

# TR European Growth Trust PLC

Annual Report and Financial Statements  
for the year ended 30 June 2011



## Policy

To invest predominantly in smaller and medium sized companies in Europe (excluding the UK).

## Objective

To achieve capital growth, aiming for a net asset value total return greater than our benchmark index.

## Benchmark

The return of the HSBC Smaller Europe (ex UK) Index (expressed in sterling). Prior to 1 July 2010, the benchmark was a blend of 50% of the return of the HSBC Smaller Europe (ex UK) Index and 50% of the return of the S&P/Citigroup EMI Europe (ex UK) Index.

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## Dividend

Subject to shareholder approval at the AGM on 7 November 2011, a final dividend of 3.60p (2010: 3.40p) per ordinary share and a special dividend of 0.65p (2010: 0.85p) per ordinary share will be paid on 11 November 2011 to shareholders on the register on 14 October 2011. The shares will be quoted ex-dividend on 12 October 2011.

# Financial Highlights

| <b>Performance</b>  | <b>30 June<br/>2011</b> | <b>30 June<br/>2010</b> | <b>% Change</b> |
|---|-------------------------|-------------------------|-----------------|
| Net asset value ("NAV") per ordinary share                | <b>522.20p</b>          | 386.38p                 | +35.2           |
| <b>NAV total return<sup>†</sup></b>                       |                         |                         | <b>+36.8</b>    |
| Ordinary share price                                      | <b>427.13p</b>          | 346.50p                 | +23.3           |
| <b>Share price total return<sup>†</sup></b>               |                         |                         | <b>+24.6</b>    |
| <b>HSBC Smaller Europe (ex UK) Index*<br/>(benchmark)</b> | <b>618.42</b>           | 460.07                  | <b>+34.4</b>    |
| S&P/Citigroup EMI Europe (ex UK) Index*                   | <b>705.37</b>           | 514.87                  | +37.0           |
| FTSE World Europe (ex UK) Index*                          | <b>795.38</b>           | 613.93                  | +29.6           |
| Total profit for the year                                 | <b>£70,917,000</b>      | £36,455,000             | +94.5           |
| Total profit per share                                    | <b>139.15p</b>          | 62.26p                  | +123.5          |

<sup>†</sup>Source: Morningstar for the AIC

\*Indices expressed on a total return basis (expressed in sterling), source: Datastream

| <b>Assets</b>                    | <b>30 June<br/>2011<br/>£'000</b> | <b>30 June<br/>2010<br/>£'000</b> | <b>% Change</b> |
|----------------------------------|-----------------------------------|-----------------------------------|-----------------|
| Total gross assets <sup>†</sup>  | <b>273,731</b>                    | 204,330                           | +34.0           |
| Total net assets <sup>†</sup>    | <b>264,414</b>                    | 199,477                           | +32.6           |
| Divided between:                 | %                                 | %                                 |                 |
| Quoted equities                  | <b>95.1</b>                       | 87.5                              |                 |
| Unquoted equities                | <b>7.3</b>                        | 9.1                               |                 |
| Net current (liabilities)/assets | <b>(2.4)</b>                      | 3.4                               |                 |
|                                  | <b>100.0</b>                      | 100.0                             |                 |

<sup>†</sup>After 1.9% reduction in shares in issue during the year which were bought back and cancelled at a cost of £3.8m (2010: 19.9% at a cost of £48.9m)

| <b>Revenue</b>                     | <b>30 June<br/>2011<br/>£'000</b> | <b>30 June<br/>2010<br/>£'000</b> | <b>% Change</b> |
|------------------------------------|-----------------------------------|-----------------------------------|-----------------|
| Investment income                  | <b>2,979</b>                      | 3,489                             | -14.6           |
| Bank interest and other income     | <b>68</b>                         | 287                               | -76.3           |
| <b>Gross revenue</b>               | <b>3,047</b>                      | 3,776                             | -19.3           |
| <b>Net revenue after taxation</b>  | <b>1,929</b>                      | 2,526                             | -23.6           |
| <b>Earnings per share</b>          | <b>3.79p</b>                      | 4.31p                             | -12.1           |
| Final dividend per share           | <b>3.60p</b>                      | 3.40p                             |                 |
| Special dividend per share         | <b>0.65p</b>                      | 0.85p                             |                 |
| <b>Total dividend for the year</b> | <b>4.25p</b>                      | 4.25p                             |                 |

# Chairman's Statement

Over the year to 30 June 2011, our net asset value total return per share was 36.8% and our share price total return was 24.6% as the discount widened. This compared to a total return of 34.4% for our benchmark.

## Revenue and dividends

Net earnings per share were 3.79p, a fall of 12.1%. This decrease was mainly due to a lower level of investment income.

We are proposing, subject to shareholder approval at our Annual General Meeting on 7 November 2011, a final dividend per ordinary share of 3.60p, an increase of 5.9% over last year's final dividend of 3.40p. We are also proposing a special dividend of 0.65p per ordinary share, making a total dividend of 4.25p.

## Share buy-backs

During the year, we bought back 993,060 shares for cancellation at a cost of £3.8m. The shares were all bought back at a discount to the prevailing NAV per share, thereby enhancing the NAV per ordinary share for the remaining shareholders.

## Change of fund manager

After over 20 years as the Manager of TREG, Stephen Peak has decided to step down in order to focus on his other, recently increased, responsibilities as head of Henderson's Pan-European Equities

Investment Team. The Board would like to thank Stephen for his contribution to the Company's success since its launch in September 1990.

Ollie Beckett has been appointed as the new Manager. Ollie has 15 years of investment experience in Continental European equity markets and has been a specialist in European smaller companies for over five years. He has been a member of the TREG team since 2010. The Board has been impressed with Ollie's performance track record as the manager of the Henderson Horizon Pan-European Smaller Companies Fund and with the contribution that he has already made in relation to the management of the TREG portfolio.

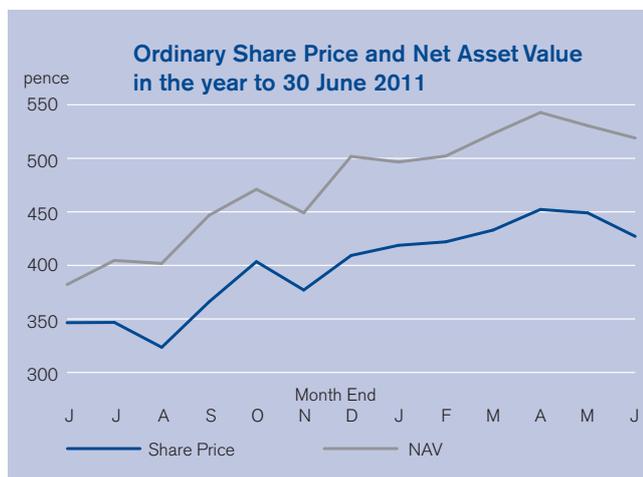
## The Board

We would like to welcome Alexander Mettenheimer to the Board. Alexander joined the Board on 1 July 2011. He brings with him a wealth of experience from the German banking sector and will surely provide some useful insight into developments on the ground.

Bernard Clark, who joined the Board in 2003, will be retiring at the conclusion of the Annual General Meeting in November 2011. The Board would like to thank Bernard for his enthusiastic contribution over the last eight years and wish him well in the future.

## Outlook

Markets have recently been registering substantial declines as confidence in a sustained economic recovery from western economies has ebbed away. The combination of both individuals and governments struggling with too high a debt burden and a banking system still unwilling to confront the ultimate fragility of its financial health have made investors increasingly risk averse and prone to sell any assets perceived to have an element of risk.



# Chairman's Statement

continued

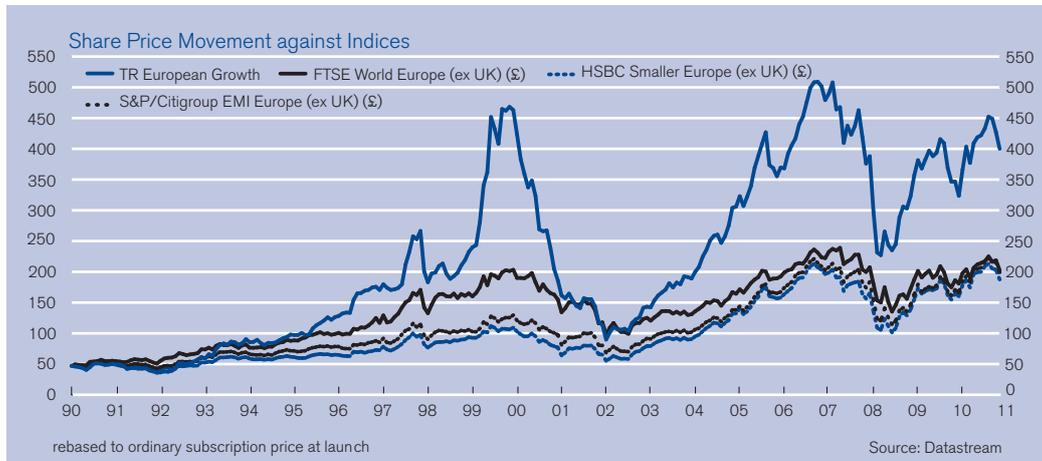
It is important to note the difference between now and 2008. In general, the corporate sector is in much better health, with robust balance sheets and satisfactory levels of cash generation. This should be a relatively benign environment for a number of European smaller companies, as long as they are in the right niches and in a healthy financial state as interest rates are likely to remain very low for an extended period of time.

Markets are likely to remain volatile for the foreseeable future and subject to sudden changes in sentiment, but it is this sort of environment that should present our Manager with opportunities to add some new holdings to the portfolio at attractive prices and I look forward to reporting on our progress in our interim report.

Audley Twiston-Davies  
Chairman  
28 September 2011

# Historical Performance

TR European Growth Trust PLC commenced business on 6 September 1990



| Period to 30 June 2011   | 1 year %    | 3 years %   | 5 years %   | 10 years %   | Since launch <sup>(3)</sup> % |
|--|-------------|-------------|-------------|--------------|-------------------------------|
| <b>Net Asset Value Total Return</b>                                |             |             |             |              |                               |
| <b>TR European Growth<sup>(1)</sup></b>                            | <b>36.8</b> | <b>18.8</b> | <b>31.7</b> | <b>137.4</b> | <b>1,214.8</b>                |
| Average European Smaller Companies Investment Trust <sup>(1)</sup> | 41.0        | 28.0        | 39.1        | 172.6        | 1,159.1                       |
| Average European Investment Trust <sup>(1)</sup>                   | 28.3        | 22.2        | 41.0        | 135.0        | 698.6                         |
| <b>Share Price Total Return</b>                                    |             |             |             |              |                               |
| <b>TR European Growth<sup>(1)</sup></b>                            | <b>24.6</b> | <b>6.6</b>  | <b>22.9</b> | <b>102.1</b> | <b>1,032.5</b>                |
| Average European Smaller Companies Investment Trust <sup>(1)</sup> | 35.5        | 22.4        | 33.8        | 154.9        | 996.7                         |
| Average European Investment Trust <sup>(1)</sup>                   | 28.5        | 18.8        | 34.8        | 113.6        | 612.1                         |
| HSBC Smaller Europe (ex UK) (£) <sup>(2)</sup> (benchmark)         | 34.4        | 33.2        | 44.4        | 204.0        | 579.9                         |
| S&P/Citigroup EMI Europe (ex UK) (£) <sup>(2)</sup>                | 37.0        | 27.6        | 46.9        | 167.2        | 654.4                         |
| FTSE World Europe (ex UK) (£) <sup>(2)</sup>                       | 29.6        | 19.9        | 37.6        | 80.9         | 716.3                         |
| <b>Compound Annual Growth</b>                                      |             |             |             |              |                               |
| <b>Net Asset Value Total Return<sup>(1)</sup></b>                  |             | <b>5.9</b>  | <b>5.7</b>  | <b>9.0</b>   | <b>13.9</b>                   |
| <b>Share Price Total Return<sup>(1)</sup></b>                      |             | <b>2.1</b>  | <b>4.2</b>  | <b>7.3</b>   | <b>13.1</b>                   |
| HSBC Smaller Europe (ex UK) (£) <sup>(2)</sup>                     |             | 10.0        | 7.6         | 11.8         | 10.2                          |
| S&P/Citigroup EMI Europe (ex UK) (£) <sup>(2)</sup>                |             | 8.5         | 8.0         | 10.3         | 10.8                          |
| FTSE World Europe (ex UK) (£) <sup>(2)</sup>                       |             | 6.3         | 6.6         | 6.1          | 11.2                          |

Total return assumes net dividends are re-invested and excludes transaction costs.

