxation by approximately £20,000 (2011: £5,000).

continued

### 15 Risk management policies and procedures (continued)

### 15.2 Liquidity risk

This is the risk that the Company will encounter difficulty in meeting obligations associated with financial liabilities.

### Management of the risk

Liquidity risk is not significant as the majority of the Company's assets are investments in quoted securities that are readily realisable. The Company has a multi-currency loan facility of £15 million (increased from £10 million during the year) of which £1,966,000 (2011: £525,000) was drawn down at the year end and an overdraft facility with a sub custodian, the extent of which is determined by the custodian on a regular basis by reference to the value of the securities held by it on behalf of the Company.

The Board gives guidance to the Manager as to the maximum amount of the Company's resources that should be invested in any one company. The policy is that the Company should generally remain fully invested and that short term borrowings be used to manage short term cash requirements.

### Liquidity risk exposure

The contractual maturities of the financial liabilities at 31 July, based on the earliest date on which payment can be required were as follows:

	2012 Due within one month £'000	2011 Due within one month £'000
Bank loans (including accrued interest)	1,969	526
Other creditors and accruals	1,820	1,422
	3,789	1,948

### 15.3 Credit risk

The failure of the counterparty to a transaction to discharge its obligations under that transaction could result in the Company suffering a loss.

### Management of the risk

Credit risk is managed as follows:

- investment transactions may be carried out with a large number of approved brokers, whose credit standard is reviewed periodically by the Manager, and limits are set on the amount that may be due from any one broker.
- cash at bank is held only with banks considered to be credit worthy and is subject to continual review.

None of the Company's financial assets or liabilities are secured by collateral or other credit enhancements.

The Company has not been materially exposed to credit risk throughout the year.

### 15.4 Fair values of financial assets and financial liabilities

Financial assets and financial liabilities are either carried in the balance sheet at their fair value (investments) or the balance sheet amount is a reasonable approximation of fair value due to their short term to maturity (amounts due from brokers, dividends and interest receivable, amounts due to brokers, accruals, forward foreign exchange contracts, cash at bank and bank loans).

continued

### 15 Risk management policies and procedures (continued)

### 15.5 Fair value hierarchy disclosures

The table below sets out fair value measurements using the FRS 29 fair value hierarchy.

Financial assets at fair value through profit or loss at 31 July 2012	Level 1 £'000	Level 2 £'000	Level 3 £'000	Total £′000
Equity investments	119,696		_	119,696
Forward foreign exchange contracts	_	(27)	-	(27)
	119,696	(27)		119,669
Financial assets at fair value through profit or loss at 31 July 2011	Level 1 £'000	Level 2 £′000	Level 3 f'000	Total £'000
Equity investments	126,907	_	_	126,907
Derivative financial instruments	72			72
	126,979			126,979

Categorisation within the hierarchy has been determined on the basis of the lowest level input that is significant to the fair value measurement of the relevant asset as follows:

Level 1 – valued using quoted prices in active markets for identical assets

Level 2 – valued by reference to valuation techniques using observable inputs other than quoted prices included in Level 1

Level 3 – valued by reference to valuation techniques using inputs that are not based on observable market data

There have been no transfers during the year between any of the levels.

### 15.6 Capital management policies and procedures

The Company's capital management objectives are:

- to ensure that it will be able to continue as a going concern; and
- to maximise the income and capital return to its equity shareholders

through an appropriate balance of equity capital and debt.

The Company's capital at 31 July 2012 comprised its equity share capital, reserves and bank loans that are shown in the balance sheet at a total of £120,273,000 (2011: £128,723,000).

The Board, with the assistance of the Manager, monitors and reviews the broad structure of the Company's capital on an ongoing basis. This review includes:

- the need to buy back equity shares for cancellation, which takes account of the difference between the net asset value per share and the share price (the level of share price discount or premium);
- the need for new issues of equity shares; and
- the extent to which revenue in excess of that which is required to be distributed should be retained.

The Company's objectives, policies and processes for managing capital are unchanged from the preceding accounting period.

The Company is subject to additional externally imposed capital requirements:

- As a public company, the Company has a minimum issued share capital of £50,000; and
- In order to be able to pay dividends out of profits available for distribution by way of dividends, the Company has to be able to meet one of the two capital restriction tests imposed on investment companies by law.