Sources: <sup>(1)</sup>Morningstar for the AIC, using cum income NAV for one and three years and capital NAV plus income reinvested for all other periods. <sup>(2)</sup>Datastream; <sup>(3)</sup>Calculated from end September 1990.

| Year to 30 June             | 2002  | 2003  | 2004* | 2005* | 2006  | 2007  | 2008  | 2009  | 2010  | 2011         |
|-----------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------------|
| Total Net Assets (£m)       | 274.9 | 241.4 | 343.5 | 294.9 | 365.4 | 460.1 | 331.9 | 215.4 | 199.5 | <b>264.4</b> |
| Per Ordinary Share (pence): |       |       |       |       |       |       |       |       |       |              |
| Fully Diluted NAV†          | 169.9 | 156.2 | 226.3 | 311.1 | 417.0 | 565.0 | 458.6 | 334.1 | 386.4 | <b>522.2</b> |
| Net Revenue Earnings        | 1.56  | 2.50  | 3.57  | 2.92  | 3.10  | 2.92  | 5.39  | 5.79  | 4.31  | <b>3.79</b>  |
| Final Dividend              | 1.45  | 2.10  | 2.40  | 2.50  | 2.60  | 2.80  | 3.00  | 3.20  | 3.40  | <b>3.60</b>  |
| Special Dividend            | –     | –     | 0.50  | 1.50  | –     | –     | 2.00  | 2.30  | 0.85  | <b>0.65</b>  |

\*Restated for the change to IFRS in 2005. Periods prior to 30 June 2004 have not been restated for this change.

†Where dilution is applicable.

## Ten Largest Investments at 30 June 2011

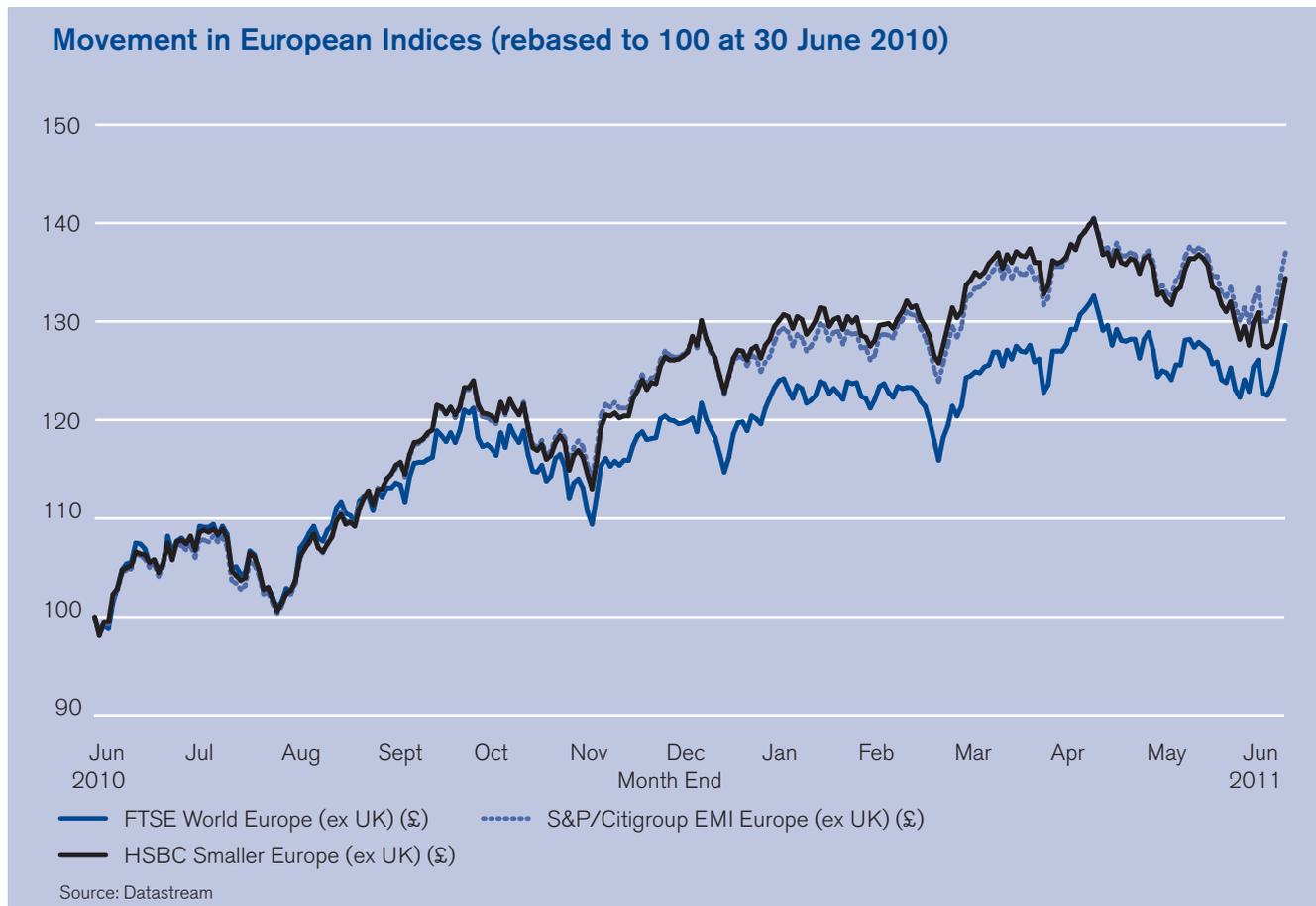
The ten largest investments (bonds and all classes of equity in any one Company being treated as one investment) were as follows:

|           |  | Value of holding<br>2011 (2010)<br>£ million |   | % of portfolio<br>2011 (2010) |
|-----------|--|--|---|-------------------------------|
| <b>1</b>  | <b>21 Centrale Partners III<br/>(France)</b>   | <b>11.0<br/>(8.7)</b>                        | <i>Private equity fund in France<br/>www.21centralepartners.com</i>   | <b>4.1<br/>(4.5)</b>          |
| <b>2</b>  | <b>OHL<br/>(Spain)</b>                         | <b>9.7<br/>(7.8)</b>                         | <i>Construction and concessions<br/>www.ohl.es</i>  | <b>3.6<br/>(4.0)</b>          |
| <b>3</b>  | <b>SAF-Holland<br/>(Germany)</b>               | <b>8.9<br/>(2.2)</b>                         | <i>Manufacturer and supplier of systems and<br/>components for commercial vehicles<br/>www.safholland.com</i> | <b>3.3<br/>(1.2)</b>          |
| <b>4</b>  | <b>Brainlab<br/>(Germany)</b>                  | <b>7.1<br/>(6.4)</b>                         | <i>Radiotherapy and image-guided<br/>surgery equipment<br/>www.brainlab.com</i>                               | <b>2.6<br/>(3.3)</b>          |
| <b>5</b>  | <b>Schmoltz + Bickenbach<br/>(Switzerland)</b> | <b>6.8<br/>(n/a)</b>                         | <i>Supplier of steel products<br/>www.schmoltz-bickenbach.com</i>   | <b>2.5<br/>(n/a)</b>          |
| <b>6</b>  | <b>Wirecard<br/>(Germany)</b>                  | <b>6.6<br/>(5.0)</b>                         | <i>Online payment processing solutions<br/>www.wirecard.com</i>   | <b>2.4<br/>(2.6)</b>          |
| <b>7</b>  | <b>Northland Resources<br/>(Norway)</b>        | <b>6.1<br/>(n/a)</b>                         | <i>Iron ore exploration<br/>www.northland.eu</i>  | <b>2.2<br/>(n/a)</b>          |
| <b>8</b>  | <b>Clariant<br/>(Switzerland)</b>              | <b>5.9<br/>(4.3)</b>                         | <i>Speciality chemicals<br/>www.clariant.com</i>  | <b>2.2<br/>(2.2)</b>          |
| <b>9</b>  | <b>Andritz<br/>(Austria)</b>                   | <b>5.7<br/>(4.3)</b>                         | <i>Process engineering<br/>www.andritz.com</i>  | <b>2.1<br/>(2.3)</b>          |
| <b>10</b> | <b>Grifols<br/>(Spain)</b>                     | <b>5.5<br/>(2.8)</b>                         | <i>Plasma derivatives<br/>www.grifols.com</i>   | <b>2.0<br/>(1.4)</b>          |

The top ten holdings represent 27.0% (2010: 31.9%) of the portfolio.

# Manager's Report

## European Stock Market Performance



### European stock market performance

As the chart above illustrates, the first half of the year saw healthy returns from equity markets. There was a belief that the economies were continuing to improve, even if it was at a fairly muted rate. The improvement was largely being driven by emerging market growth.

However, by our year end, equity markets had refocused their attentions on the fact that there was little growth in the western world. There was also greater attention that Europe had solved none of the fundamental issues of the sovereign debt crisis and nor did they have a coherent plan to solve it.

Also, the economic stimulus that China had provided earlier in the year started to dissipate as the authorities introduced tightening measures to stop their economy overheating.

The graph opposite shows the spread of returns from the European countries. The worst performers

continued to be those countries burdened by huge government debt problems.

The best performers were essentially those countries benefitting from the emerging market growth. Most prominently, this was Germany as the developing countries moved towards increased automation and the desire of the emerging consumers to fulfil their aspirations for conspicuous consumption. Norway was another stellar performer as the oil price stayed above \$85 and its currency provided a relative safe haven.

The same themes that drove country performance were witnessed in the sector performance. The export driven industrial goods and basic materials were the stand out performers. Financials remained the laggard as European banks remained burdened by European sovereign debt and a lack of clarity from a regulatory perspective.

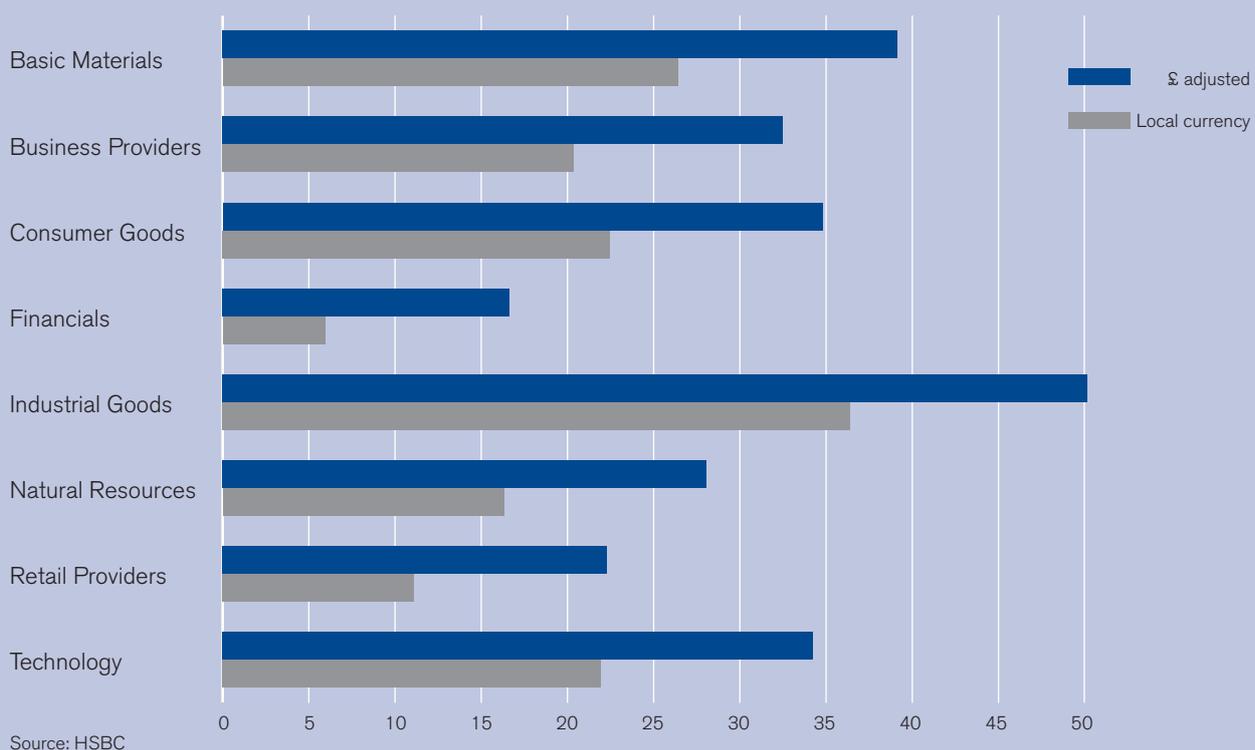
# Manager's Report

continued

## European Stock Exchange Indices % total return for the year ended 30 June 2011



## Industry Sector Biases Europe (ex UK) % total return for the year ended 30 June 2011



# Manager's Report

## The Portfolio

| Geographical distribution<br>(% of portfolio) | 30 June<br>2010 | 30 June<br>2011 | Benchmark*<br>30 June<br>2011 |
|---|-----------------|-----------------|-------------------------------|
| Austria                                       | 4.7             | <b>5.7</b>      | 3.0                           |
| Belgium                                       | 1.4             | <b>3.2</b>      | 4.0                           |
| Bulgaria                                      | 0.1             | –               | –                             |
| Denmark                                       | –               | –               | 3.3                           |
| Finland                                       | 0.8             | <b>1.8</b>      | 6.3                           |
| France  | 19.6            | <b>15.0</b>     | 12.1                          |
| Germany                                       | 25.5            | <b>27.0</b>     | 14.7                          |
| Greece  | 0.7             | –               | 3.2                           |
| Ireland                                       | 1.3             | –               | 1.8                           |
| Italy   | 4.1             | <b>5.6</b>      | 11.0                          |
| Kazakhstan                                    | 2.5             | –               | –                             |
| Luxembourg                                    | 2.1             | <b>1.3</b>      | –                             |
| Netherlands                                   | 6.2             | <b>3.9</b>      | 4.4                           |
| Norway  | 4.6             | <b>9.1</b>      | 6.8                           |
| Portugal                                      | –               | –               | 1.2                           |
| Romania                                       | 0.8             | –               | –                             |
| Russia  | 0.1             | –               | –                             |
| Spain   | 6.9             | <b>7.3</b>      | 7.9                           |
| Sweden  | 0.9             | <b>2.7</b>      | 8.6                           |
| Switzerland                                   | 11.1            | <b>14.8</b>     | 11.7                          |
| Turkey  | 4.0             | <b>1.5</b>      | –                             |
| Ukraine                                       | 0.8             | <b>0.7</b>      | –                             |
| Other   | 1.8             | <b>0.4</b>      | –                             |
|   | <u>100.0</u>    | <u>100.0</u>    | <u>100.0</u>                  |

\*Source: Factset

| Sector distribution<br>(% of portfolio) | 30 June<br>2010 | Benchmark*<br>30 June<br>2011 | 30 June<br>2011 |
|---|-----------------|-------------------------------|-----------------|
| Basic Materials                         | 23.1            | <b>18.3</b>                   | 12.1            |
| Business Providers                      | 12.8            | <b>13.2</b>                   | 19.4            |
| Consumer Goods                          | 13.2            | <b>11.5</b>                   | 15.8            |
| Financials                              | 13.8            | <b>9.4</b>                    | 21.4            |
| Industrial Goods                        | 12.2            | <b>13.6</b>                   | 13.0            |
| Natural Resources                       | 7.7             | <b>8.3</b>                    | 3.8             |
| Retail Providers                        | 4.3             | <b>10.0</b>                   | 6.9             |
| Technology                              | 12.9            | <b>15.7</b>                   | 7.6             |
|   | <u>100.0</u>    | <u>100.0</u>                  | <u>100.0</u>    |

\*Source: Factset

### Geographical and sector distribution

As ever, the portfolio is constructed through a process of stock selection, i.e. investing in specific companies. This can result in country and sector weightings that differ widely from the benchmark.

However, despite it being a stock selection approach, with the current sovereign debt issues casting a shadow over Europe, we have to be aware of how the fund is positioned for country specific risk.

The fund is heavily overweight Germany. We continue to find a number of attractive stocks in the country and a number of new German holdings have been added in the past year. These have included amongst others **Sky Deutschland**, the pay-TV platform which is gaining increasing traction, and **Carl Zeiss**

**Meditec**, the global leader in ophthalmology equipment. The fund remains underweight peripheral Europe but we continue to look for appealing stock specific ideas in all these markets.

The most significant sector allocation changes have brought a reduction in our overweight position in Basic Materials and an increase in our position in Retail Providers. The former was achieved through our selling out of our position in **KazMunaiGas**, the Kazak oil and gas producer. The latter has partly been achieved through a new holding in **Salvatore Ferragamo**, the Italian luxury brand specialising in handbags and shoes. We believe Ferragamo to be an attractively positioned brand particularly for Asian markets. It is also a company where we still believe there to be a lot of potential margin improvement.

# Manager's Report

continued

| Investment activity during the year to 30 June 2011 | Value at 30 June 2010<br>£'000 | Purchases<br>£'000 | Sales<br>£'000 | Changes in valuation<br>£'000 | Value at 30 June 2011<br>£'000 |
|---|--------------------------------|--------------------|----------------|-------------------------------|--------------------------------|
| Austria   | 8,938                          | 6,732              | 2,391          | 2,088                         | <b>15,367</b>                  |
| Belgium   | 2,711                          | 4,395              | 360            | 1,819                         | <b>8,565</b>                   |
| Bulgaria  | 174                            | –                  | –              | (174)                         | –                              |
| Denmark   | –                              | 3,597              | 4,321          | 724                           | –                              |
| Finland   | 1,597                          | 3,032              | 650            | 863                           | <b>4,842</b>                   |
| France  | 37,760                         | 12,054             | 17,498         | 8,181                         | <b>40,497</b>                  |
| Germany   | 49,184                         | 46,595             | 46,836         | 24,275                        | <b>73,218</b>                  |
| Greece  | 1,318                          | –                  | 1,460          | 142                           | –                              |
| Ireland   | 2,401                          | 707                | 1,234          | (1,874)                       | –                              |
| Italy   | 7,987                          | 3,209              | 357            | 4,430                         | <b>15,269</b>                  |
| Kazakhstan  | 4,718                          | –                  | 5,239          | 521                           | –                              |
| Luxembourg  | 4,027                          | 4,169              | 4,291          | (414)                         | <b>3,491</b>                   |
| Netherlands   | 12,016                         | 4,806              | 9,563          | 3,243                         | <b>10,502</b>                  |
| Norway  | 8,942                          | 15,099             | 7,085          | 7,753                         | <b>24,709</b>                  |
| Romania   | 1,617                          | –                  | 1,990          | 373                           | –                              |
| Russia  | 219                            | 1,970              | 2,427          | 238                           | –                              |
| Spain   | 13,357                         | 3,778              | 6,301          | 9,064                         | <b>19,898</b>                  |
| Sweden  | 1,764                          | 5,519              | 753            | 644                           | <b>7,174</b>                   |
| Switzerland   | 21,327                         | 17,957             | 8,227          | 9,093                         | <b>40,150</b>                  |
| Turkey  | 7,625                          | –                  | 3,293          | (207)                         | <b>4,125</b>                   |
| Ukraine   | 1,604                          | –                  | –              | 296                           | <b>1,900</b>                   |
| Other   | 3,433                          | –                  | 1,272          | (1,068)                       | <b>1,093</b>                   |
| <b>Total portfolio</b>                              | <b>192,719</b>                 | <b>133,619</b>     | <b>125,548</b> | <b>70,010</b>                 | <b>270,800</b>                 |

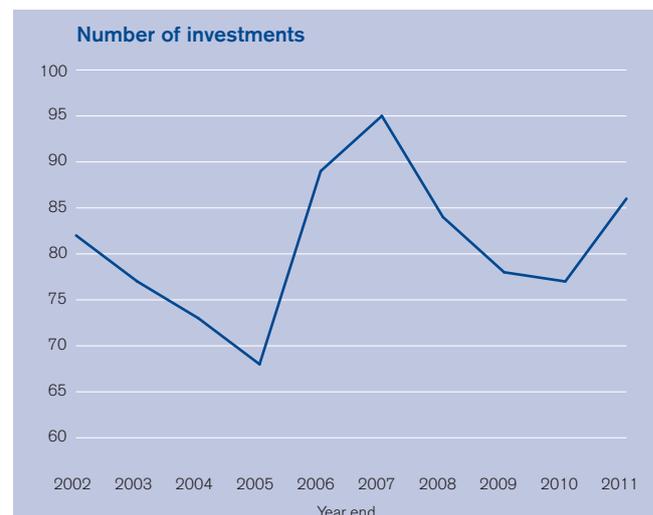
## Investment activity

A lot of the activity in the last year reflects the strategy of taking the fund back to its smaller company roots. This has occurred after the removal of the hard discount protection mechanism, which had been partly responsible for the fund holding a number of companies with a larger market capitalisation, as the liquidity was required to fulfil the buy-backs.

The last year has seen a slight reduction in the number of Initial Public Offerings. Investment banks have struggled to get a number of issues away as they and their clients have often been seeking unrealistic prices in an uncertain environment. That said, we did participate in some new offerings which we believed to offer interesting potential for the medium term.

The repositioning of the fund has also seen a slight increase in the number of holdings.

As the table above shows, our transactions (purchases plus sales) totalled over £259m. For the first time in some while, our purchases were of greater value than our sales as we were released from the burden of having to fund a heavy share buy-back programme.



# Manager's Report

continued

## Purchases

Amongst the IPOs in which we participated were **Norma**, a German automotive supplier, and **Powerland**, the handbag manufacturer. Norma's focus is on clamps and connectors for the automotive OEMs. These are relatively low cost items but due to their significant importance to the car and the OEM's reputational risk, Norma are able to earn very high margins because of their quality and reliability. If over time the company is able to prove their profit margins are sustainable then the company should achieve a significant re-rating.

**Powerland** is a Chinese company listed in Germany. They provide affordable luxury in handbags for the Chinese consumer. We believe the company is significantly undervalued.