These requirements are unchanged since last year, and the Company has complied with them.

continued

16	Called up share capital	Number of shares entitled to dividend	Total number of shares	Nominal value of shares £'000
	Ordinary shares of 5p each		75,000,000	3,750
	Issued – balance brought forward Repurchase and cancellation of ordinary shares	20,521,675 (131,134)	20,521,675 (131,134)	1,026 (6)
	Balance carried forward	20,390,541	20,390,541	1,020

During the year 131,134 (2011: 355,250) ordinary shares were repurchased at a total cost of £633,000 (2011: £1,979,000) and subsequently cancelled. Since the year end no further shares have been repurchased.

### 17 Share premium account

f'000

	At 1 August 2011 and 31 July 2012					33,814	
18	Reserves	Capital redemption reserve £'000	Capital reserve arising on investments sold £'000	Capital reserve arising on investments held £'000	Capital reserves total £'000	Revenue reserve £'000	
	At 1 August 2011	257	67,450	21,324	88,774	4,327	
	Transfer on disposal of assets	-	9,298	(9,298)	-	_	
	Net movement on investments held at						
	fair value through profit or loss	-	(8,691)	717	(7,974)	_	
	Net movement on foreign exchange	-	182	(27)	155	_	
	Expenses and finance costs charged to capital	-	(1,646)	_	(1,646)	_	
	Repurchase of ordinary shares	6	(633)	_	(633)	_	
	Final dividend for the year ended 31 July 2011 (paid 18 November 2011)					(2,253)	
	Net revenue return after taxation for the year	_			_	3,480	
	Interim dividend for the year ended 31 July 2012					·	
	(paid 27 April 2012)					(1,020)	
	At 31 July 2012	263	65,960	12,716	78,676	4,534	

continued

19	Reconciliation of operating revenue to net cash inflow from operating activities			2012 £'000	2011 £'000
	Net (loss)/return before finance charges and taxation Capital loss/(return) before finance charges and taxation			(5,508) 9,433	18,272 (14,233)
	Revenue return before finance charges and taxation Increase in accruals  Tax on unfranked investment income deducted at source Expenses allocated to capital  Net cash inflow from operating activities			3,925 291 (607) (1,614)	4,039 79 (578) (1,371) 2,169
20	Analysis of changes in net funds	At 1 August 2011 £'000	Cashflow £'000	Exchange movements £'000	At 31 July 2012 £'000
	Cash at bank Debt falling due within one year	2,044 (525)	(212) (1,441)	182 	2,014 (1,966)
		1,519	(1,653)	182	48

### 21 Transactions with the management company

Under the terms of an agreement dated 14 December 2005, the Company appointed a wholly owned subsidiary company of Henderson Global Investors (Holdings) plc ('Henderson') to provide investment management, accounting, company secretarial and administrative services. Henderson has contracted with BNP Paribas Securities Services to provide accounting and administration services.

Details of the management fee arrangements for these services are given in the Directors' Report on page 15. The total of the fees paid or payable under this agreement to Henderson in respect of the year ended 31 July 2012 was £805,000 (2011: £918,000) of which £266,000 (per note 13) was outstanding at 31 July 2012 (2011: £317,000).

A performance fee is also payable to Henderson amounting to £970,000 (2011: £637,000). These amounts were outstanding at the respective balance sheet dates.

In addition to the above services, Henderson has provided the Company with marketing services during the year. The total fees, excluding VAT paid or payable for these services for the year ended 31 July 2012 amounted to £14,000 (2011: £16,000) of which £5,000 was outstanding at 31 July 2012 (2011: £5,000).

Since 1 August 2005, the Company has contracted directly with JPMorgan Chase for the provision of custodian services.

# Glossary of Terms

### AIC

The Association of Investment Companies.

### **Benchmark**

The FTSE World Europe (ex UK) Index.

### Gearing

The gearing percentage reflects the amount of borrowings (i.e. bank loans) a company has used to invest in the market. This figure indicates the extra amount by which shareholders' funds would move if the Company's investments were to rise or fall.

### **Investment Trusts**

Investment trusts are public limited companies, quoted on the London Stock Exchange, which provide shareholders with a professionally managed portfolio of investments. Investment trusts are exempt from tax on the capital gains arising on their investments. Income, net of expenses and tax, is substantially distributed to shareholders.

## Net Asset Value ('NAV') per ordinary share

The value of the Company's assets (i.e investments and cash held) less any liabilities (e.g bank loans) for which the Company is responsible, divided by the number of shares in issue. The aggregate NAV is also referred to as shareholders' funds on the Balance Sheet. The NAV is published daily.

### **Performance Attribution Analysis**

Performance attribution analyses how the Company achieved its recorded performance relative to its benchmark.