Other new German holdings included **United Internet**, **SAF-Holland** and the previously-mentioned **Carl Zeiss Meditec** and **Sky Deutschland**. The former is an entrepreneur led company which is investing in a number of potential growth drivers such as broadband, internet mail, web hosting, software as a service and Do-It-Yourself web home pages. We believe it to be a good long term holding. **SAF-Holland** is the global leader in components for truck trailers. Having previously been overleveraged by its former private equity owners, the company has now recapitalised its balance sheet. There are a number of structural reasons why the truck and trailer market should see growth even in a sluggish economic environment.

In Switzerland new holdings have included **gategroup**, the airline caterer, and **Schmolz + Bickenbach**, the specialist steel provider. We believe that **gategroup** has a resilient business model in a volatile industry. The stability comes from their long term agreements with the airlines which cover their fixed costs. There is also significant acquisition potential in the industry.

**Schmolz + Bickenbach** is a niche steel producer supplying the automotive and energy markets. We think the company is capable of obtaining greater

profitability than the market is giving it credit for and its previous balance sheet concerns have been alleviated by the capital raise at the end of 2010.

**Nyrstar** is a new holding in Basic Materials.

Traditionally the company was a zinc processor but on the back of a number of well timed acquisitions in 2009/10, more than half of the company's profits are generated from mining assets. We believe the company to be significantly undervalued, particularly if there is an improvement in the supply/demand balance in 2012, as seems likely.

## Disposals

The majority of the disposals have been of stocks of larger market capitalisation, in line with the fund's renewed strategy. These disposals have included **Volkswagen**, **Fresenius** (dialysis products), **HeidelbergCement** and **Vallourec** (steel tubing).

We sold out of our position in **Temenos**, the Swiss financial software provider, on valuation grounds. The company had been a strong performer since 2009 and the risk/reward no longer appeared attractive, especially as their competition finally had a sound alternative product.

**Binckbank**, the Dutch online trading platform, was sold from the portfolio due to our concern about increasing competition driving down prices aggressively in their core markets.

| Portfolio ranked by size of holding as at 30 June 2011 | Market value £'000 | % of the portfolio |
|--|--------------------|--------------------|
| Rank   |                    |                    |
| 1-10   | 73,242             | 27.1               |
| 11-20  | 43,965             | 16.2               |
| 21-30  | 36,104             | 13.3               |
| 31-40  | 31,938             | 11.8               |
| 41-50  | 27,343             | 10.1               |
| 51-60  | 23,930             | 8.8                |
| 61-70  | 20,124             | 7.4                |
| 71-80  | 12,604             | 4.7                |
| 81-86  | 1,550              | 0.6                |
|  | <b>270,800</b>     | <b>100.0</b>       |

# Manager's Report

continued

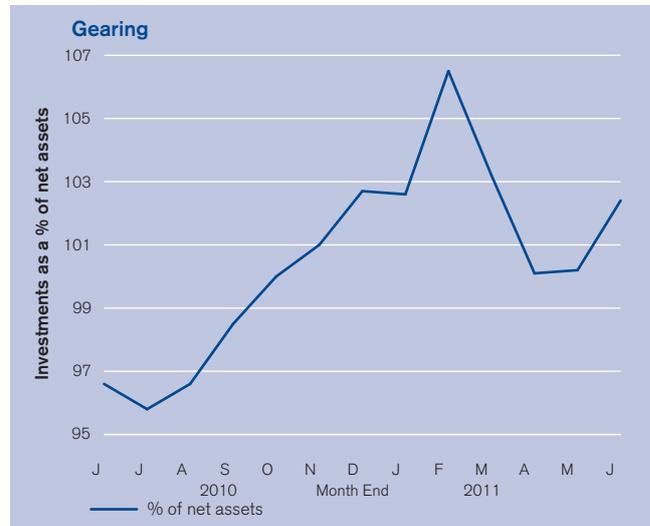
## Gearing

As the chart shows, we have maintained very low levels of gearing throughout the year. Our approach to borrowing remains that we favour the use of short term gearing, when appropriate, rather than any structural element. Our use of gearing is to ensure flexibility of action, allowing us to respond to opportunities immediately rather than having to first raise money by selling part of the portfolio.

## Market capitalisation range

As the chart shows, we have continued to refocus the portfolio towards the smaller and medium sized companies. This is highlighted by the fact that as at 30 June 2011, we had no companies with a market capitalisation of above £4bn.

The weighted average market capitalisation as at 30 June 2011 was £1,102m, as compared to £1,859m at 31 December 2010 and £2,248m at 30 June 2010.



The largest company in the portfolio (by market capitalisation) was **Eiffage**, the French construction and concessions group, with a market capitalisation of £3,706m and the smallest was **Dietswell**, the French drilling services company, with a market capitalisation of £17m.



# Manager's Report

continued

## Unquoted investments

| Unquoted investments<br>as at 30 June 2011 | Value<br>£'000 | % of the<br>portfolio |
|--|----------------|-----------------------|
| 21 Centrale Partners III                   | 11,048         | 4.1                   |
| Brainlab                                   | 7,054          | 2.6                   |
| Doughty Hanson & Co. Fund III              | 935            | 0.3                   |
| 21 Développement                           | 160            | 0.1                   |
| IFR Capital                                | 158            | 0.1                   |
|  | <b>19,355</b>  | <b>7.2</b>            |

All of our private equity funds are in their realisation phases and so are in the process of returning cash to us as they sell their underlying holdings. This means that this part of our portfolio should continue to decrease over time. During the year, **Doughty Hanson Fund II** was liquidated and so we are now down to only three funds. Our only significant non-fund unquoted holding is **Brainlab**. This German medical technology company is involved in image-guided surgery and radiotherapy.

## Performance

A number of our larger holdings proved to be strong positive contributors to performance over the year. The largest contribution came from **OHL**, the Spanish construction and concessions group. The company derives the majority of its profits from outside of Spain, mainly in Latin America. The listing of its Mexican concessions business on the Mexican stock exchange served to demonstrate to investors the value that the company has been creating in recent years.

Another strong contributor was **Wirecard**. This German company provides electronic transaction systems which enable websites to accept online payments. As more and more shopping moves online, the company has managed to grow its profits at a rapid pace. The trend of using the internet for shopping has also been positive for our holding in **Yoox**. This Italian company sells designer fashion via its website, yoox.com. It also operates the webshops and infrastructure for many of its famous customers, such as Dolce & Gabbana and Armani.

Other strong contributors included **Andritz**, the Austrian specialist engineering group which continued

to build its long track record of profitable growth, and **Rhodia**, the French speciality chemicals company, which has transformed its profitability in recent years by refocusing its product portfolio and has subsequently been acquired by Solvay at a premium.

We also had a strong performance from **Grifols**, the Spanish producer of human plasma products, which finally had its company transforming acquisition of its US competitor, **Talecris**, approved by the regulatory authorities.

Our worst performer was **Bank of Ireland**. The perennial problem of being prepared to take a contrarian view is the risk of being too early. Our reasoning was that after the restructuring of the entire Irish banking sector, the competitive position and hence the ability to make profits of **Bank of Ireland** would be considerably strengthened. However, we were too optimistic in our view that the true scale of the problems associated with overleveraged Irish property investments was already properly understood.

We also had a negative contribution from **A-Tec Industries**, the Austrian engineering group, which suffered ultimately from too high a debt burden. The group has had to undergo a severe restructuring process of selling off assets, under the control of its lenders.

Another negative contributor was **STS Group**, the French security and authentication software company, which reported an accounting loss after the first time consolidation of a recent acquisition.

Other disappointments included **Lifewatch**, the Swiss provider of medical remote monitoring systems which had serious problems with obtaining reimbursement from the insurers, and **Safwood**, the Italian lumber company which was embroiled in allegations of a serious tax investigation.

## Inertia analysis

This analysis freezes the portfolio as at 30 June 2010 and calculates what it would have been worth a year later, i.e. assuming that we made no changes to the portfolio at all during the year. The result shows that our actions contributed positively to the performance of the portfolio by just under 5%.

# Manager's Report

continued

## Outlook

At the time of writing, stock markets have just seen dramatic declines on concerns about the lack of global economic growth. In July and August we have seen deteriorating economic indicators. In many ways, very little has changed in that we have to accept that the western world is in for a prolonged period of muted economic growth as personal and sovereign balance sheets are repaired. However, we still believe this is unlikely to lead to a global depression.

The situation has been compounded by political impotence in the United States and national self interest in Europe. In the US we have seen a lot of political point scoring but ultimately we remain confident that the willpower exists to put the country back on a growth path. There is likely to be further quantitative easing.

In Europe, as is ever the case, it is more complicated. The only way out of the sovereign debt crisis is growth. This requires peripheral Europe to become more competitive. The euro means that this is not possible through devaluation and the alternative, the effective "Germanification" of large parts of Europe is both difficult and culturally unpopular. Either way there is unlikely to be a quick fix.

Whilst most of Europe has suffered under the weight of its debt, Switzerland and its exporting companies have suffered from the country's "safe haven" status. This had led to the strong appreciation of the franc versus the euro and the dollar and a huge negative effect on a number of Swiss companies. However, unlike the Eurozone, Switzerland has acted decisively and announced a target versus the euro of 1.20 that they will aim to maintain with "unlimited" support. This has led to a fall in the Swiss franc, which should be helpful to a number of our Swiss holdings. Before the Swiss National Bank's announcement, we had taken the unusual step of entering into a three-month forward Swiss franc/sterling FX contract, with the aim of hedging £10m worth of the currency exposure of our Swiss holdings.

Despite the current dark shadow over the western economies, we believe that equity markets, including European smaller companies, are attractive, particularly

versus other asset classes. This is not a re-run of 2008 and the market's reaction has been simplistic and knee jerk. There are a number of differences: the corporates have very strong balance sheets, there is little or no inventory in the supply chain and even the banks are in better shape and less dependent on wholesale money markets. In 2011 we have not come off a number of years of excess. Valuations, particularly at the lower end of the market capitalisation range, look very attractive. Another key driver in the year ahead will continue to be M&A and it is the smaller company space where most of the transactions will occur. We are confident that the fund will be a beneficiary.

We also believe that it is unlikely that China's economy will implode in the short term. In the medium term, issues are likely to emerge as, with any command economy, it is difficult to attain an optimal allocation of resources and at some point inflation is likely to take hold. However, for the foreseeable future, we believe that the desire for a German car or a luxury handbag is unlikely to disappear.

Going forward, with the change of lead manager of the fund, there will not be any revolutionary changes to the portfolio style but some slight change of emphasis. The fund will only invest in smaller companies and will predominantly focus on the mature markets of Europe. We aim to build a core portfolio of stocks which generate high returns on investment that can deliver throughout the economic cycle.

We believe that European smaller companies are currently offering exceptional value on any reasonable time horizon. This is at a time when returns on other asset classes are far from exciting. Our universe and our portfolio are trading at substantial discounts to their historical averages on all valuation metrics.

We are confident that the existing portfolio can deliver good returns for our investors in the year ahead, despite an economic backdrop of sluggish growth and we will also look to add new companies at attractive entry points.