This is broken down to show the effect of stock selection. gearing, expenses and changes in share capital made during the year. In a falling market, the gearing effect will have a negative contribution to performance, whereas in a rising market it will have a positive contribution.

### Premium/Discount

The amount by which the market price per share of an investment trust is either higher (premium) or lower (discount) than the NAV per share, expressed as a percentage of the NAV.

### **Total Returns**

This is the return on the share price or NAV taking into account both the rise and fall of share prices and the dividends paid to shareholders. Any dividends received by a shareholder are assumed to have been reinvested in either additional shares (for share price total return) or the Company's assets (for NAV total return).

## Warning to Shareholders

Shareholders should be wary of unsolicited telephone calls or correspondence concerning the Company and offering investment advice, offers to buy shares at a discount or free company reports.

It is extremely unlikely that Henderson EuroTrust plc, its Manager (Henderson Global Investors) or its Registrar (Computershare Investor Services) would make unsolicited telephone calls to shareholders. In the event that the Company or its advisers did make unsolicited calls, shareholders would never be asked to confirm their personal details and such calls would relate only to official documentation already circulated to shareholders and never be in respect of offering investment advice, or unpublished investment or financial information regarding the Company.

If you are in any doubt about the veracity of an unsolicited phone call, please call the Company Secretary at the telephone number provided on page 49.

# Investor Information

### Release of Results

Half year results are announced in late March. Full year results are announced in late September or early October.

### **Shareholder Details**

Shareholders who hold their shares in certificated form can check their shareholding with the Registrar, Computershare Investor Services PLC, via www.computershare.com.

### **BACS**

Dividends and interest can be paid to shareholders by means of BACS (Bankers' Automated Clearing Services); mandate forms for this purpose are available from the Registrar. Alternatively, shareholders can write to the Registrar (the address is given on page 49) to give their instructions; these must include the bank account number, the bank account title and the sort code of the bank to which payments are to be made.

### **Nominee Share Code**

Where notification has been provided in advance, the Company will arrange for copies of shareholder communications to be provided to the operators of nominee accounts. Nominee investors may attend general meetings and speak at them when invited to do so by the Chairman.

Investors in Halifax Share Dealing Limited products and Henderson ISAs receive all shareholder communications. A voting instruction form is provided to facilitate voting at general meetings of the Company.

### **Disability Act**

Copies of this Report and other documents issued by the Company are available from the Company Secretary. If needed, copies can be made available in a variety of formats, including Braille or larger type as appropriate.

You can contact the Registrar, Computershare Investor Services PLC, which has installed textphones to allow speech and hearing impaired people who have their own textphone to contact them directly, without the need for an intermediate operator by dialling 0870 702 0005. Specially trained operators are available during normal business hours to answer queries via this service.

Alternatively, if you prefer to go through a 'typetalk' operator (provided by the Royal National Institute for Deaf People) dial 18001 followed by the number you wish to dial.

## **Share Price Listing**

The market price of the Company's ordinary shares is published daily in 'The Financial Times' which also shows figures for the estimated NAV and the discount.

### **Performance Details/Share Price Information**

The Company's NAV is published daily. Details of the Company's share price and NAV can be found on the website. The address is www.hendersoneurotrust.com.

# Investor Information

continued

### **Directors**

Mark Tapley (Chairman) John Cornish Joop Feilzer David Marsh, CBE

### **Investment Manager**

Henderson Global Investors Limited, authorised and regulated by the Financial Services Authority, represented by Tim Stevenson

## **Registered Number**

Registered as an investment company in England and Wales No. 2718241

### **Company Secretary**

Henderson Secretarial Services Limited represented by Ruth Saunders, FCIS

## **Registered Office**

201 Bishopsgate London EC2M 3AE

Telephone: 020 7818 1818 Fax: 020 7818 1819 Email: help@henderson.com

## **Independent Auditors**

PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

7 More London

Riverside

London SE1 2RT

### Registrar

Computershare Investor Services PLC

PO Box 82

The Pavilions

Bridgwater Road

Bristol BS99 6ZZ

Telephone: 0870 707 1034 www.computershare.com

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www.halifax.co.uk

### **Henderson ISAs**

ISA Department

Henderson Global Investors

PO Box 10665

Chelmsford CM99 2BF Telephone: 0800 856 5656

## Stockbrokers

JPMorgan Cazenove 20 Moorgate London EC2R 6DA

### Website

Details of the Company's share price and net asset value, together with other information about the Company can be found on the website, www.hendersoneurotrust.com

### **Share Identification Codes**

SEDOL/ISIN: GB0004199294

EPIC: **HNE** 







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