Ollie Beckett and Simon Savill  
28 September 2011

# List of Investments as at 30 June 2011

|                            | Valuation<br>£'000 | % of total<br>portfolio |                     | Valuation<br>£'000 | % of total<br>portfolio |
|----------------------------|--------------------|-------------------------|---------------------|--------------------|-------------------------|
| <b>Austria</b>             |                    |                         | <b>Germany</b>      |                    |                         |
| A-Tec Industries           | 63                 |                         | Aixtron             | 2,433              |                         |
| AMAG                       | 3,345              |                         | Aurelius            | 1,751              |                         |
| Andritz                    | 5,669              |                         | Axel Springer       | 2,680              |                         |
| Lenzing                    | 2,968              |                         | Bauer               | 4,314              |                         |
| Schoeller-Bleckmann        | 3,322              |                         | Bechtle             | 2,523              |                         |
|                            | <b>15,367</b>      | <b>5.7</b>              | * Brainlab          | 7,054              |                         |
|                            |                    |                         | Carl Zeiss Meditec  | 3,181              |                         |
| <b>Belgium</b>             |                    |                         | Gerresheimer        | 3,231              |                         |
| EVS                        | 3,835              |                         | Kinghero            | 2,326              |                         |
| Nyrstar                    | 4,730              |                         | KSB                 | 2,382              |                         |
|                            | <b>8,565</b>       | <b>3.2</b>              | Norma               | 3,599              |                         |
|                            |                    |                         | Powerland           | 2,303              |                         |
| <b>Finland</b>             |                    |                         | Rib Software        | 2,838              |                         |
| Cargotec                   | 3,408              |                         | SAF-Holland         | 8,889              |                         |
| Ponsse                     | 1,434              |                         | Sky Deutschland     | 5,119              |                         |
|                            | <b>4,842</b>       | <b>1.8</b>              | Tom Tailor          | 3,503              |                         |
|                            |                    |                         | United Internet     | 3,275              |                         |
| <b>France</b>              |                    |                         | Uzin Utz            | 4,017              |                         |
| * 21 Centrale Partners III | 11,048             |                         | Washtec             | 1,172              |                         |
| * 21 Développement         | 160                |                         | Wirecard            | 6,628              |                         |
| Batla Minerals             | 1,609              |                         |                     | <b>73,218</b>      | <b>27.0</b>             |
| Bull                       | 2,404              |                         | <b>Italy</b>        |                    |                         |
| Cafom                      | 1,703              |                         | Aeffe               | 2,409              |                         |
| Cegedim                    | 1,147              |                         | Azimut              | 3,758              |                         |
| CFAO                       | 2,422              |                         | Elica               | 1,202              |                         |
| CFI                        | 1,860              |                         | Salvatore Ferragamo | 3,615              |                         |
| Dietswell                  | 1,005              |                         | Yoox                | 4,285              |                         |
| Eiffage                    | 2,298              |                         |                     | <b>15,269</b>      | <b>5.6</b>              |
| Haulotte                   | 2,855              |                         | <b>Luxembourg</b>   |                    |                         |
| Hi-Media                   | 3,944              |                         | Aperam              | 3,491              |                         |
| Medica                     | 2,667              |                         |                     | <b>3,491</b>       | <b>1.3</b>              |
| STS Group                  | 3,370              |                         |                     |                    |                         |
| Technicolor                | 2,005              |                         |                     |                    |                         |
|                            | <b>40,497</b>      | <b>15.0</b>             |                     |                    |                         |

# List of Investments as at 30 June 2011

continued

|                        | Valuation<br>£'000 | % of total<br>portfolio |                                 | Valuation<br>£'000 | % of total<br>portfolio |
|------------------------|--------------------|-------------------------|---------------------------------|--------------------|-------------------------|
| <b>Netherlands</b>     |                    |                         | <b>Switzerland</b>              |                    |                         |
| Aalberts Industries    | 4,498              |                         | Acino                           | 851                |                         |
| ASM International      | 3,235              |                         | Clariant                        | 5,902              |                         |
| Wavin                  | 2,769              |                         | Compagnie Financière Tradition  | 2,818              |                         |
|                        | <b>10,502</b>      | <b>3.9</b>              | Daetwyler                       | 2,206              |                         |
| <b>Norway</b>          |                    |                         | Dufry                           | 3,964              |                         |
| Discovery Offshore     | 2,502              |                         | Gam Holding                     | 3,581              |                         |
| Morpol                 | 2,220              |                         | gategroup                       | 2,588              |                         |
| Northland Resources    | 6,088              |                         | Inficon                         | 2,857              |                         |
| Norwegian Car Carriers | 390                |                         | Kuoni                           | 2,935              |                         |
| Prospector Offshore    | 2,448              |                         | Lifewatch                       | 685                |                         |
| Statoil Fuel & Retail  | 2,148              |                         | Myriad                          | 1,684              |                         |
| Storebrand             | 4,576              |                         | Partners Group                  | 3,298              |                         |
| Tomra                  | 4,337              |                         | Schmolz + Bickenbach            | 6,781              |                         |
|                        | <b>24,709</b>      | <b>9.1</b>              |                                 | <b>40,150</b>      | <b>14.8</b>             |
| <b>Spain</b>           |                    |                         | <b>Turkey</b>                   |                    |                         |
| Grifols                | 5,464              |                         | Selçuk Ecza Deposu              | 4,125              |                         |
| OHL                    | 9,718              |                         |                                 | <b>4,125</b>       | <b>1.5</b>              |
| Pescanova              | 1,566              |                         | <b>Ukraine</b>                  |                    |                         |
| Vueling                | 3,150              |                         | Avangardco                      | 1,900              |                         |
|                        | <b>19,898</b>      | <b>7.3</b>              |                                 | <b>1,900</b>       | <b>0.7</b>              |
| <b>Sweden</b>          |                    |                         | <b>Other</b>                    |                    |                         |
| Byggmax                | 2,086              |                         | * Doughty Hanson & Co. Fund III | 935                |                         |
| Lindab                 | 2,245              |                         | * IFR Capital                   | 158                |                         |
| Nordic Mines           | 95                 |                         |                                 | <b>1,093</b>       | <b>0.4</b>              |
| Unibet                 | 2,748              |                         |                                 | <b>270,800</b>     | <b>100.0</b>            |
|                        | <b>7,174</b>       | <b>2.7</b>              | <b>Total Portfolio</b>          |                    |                         |

\* Unquoted investments

## Directors



**Audley Twiston-Davies** (Chairman) joined the Board in 2000 and was elected Chairman in May 2002. He is currently Chairman of BlackRock Frontiers Investment Trust plc and a non-executive director of New India Investment Trust plc. He is Chairman of the Trust's subsidiary company, TREG Finance Limited. He was formerly Chairman of Taylor Young Investment Management Limited and previously Chief Executive Officer of Foreign & Colonial Emerging Markets Limited. He is Chairman of the Management Engagement and Nominations Committees, and a member of the Audit Committee.

**Christopher Casey** (Audit Committee Chairman) joined the Board on 1 March 2010. He has over 30 years' strategic financial experience. He was previously a partner of KPMG LLP and its predecessor firms from 1992, having joined Peat Marwick & Mitchell in 1977. He was initially an audit partner responsible for a series of assignments for large and quoted companies but latterly specialised in M&A advisory assistance both pre and post deal. He was Head of Transaction Services for the South region of KPMG LLP from 1997 to 2007 following which he had a market facing role as a senior partner of the firm. He is also a director of the Company's subsidiary, TREG Finance Limited and a member of the Audit, Management Engagement and Nominations Committees.



**Bernard Clark** joined the Board in 2003. He is also a director of Edwina Investments Limited. Previously he was a director of Lloyds Merchant Bank Limited and Lloyds Investment Managers Limited. He is a member of the Audit, Management Engagement and Nominations Committees. Mr Clark will retire from the Board at the conclusion of the 2011 AGM.

**Andrew Martin Smith** joined the Board in May 2008. He has over 30 years' experience in the financial services industry, 22 of which were with Hambros Bank Limited. From September 2000 to March 2005 he was a Managing Director of financial services adviser Berkshire Capital Securities Limited (BCS). He currently works with Guinness Asset Management Limited and remains an Advisory Director of BCS. He is also a director of two publicly quoted investment trusts and three private investment companies. He is a member of the Audit, Management Engagement and Nominations Committees.



**Robert Jeens** joined the Board in 2002. Since his appointment as a non-executive director of Henderson Group plc in July 2009 he is no longer independent. He is also a non-executive director of The Royal London Mutual Assurance Society Limited. His previous non-executive appointments include Chairman of nCipher plc and Deputy Chairman of Hepworth plc. He was formerly Group Finance Director of Woolwich plc and prior to that Finance Director of Kleinwort Benson Group plc.

**Alexander Mettenheimer** joined the Board on 1 July 2011. He is currently Deputy Chairman of the Board of Administration for Bayerische Landesbank, the leading Bavarian commercial bank for large and middle-market corporate customers in Germany and Europe and also for retail customers. His previous appointments include CEO of both Merck Finck & Co Privatbankiers and Confia SA as well as various positions with Citibank. He is a member of the Audit, Management Engagement and Nominations Committees.



All directors are non-executive and deemed by the Board to be independent, with the exception of Mr Jeens, who is a non-executive director of Henderson Group plc.

## Management

From 1 July 2011 the portfolio management team is led by Ollie Beckett and assisted by Simon Savill. Previously the portfolio management team was led by Stephen Peak. Deborah Trickett is the appointed representative of Henderson Secretarial Services Limited, the corporate secretary.



**Ollie Beckett**



**Simon Savill**



**Deborah Trickett**

# Directors' Remuneration Report

## Introduction

This report is submitted in accordance with Sections 420-422 of the Companies Act 2006. The report also meets the relevant Listing Rules of the Financial Services Authority and describes how the Board has applied the principles relating to directors' remuneration. As required by the Act, a resolution to approve this report will be proposed at the AGM. The Company's auditors are required to report on certain information contained within this report. Where information set out below has been audited, it is indicated as such.

## Remuneration policy

The Board as a whole considers directors' remuneration; accordingly a committee to consider such matters has not been appointed. All directors are non-executive. None of the directors has a contract of service and a director may resign by notice in writing to the Board at any time; there are no set notice periods. Directors are remunerated in the form of fees, payable quarterly in arrears. There are no long term incentive schemes or pension arrangements with the Company or its subsidiary and the fees are not specifically related to the directors' performance, either individually or collectively. Directors' and officers' liability insurance cover is held by the Company in respect of the directors.

The Company's policy is that the fees payable to the directors should reflect the time spent by the Board on the Company's affairs and the responsibilities borne by the directors and should be sufficient to enable candidates of high calibre to be recruited. The Chairman of the Board and the Chairman of the Audit Committee are paid higher fees than the other directors in recognition of their more onerous roles.

The Company's Articles of Association limit the aggregate fees payable to the Board to a total of £250,000 p.a. In the year under review, directors' fees were paid at the following annual rates: Chairman of the Board: £28,000; Chairman of the Audit Committee: £23,000; remaining directors: £21,000. The policy is to review these rates annually, although such review will not necessarily result in any change to the rates.

## Amount of each director's emoluments (audited)

The fees payable in respect of each of the directors who served during the financial year were as follows:

|                                  | 2011           | 2010           |
|----------------------------------|----------------|----------------|
|                                  | £              | £              |
| Audley Twiston-Davies            | <b>28,000</b>  | 28,000         |
| Christopher Casey <sup>(1)</sup> | <b>23,000</b>  | 7,731          |
| Bernard Clark <sup>(2)</sup>     | <b>21,000</b>  | 22,328         |
| Robert Jeens                     | <b>21,000</b>  | 21,000         |
| Jeremy Lancaster <sup>(3)</sup>  | –              | 7,133          |
| Andrew Martin Smith              | <b>21,000</b>  | 21,000         |
| Jochen Neynaber <sup>(4)</sup>   | <b>7,476</b>   | 21,000         |
| <b>Total</b>                     | <b>121,476</b> | <b>128,192</b> |

<sup>(1)</sup>Appointed on 1 March 2010, Audit Committee chairman.

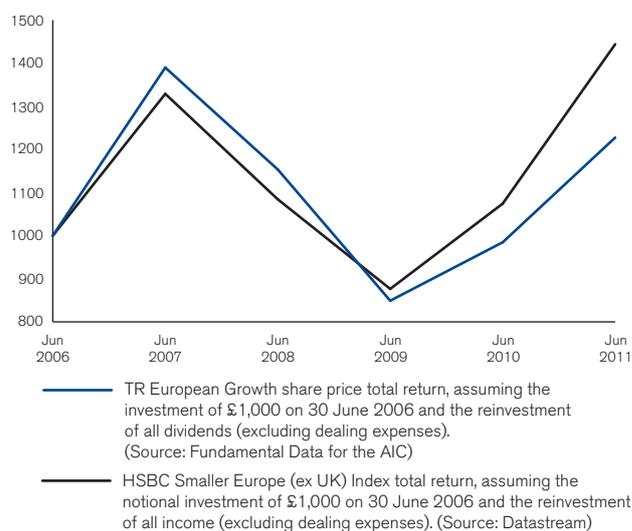
<sup>(2)</sup>Audit Committee chairman from 1 July 2009 to 28 February 2010.

<sup>(3)</sup>Retired from the Board on 2 November 2009.

<sup>(4)</sup>Retired from the Board on 8 November 2010.

The directors' emoluments stated were those actually paid by the Company. No other remuneration or compensation was paid or payable by the Company during the year to any of the current or former directors.

## Performance against the benchmark



By order of the Board

Deborah Trickett ACIS  
For and on behalf of  
Henderson Secretarial Services Limited  
Secretary  
28 September 2011

# Report of the Directors

The directors present the audited financial statements of the Group and their report for the year from 1 July 2010 to 30 June 2011. The Group comprises TR European Growth Trust PLC (the "Company") and its wholly owned subsidiary, TREG Finance Limited.

TREG Finance Limited is incorporated and operates within the UK, carrying on the business of an investment dealing company. It was dormant throughout the year.

## Business review

The following business review is designed to provide information primarily about the Company's business and results for the year ended 30 June 2011. The business review should be read in conjunction with the Manager's Report on pages 6 to 13, which gives a detailed review of the investment activities for the year and an outlook for the future.

### a) Status

TR European Growth Trust PLC (registered in England and Wales, number 2520734) traded throughout the year and was not dormant. The Company is an investment company as defined in Section 833 of the Companies Act 2006 and operates as an investment trust in accordance with Section 1158 of the Corporation Tax Act 2010.

It is required to seek approval from HM Revenue & Customs ("HMRC") of its status as an investment trust under the above-mentioned sections every year, and this approval will continue to be sought.

HMRC approval of the Company's status as an investment trust has been received in respect of the year ended 30 June 2010, although this approval is subject to there being no subsequent enquiries under Corporation Tax Self Assessment. The directors are of the opinion that the Company has continued to conduct its affairs in a manner that will enable it to continue to gain such approval.

The Company intends to continue to manage its affairs so that its investments fully qualify for a stocks and shares component of an ISA.

### b) Investment objective and policy

The Company's investment objective is to invest predominantly in smaller and medium sized companies in Europe (excluding the UK). The benchmark is the return of the HSBC Smaller Europe (ex UK) Index (expressed in sterling).

The Company's portfolio is managed within a framework of investment limits and restrictions determined by the Board, the primary purpose of which is to spread and mitigate investment risk. It is intended that the Company will continue to be managed so as to satisfy each year the conditions for approval by HMRC as an investment trust.

#### ● Diversification

The Company maintains a diversified portfolio. The Company will not invest more than seven per cent of its total gross assets, calculated as at the time of investment, in any one holding. The portfolio is managed by the Manager which provides regular reports on investment activity and portfolio construction to the directors at and between Board meetings.

#### ● Asset allocation

Generally, the Company will invest in companies which are quoted, domiciled, listed or have operations in European countries. Unquoted investments are permitted with prior Board approval. Investments may include shares, securities and related financial instruments, including derivatives.

#### ● Gearing

The Company will borrow money for investment purposes if the Board considers it appropriate. Net borrowings are limited to a maximum of 30 per cent of net asset value at the time of investment.

#### ● General

In accordance with the listing rules of the UK Listing Authority (the "Listing Rules"), it is the Company's stated policy that it will not invest more than 15 per cent of its gross assets in other listed investment companies, including investment trusts, and will not invest more than 10 per cent of its gross assets in companies that themselves may invest more than 15 per cent of their gross assets in UK listed investment companies.

### c) Financial review

|                             | At 30 June<br>2011 | At 30 June<br>2010 | %<br>Change |
|-----------------------------|--------------------|--------------------|-------------|
| Net assets                  | <b>£264.4m</b>     | £199.5m            | +32.5       |
| Revenue return for the year | <b>£1.929m</b>     | £2.526m            | -23.6       |
| Dividends – final           | <b>3.60p</b>       | 3.40p              | +5.9        |
| – special                   | <b>0.65p</b>       | 0.85p              | -23.5       |

# Report of the Directors

continued

## ● Assets

Total net assets at 30 June 2011 amounted to £264,414,000 compared with £199,477,000 at 30 June 2010; the net asset value per ordinary share increased from 386.38p to 522.20p.

At 30 June 2011 there were 86 (2010: 77) separate investments, as detailed on pages 14 and 15.

## ● Revenue

The Group's gross revenue totalled £3,047,000 (2010: £3,776,000). After deducting expenses, the revenue return for the year was £1,929,000, a decrease of 23.6% from the previous year. The decrease was mostly due to a reduction in investment income.

## ● Expenses

In the year under review the management fee totalled £1,270,000 (2010: £1,210,000) and other expenses totalled £551,000 (2010: £547,000). These figures include VAT where applicable. No performance fee is payable as the Company did not outperform the benchmark index over the three year rolling period. Finance costs totalled £135,000 (2010: £10,000). The transaction costs, which include stamp duty and totalled £307,000 (2010: £281,000), are included within the purchase costs or netted against the sales proceeds of investments.

The total expense ratio (total expenses expressed as a percentage of average shareholder funds over the year) was 0.79% (2010: 0.73%).

## ● Dividends

The Board aims to make progressive and steady increases in annual dividend payments. Shareholders must, however, recognise that such increases can never be guaranteed, and that circumstances may arise when it is necessary to reduce a dividend payment. Equally, there may be instances when the level of payment must be increased in order to comply with Section 1158 of the Corporation Tax Act 2010 in respect of the retention of distributable income. Where such instances would result in a payment going beyond the Board's aim, one-off "special dividend" payments will be declared and paid.

Subject to approval at the AGM, a final dividend of 3.60p and a special of 0.65p (2010: final of 3.40p and special

of 0.85p) per share will be paid on 11 November 2011 to shareholders on the register on 14 October 2011. The ex-dividend date will be 12 October 2011.

## ● Payment of suppliers

It is the payment policy of the Company to obtain the best possible terms for all business and, therefore, there is no single policy as to the terms used. In general the Company agrees with its suppliers the terms on which business will take place and it is the Company's policy to abide by such terms. There were no trade creditors at 30 June 2011.

## ● Borrowings and gearing

The Board has in place an overdraft arrangement that allows it to borrow up to £20m as and when required. Gearing (investments as a percentage of net assets) at 30 June 2011 was 2.4 per cent (2010: nil).

## ● Future developments

While the future performance of the Company is largely dependent on the performance of international financial markets, which are subject to many external factors, the Board's intention is that the Company will continue to pursue its stated investment objective in accordance with the policy outlined above. Further comments on the outlook for the Company for the next 12 months are set out in both the Chairman's Statement on pages 2 and 3 and the Manager's Report on page 13.

## *d) Performance measurement and key performance indicators*

In order to measure the success of the Company in meeting its objective and to evaluate the performance of the Manager, the directors take into account the following key performance indicators.

## ● Performance measured against the benchmark

The Board reviews and compares, at each meeting, the performance of both the net asset value and share price for the Company and its benchmark, which, from 1 July 2004 to 30 June 2010 was a blend of 50 per cent of the return of the HSBC Smaller Europe (ex UK) Index and 50 per cent of the return of the S&P/Citigroup EMI Europe (ex UK) Index (both expressed in sterling). The benchmark was amended to the total return of the HSBC Smaller Europe (ex UK)

# Report of the Directors

continued

Index with effect from 1 July 2010. The Board considers the benchmark to be its most important key performance indicator and has determined that it should also be used to calculate whether a performance fee is payable to the Manager. Details of the performance fee arrangements are set out in (h) "Management arrangements" on the following page.

- Discount to net asset value ("NAV")

At each Board meeting, the Board monitors the level of the Company's discount to NAV and reviews the average discount/premium for the AIC European Smaller Companies sector.

The Company publishes an NAV per share figure on a daily basis, through the official newswire of the London Stock Exchange. This figure is calculated in accordance with the AIC formula, which, since June 2008, includes current year revenue items. Prior to that date, the AIC formula and the daily NAV excluded current year revenue items.

- Performance against the Company's peer group

The Company is included in the AIC European Smaller Companies sector. In addition to comparison against the stated benchmark, the Board also considers at each meeting the performance of this AIC sector, as well as other European investment trusts and other European funds managed by Henderson.

The following table sets out, with comparatives, the key performance indicators:

|                                     | %<br>Year to<br>30 June 2011 | %<br>Year to<br>30 June 2010 |
|-------------------------------------|------------------------------|------------------------------|
| NAV total return                    | <b>+36.8</b>                 | +18.5                        |
| Benchmark total return*             | <b>+34.4</b>                 | +22.3                        |
| AIC Sector NAV total return         | <b>+41.0</b>                 | +21.8                        |
| Share price total return            | <b>+24.6</b>                 | +16.1                        |
| AIC Sector share price total return | <b>+35.5</b>                 | +19.1                        |
| Discount at year end                | <b>18.2</b>                  | 9.57                         |

Source: Morningstar, except \* Datastream.

*e) Discount protection mechanism*

From April 2005 to June 2010, the Board had in place a discount protection mechanism whereby shareholders were given the opportunity to tender up to 10 per cent of their shareholding if the Company's shares traded at an average month end discount of greater than 10 per cent over the

course of any financial year. At the AGM in November 2010, shareholders approved a resolution to remove the discount protection mechanism trigger.

*f) Duration of the Company and going concern statement*

The Company's Articles of Association, which were approved by shareholders at the AGM in November 2010, require that at the AGM of the Company to be held in 2010, and every third year thereafter, an ordinary resolution be put to approve the continuation of the Company. The resolution put to the AGM in November 2010 was duly passed. An ordinary resolution to continue the life of the Company will be proposed at the AGM in 2013.

As the assets of the Company consist mainly of a portfolio of diversified securities that are readily realisable, the Company has adequate financial resources to meet its liabilities and continue in operational existence for the foreseeable future.

For these reasons, the directors believe that it is appropriate to continue to adopt the going concern basis in preparing the financial statements. In reviewing the position as at the date of this report, the Board has considered "Going Concern and Liquidity Risk: Guidance for Directors of UK Companies 2009" published by the Financial Reporting Council in October 2009.

*g) Related party transactions*

Investment management, accounting, company secretarial and administration services are provided to the Company by wholly-owned subsidiary companies of Henderson Global Investors Limited ("Henderson" or "Manager"). This is the only related party arrangement currently in place. At the AGM on 8 November 2010, shareholders approved a change in the Company's benchmark which is used by the Company to measure its performance (and against which any performance fee is calculated). The benchmark was formerly a blend of 50% of the return of the HSBC Smaller Europe (ex UK) Index and 50% of the return of the S&P/Citigroup EMI Europe (ex UK) Index (both expressed in sterling). The new benchmark, which is the total return of the HSBC Smaller Europe (ex UK) Index (in sterling terms), has been used to measure the performance of the Manager over the year under review. The annual upper limit for all fees, including any performance fee, payable to the Manager remains at 2.4% of the income-inclusive net asset value as at the last day of the calculation period.

# Report of the Directors

continued

This change in the benchmark has been reflected in the investment management agreement between the Company and the Manager and in the investment policy. Under the Listing Rules this change was deemed to constitute a small related party transaction.

The revised investment policy is set out on page 18. With the exception of the change to the benchmark, and other than fees payable by the Company in the ordinary course of business, there have been no other material transactions with the related party affecting the financial position or performance of the Company during the year under review.

During the year under review the Manager used certain services which were paid for, or provided by, various brokers. In return it placed business, which may have included transactions relating to the Company, with those brokers.

## *h) Management arrangements*

The base ad valorem fee is 0.5 per cent per annum, and is calculated as 0.125 per cent of income-inclusive total net assets at each quarter end. The notice period is six months.

In order to determine whether a performance fee will be paid, performance is measured against, and expressed relative to, the benchmark. Performance of both the Company and the benchmark is measured on an NAV total return (with gross income reinvested) basis and is measured over three years.

In any given year in which a performance fee is payable, the performance fee rate will be 15 per cent of the positive difference between the average annual NAV total return and the average annual total return of the benchmark. The upper limit on the total fee, including the base fee and any performance fee, for any given accounting year will be 2.4 per cent of the income-inclusive NAV of the Company as at the last day of the relevant calculation period. For clarity, performance will be measured solely on the basis of NAV total return relative to the total return of the benchmark index; no account will be taken of whether the NAV grows or shrinks in absolute terms.

As performance is measured on a three-year rolling basis, the performance for the year under review has been calculated on the average performance in the financial years ended June 2009 to June 2011. There is no performance fee payable for this period.

## *i) Principal risks and uncertainties*

The Board has drawn up a matrix of risks facing the Company and has put in place a schedule of investment limits and restrictions, appropriate to the Company's investment objective and policy, in order to mitigate these risks as far as practicable. The principal risks which have been identified and the steps taken by the Board to mitigate these are as follows:

- **Investment activity and performance risks**  
An inappropriate investment strategy (for example, in terms of asset allocation or the level of gearing) may result in underperformance against the Company's benchmark index and the companies in its peer group. The Board monitors investment performance at each Board meeting and regularly reviews the extent of its borrowings.
- **Portfolio and market price risks**  
Although the Company invests almost entirely in securities that are quoted on recognised markets, share prices may move rapidly. The companies in which investments are made may operate unsuccessfully, or fail entirely. A fall in the market value of the Company's portfolio would have an adverse effect on shareholders' funds. The Board reviews the portfolio each month and mitigates this risk through diversification of investments in the portfolio.
- **Tax and regulatory risks**  
A breach of Section 1158 of the Corporation Tax Act 2010 could lead to a loss of investment trust status, resulting in capital gains realised within the portfolio being subject to corporation tax. A breach of the Listing Rules could result in suspension of the Company's shares, while a breach of the Companies Act 2006 could lead to criminal proceedings, or financial or reputational damage.  
  
The Manager has contracted to provide investment, company secretarial, administration and accounting services through qualified professionals. The Board receives internal control reports produced by the Manager on a quarterly basis, which confirm regulatory compliance.
- **Operational risks**  
Disruption to, or failure of, the Manager's accounting, dealing or payment systems or the custodian's records could prevent the accurate reporting and monitoring of the Company's financial position. The Company is also

# Report of the Directors

continued

exposed to the operational risk that one or more of its suppliers may not provide the required level of service. Details of how the Board monitors the services provided by the Manager and its other suppliers, and the key elements designed to provide effective internal control, are explained further in the internal controls section of the corporate governance statement on pages 26 and 27.

Further details of the Company's exposure to market risk (including market price risk, currency risk and interest rate risk), liquidity risk and credit risk and how they are managed are contained in note 15 on pages 47 to 54.

## Corporate governance statement

The Board is accountable to shareholders for the governance of the Company's affairs. Paragraph 7.2 of the Disclosure and Transparency Rules of the UK Listing Authority requires all listed companies to publish a corporate governance statement, while paragraph 9.8.6 of the Listing Rules requires all listed companies incorporated in the UK to disclose how they have applied the principles, and complied with the provisions, of the UK Code on Corporate Governance issued by the Financial Reporting Council (the "FRC") in 2010 (the "FRC Code").

### a) *Applicable corporate governance code*

As an investment trust, the Company's day-to-day responsibilities are delegated to third parties; the Company has no employees and the directors are all non-executives. Thus not all the provisions of the FRC Code are directly applicable to the Company.

The Board has therefore considered the principles and recommendations of the Code of Corporate Governance published by the Association of Investment Companies in October 2010 (the "AIC Code") by reference to the AIC Corporate Governance Guide for investment Companies (the "AIC Guide"). The AIC Code, as explained by the AIC Guide, addresses all the principles set out in Section 1 of the FRC Code, as well as setting out additional principles and recommendations on issues that are of specific relevance to the Company. The FRC has confirmed that by following the AIC Guide, boards of investment companies should fully meet their obligations in relation to the Listing Rules.

Copies of the AIC Code and the AIC Guide can be found at [www.theaic.co.uk](http://www.theaic.co.uk)

### b) *Statement of compliance*

The AIC Code comprises 21 principles. The directors believe that during the year under review they have complied with the provisions of the AIC Code, insofar as they apply to the Company's business, and with the provisions of the FRC Code with the following exceptions. The FRC Code includes provisions relating to:

- The role of chief executive
  - Executive directors' remuneration
  - The need for an internal audit function
- As the Company delegates its day-to-day operations to an external investment manager and has no employees or executive directors, the Board does not consider these provisions to be relevant to the Company and has not reported further in respect of these provisions.
- A senior independent director has not been identified as the Board considers that all the directors have different qualities and areas of expertise on which they may lead where issues arise and to whom concerns can be conveyed.

### c) *the Board of Directors*

- Board composition
- The Articles of Association provide that the total number of directors shall not be less than two nor more than eight; the Board currently consists of six non-executive directors. The biographies of the directors holding office at the date of this report, which are set out on page 16, demonstrate the breadth of investment, commercial and professional experience relevant to their positions as directors.
- Directors' appointment, retirement and rotation
- The Board may appoint directors to the Board without shareholder approval. Any director so appointed must stand for election by the shareholders at the next AGM in accordance with the Articles of Association. Alexander Mettenheimer was appointed to the Board on 1 July 2011 and will stand for first election by shareholders at the 2011 AGM.

LR 15.2.13A of the Listing Rules states that any director who is also a director of the investment

# Report of the Directors

continued

manager is subject to annual re-election. Following his appointment to the Henderson Group plc board in July 2009, Robert Jeens is therefore required to seek re-election to the Board at the 2011 AGM.

Principle 3 of the AIC Code states that any director who has served for more than nine years is subject to annual re-election. Audley Twiston-Davies (who was appointed in 2000) is therefore required to seek re-election to the Board at the 2011 AGM.

All directors retire at intervals of not more than three years; the Company's Articles of Association also provide that one-third (but not more than one-third) of "relevant directors" must seek re-election at each AGM. "Relevant directors" exclude any director who is required to seek re-election for any reason other than rotation in accordance with the Articles of Association. Excluding Alexander Mettenheimer, Robert Jeens and Audley Twiston-Davies, who are already required to stand down and seek re-election and are therefore excluded from the calculation, there are three "relevant" directors one of whom must retire by rotation. Andrew Martin Smith, who was last re-elected in 2008, will retire by rotation and has confirmed that he wishes to seek re-election to the Board.

| Director               | Date of appointment | Date of last re-election               |
|------------------------|---------------------|--|
| Christopher Casey      | 1 March 2010        | 2010                                   |
| Bernard Clark          | 15 September 2003   | 2009                                   |
| Robert Jeens           | 20 May 2002         | Annual re-election under Listing Rules |
| Andrew Martin Smith    | 19 May 2008         | 2008                                   |
| Alexander Mettenheimer | 1 July 2011         | 1st election at the 2011 AGM           |
| Audley Twiston-Davies  | 31 January 2000     | Annual re-election under Code          |

The contribution and performance of each of the directors seeking re-election was reviewed by the Nominations Committee at its meeting in July 2011, which recommended to the Board the continuing appointment of each of those directors.

Under the Articles of Association shareholders may remove a director before the end of his term by passing an ordinary resolution at a meeting. An ordinary resolution is passed if more than 50 per cent of the votes cast, in person or by proxy, are in favour of the resolution.

## ● Board independence and tenure

The Board's policy on tenure is that retaining directors with sufficient experience of both the Company and the markets is of great benefit to shareholders and long-serving directors are less likely to take a short-term view. The Board also believes that length of service does not diminish the contribution from a director; conversely a director's experience and knowledge of the Company can be a positive benefit to the Board.

The directors have reviewed the balance of ages and experience of all of the Board members and confirm that each of the directors, including the Chairman (who has served for more than nine years) and Robert Jeens (who is a director of Henderson Group plc, the parent company of the Manager), continues to provide a valuable and beneficial contribution to the Company, offering a mix of complementary abilities, length of tenure and experience. All directors have a wide range of other interests and are not dependent on the Company itself. The Board has therefore concluded that, with the exception of Mr Jeens, all the directors remain independent. There is therefore a majority of independent directors.

Except as disclosed above in relation to Robert Jeens' interest in the contract between the Company and the Manager, there were no contracts subsisting during or at the end of the year in which a director of the Company is or was materially interested and which is or was significant in relation to the Company's business.

## ● Directors' remuneration

A separate remuneration committee has not been established as the Board consists of only non-executive directors. A separate report on directors' remuneration is set out in the Directors' Remuneration Report on page 17, which includes the Board's procedure for determining directors' remuneration.

## ● Directors' interests in shares

The interests of the directors in the ordinary shares of the Company at the beginning and end of the financial year are shown in the table overleaf.

# Report of the Directors

continued

|                       | Ordinary shares of 12.5p |             |
|-----------------------|--------------------------|-------------|
|                       | 30 June 2011             | 1 July 2010 |
| <i>Beneficial:</i>    |                          |             |
| Christopher Casey     | –                        | –           |
| Bernard Clark         | 10,000                   | 10,000      |
| Robert Jeens          | 10,000                   | –           |
| Andrew Martin Smith   | 5,000                    | 5,000       |
| Audley Twiston-Davies | 12,500                   | 12,500      |

Alexander Mettenheimer was not a director during the year. There have been no changes to the directors' holdings since year end.

## ● Directors' conflicts of interest

Directors have a duty to avoid situations where they have, or could have, a direct or indirect interest that conflicts, or possibly could conflict, with the Company's interests.

Since 1 October 2008, the Companies Act 2006 (the "Act") has allowed directors of public companies to authorise such conflicts and potential conflicts, where appropriate, but only if the Articles of Association contain a provision to this effect. The Act also allows the Articles of Association to contain other provisions for dealing with directors' conflicts of interest to avoid a breach of duty.

There are two safe harbours – either the situation cannot reasonably be regarded as likely to give rise to a conflict of interest or the matter has been authorised in advance by the directors. The Company's Articles of Association give the directors the relevant authority required to deal with conflicts of interest.

Each of the directors has provided a statement of all conflicts of interest and potential conflicts of interest, if any, applicable to the Company. A register of conflicts of interest has been compiled and approved by the Board. The directors have all undertaken to notify the Chairman as soon as they become aware of any new potential conflicts of interest that would need to be approved by the Board and added to the register, which is reviewed annually by the Board.

Directors advise the Chairman and the Company Secretary in advance of any proposed external appointment and new directors will be asked to submit a list of potential situations falling within the conflicts of interest provisions of the Act in advance of joining the Board. The Chairman determines whether the relevant

appointment causes a conflict or potential conflict of interest and should therefore be considered by the Board. Only directors who have no interest in the matter being considered are able to participate in the Board approval process. In deciding whether to approve a conflict of interest, directors act in a way they consider, in good faith, to be most likely to promote the Company's success in taking such a decision. The Board can impose limits or conditions when giving authorisation if the directors consider this to be appropriate.

At its annual review in September 2011 the Board confirmed that its powers of authorisation of conflicts had operated effectively since they were introduced. The Board also confirmed that its procedures for the approval of conflicts of interest have been followed by all the directors.

## ● Directors' professional development

When a new director is appointed he or she is offered a training seminar that is held by the Manager. Directors are also provided on a regular basis with key information on the Company's policies, regulatory and statutory requirements and internal controls. Changes affecting directors' responsibilities are advised to the Board as they arise. Directors also participate in relevant training and industry seminars.

## ● Directors' indemnity

Directors' and officers' liability insurance cover is in place in respect of the directors. Directors' and officers' liability insurance cover is in place in respect of the directors. Under the Company's Articles of Association and, subject to the provisions of UK legislation, a qualifying third party provision indemnity may be provided to directors in respect of costs which they may incur relating to the defence of any proceedings brought against them arising out of their positions as directors, in which they are acquitted or judgment is given in their favour by the Court. No indemnity was given during the year or up to the date of this report.

## d) the Board and its committees

### ● Responsibilities of the Board and its Committees

Currently the Board meets at least five times each year and is responsible for the effective stewardship of the Company's affairs. Additional meetings of the Board may be arranged as required.

# Report of the Directors

continued

The Board has a formal schedule of matters specifically reserved for its decision, which are categorised under various headings including strategy, management, structure, capital, financial reporting, internal controls, gearing, asset allocation, share price discount, contracts, investment policy, finance, risk, investment restrictions, performance, corporate governance and Board membership and appointments.

At each meeting the Board reviews the Company's investment performance and considers financial analyses and other reports of an operational nature. The Board monitors compliance with the Company's objective and is responsible for setting asset allocation, investment and gearing limits within which the Manager has discretion to act. The Board has responsibility for the approval of unquoted investments and any investments in in-house funds managed or advised by the Manager. It also has adopted a procedure for directors, in the furtherance of their duties, to take independent professional advice at the expense of the Company. In order to enable them to discharge their responsibilities, all directors have full and timely access to relevant information.

The Board has three Committees: the Audit Committee, the Management Engagement Committee and the Nominations Committee. The terms of reference for these Committees are available on the Company's website.

## ● Audit Committee

The Audit Committee currently consists of all the directors except Robert Jeens. All the members are independent and at least one member has recent and relevant financial experience. The Chairman is Christopher Casey, who is a Chartered Accountant.

The Committee meets at least twice a year to review the internal financial and non-financial controls; to consider and recommend to the Board for approval the contents of the draft half year and annual reports to shareholders; and to review the accounting policies and significant financial reporting judgments. In addition, the Committee reviews the nature and scope of the external audit on the annual report and the findings therefrom, the terms of appointment of the auditors together with their remuneration, performance, independence and objectivity, as well as any non-audit services provided by the

auditors. It meets with representatives of the Manager and receives reports on the quality and effectiveness of the accounting records and management information maintained on behalf of the Company.

With effect from 30 April 2011, in accordance with changes made by the Auditing Practices Board and the FRC to the APB's Ethical Standards for Auditors and the FRC's Guidance on Audit Committees, audit committees are required to formulate a written policy on the provision of non-audit services by the Company's statutory independent auditors.

The Audit Committee has reviewed the guidance and has formulated a policy on the provision of non-audit services by the Company's auditors. The Audit Committee has determined that the Company's appointed auditors will never be considered for the provision of non-audit services, such as accounting and preparation of the financial statements, internal audit and custody. The auditors may, if required, provide non-audit services relating to a review of the Company's half year report and a review of the calculation of any performance fee provision. All other non-audit services will be judged on a case-by-case basis. There were no non-audit services provided by the auditors during the year.

The Audit Committee remains satisfied with the effectiveness of the audit provided by PricewaterhouseCoopers LLP. The Audit Committee has reviewed the audit appointment in the past and does not consider it necessary to repeat this at present. The auditors are required to rotate the audit partner every five years and this is the first year that the current partner has been in place.

PricewaterhouseCoopers LLP have indicated their willingness to continue in office. Accordingly, resolutions to re-appoint PricewaterhouseCoopers LLP as auditors to the Company, and to authorise the directors to determine their remuneration, will be proposed at the 2011 AGM.

## ● Nominations Committee

All directors are members of the Nominations Committee except Robert Jeens. Audley Twiston-Davies is Chairman of the Committee but would not chair the

# Report of the Directors

continued

Committee if his successor was being considered. The Committee is responsible for reviewing Board succession planning, the performance of the Board as a whole and the Board Committees and the appointment of new directors. The Committee met in July 2011 to carry out its annual review of the composition and size of the Board and its Committees. The results of the performance evaluation are contained in the following section (e) "Performance evaluation".

When considering succession planning, the Committee bears in mind the balance of skills, knowledge and experience existing on the Board and will recommend when the recruitment of additional non-executive directors is required. Once a decision is made to recruit additional directors to the Board, a formal job description is drawn up and each director is invited to submit nominations and these are considered in accordance with the Board's agreed procedures. The Committee may also use external agencies as and when the requirement to recruit an additional Board member becomes necessary.

- **Management Engagement Committee**  
All the directors except Robert Jeens are members of the Committee. The Chairman of the Committee is Audley Twiston-Davies. The Committee meets annually to review the investment management agreement with Henderson and to review the services provided. Details of the process are contained in (h) "Continued Appointment of the Manager" on page 27.
- **Board attendance**  
Attendance at the Board and Board committee meetings held during the financial year are shown in the following table. All directors usually attend the AGM.

|                                | Board    | Audit Committee | Nominations Committee | Management Engagement Committee |
|--------------------------------|----------|-----------------|-----------------------|---------------------------------|
| <b>No of meetings</b>          | <b>5</b> | <b>3</b>        | <b>1</b>              | <b>1</b>                        |
| Audley Twiston-Davies          | 5        | 3               | 1                     | 1                               |
| Christopher Casey              | 5        | 3               | 1                     | 1                               |
| Bernard Clark                  | 5        | 3               | 1                     | 1                               |
| Robert Jeens                   | 5        | N/A             | N/A                   | N/A                             |
| Andrew Martin Smith            | 5        | 3               | 1                     | 1                               |
| Jochen Neynaber <sup>(1)</sup> | 2        | N/A             | 1                     | 1                               |

<sup>(1)</sup> Resigned on 8 November 2010  
Alexander Mettenheimer joined the Board after the year end.

## e) Performance evaluation

- **The Company**  
The performance of the Company is considered in detail at each Board meeting.
- **The Board**  
The work of the Board as a whole and of the Board Committees was reviewed by the Nominations Committee in July 2011 and no areas of concern were identified.
- **Individual directors**  
The Chairman reviews each individual director's contribution on an annual basis. The Nominations Committee meets without the Chairman present in order to review the performance of the Chairman. At the Nominations Committee meeting in July 2011 it was agreed that the Chairman continues to promote effective leadership and each of the directors contributes valuable experience and skills to the Board. The Committee also reviewed the performance of the directors who will be seeking re-election at the 2011 AGM and recommended to the Board the continuing appointment of those directors.

## f) Internal controls

The Board has established an ongoing process for identifying, evaluating and managing any major risks faced by the Company. The process has been in place since 2 March 2000 is subject to regular review by the Board. It accords with the Revised Guidance for Directors on the Combined Code published in October 2005 by the FRC.

The Board has overall responsibility for the Company's system of internal controls and for reviewing its effectiveness. However, such a system is designed to manage rather than eliminate risks of failure to achieve the Company's business objective and can only provide reasonable and not absolute assurance against material misstatement or loss.

The Board, assisted by the Manager, undertook a full review of the Company's business risks and these have been analysed and recorded in a risk map which is reviewed regularly. The Board has reviewed the effectiveness of the Company's system of internal controls for the year ended 30 June 2011. The Board confirms that it has not identified, or been advised of, any failings or weaknesses that have been determined as significant.

# Report of the Directors

continued

The Manager has established an internal control framework to provide reasonable but not absolute assurance on the effectiveness of the internal controls operated on behalf of its clients. The effectiveness of the internal controls is assessed by the Manager's compliance and risk department on a continuing basis.

The Board receives each quarter from the Manager a formal report which details the steps taken to monitor the areas of risk, including those that are not directly the responsibility of the Manager, and which reports the details of any known internal control failures. The Board receives each year from the Manager a report on its internal controls which includes a report from the Manager's auditors on the control policies and procedures in operation.

#### *g) Accountability and relationship with the Manager*

The Statement of Directors' Responsibilities in respect of the Financial Statements is set out on page 30, the Report of the Independent Auditors on pages 31 and 32 and the going concern statement on page 20.

The Board has delegated contractually to external third parties, including the Manager, the management of the investment portfolio, the custodial services (which include the safeguarding of the assets), the day-to-day accounting, company secretarial and administration requirements and registration services. Each of these contracts was entered into after full and proper consideration by the Board of the quality and cost of the services offered, including the control systems in operation in so far as they relate to the affairs of the Company.

The Board receives and considers regular reports from the Manager and ad hoc reports and information are supplied to the Board as required. In addition, the Chairman attends meetings of all the chairmen of the investment trust companies managed by Henderson; these meetings provide a forum to discuss industry matters and the Chairman reports on them to the Board.

The Manager takes decisions as to the purchase and sale of individual investments. The Manager also ensures that all directors receive, in a timely manner, all relevant management, regulatory and financial information. Representatives of the Manager attend each Board

meeting enabling the directors to probe further on matters of concern. A formal schedule of matters specifically reserved for decision by the full Board has been defined and a procedure adopted for directors, in the furtherance of their duties, to take independent professional advice at the expense of the Company within certain parameters. The directors have access to the advice and services of the corporate Company Secretary through its appointed representative who is responsible to the Board for ensuring that Board procedures are followed and that applicable rules and regulations are complied with. The Board and the Manager operate in a supportive, cooperative and open environment.

#### *h) Continued appointment of the Manager*

The Board considers the arrangements for the provision of investment management and other services to the Company on an ongoing basis. The principal contents of the agreement with the Manager are explained under "Management arrangements" on page 21.

The Board reviews investment performance at each Board meeting and a formal review of the Manager is conducted annually by the Management Engagement Committee.

As a result of the Committee's review in July 2011, it is the opinion of the directors that the continued appointment of the current Manager on the terms agreed is in the interests of the Company's shareholders as a whole.

#### *i) Share capital and shareholders*

##### ● Share capital

The Company's share capital comprises ordinary shares of 12.5p nominal value. The voting rights of the ordinary shares on a poll are one vote for every two shares held. There are no restrictions on the transfer of the Company's ordinary shares and there are no shares that carry specific rights with regards to control of the Company.

At 30 June 2010, there were 51,627,289 shares in issue. During the year, the Company bought back and cancelled 993,060 shares, representing 1.9 per cent of the shares in issue at the beginning of the year, for a total cost of £3,802,000. At 30 June 2011 the number of shares in issue was 50,634,229.

# Report of the Directors

continued

Since 30 June 2011 and up to the date of this document, the Company has not bought back any shares.

## ● Substantial share interests

Declarations of interests in the voting rights of the Company at 30 June 2011 are set out below.

| Shareholder               | % of voting rights |
|---------------------------|--------------------|
| Rathbone Brothers plc     | 4.8%               |
| Legal & General Group plc | 4.1%               |

The Company has not been notified of any changes since year end.

At 30 June 2011, 19.4 per cent of the ordinary shares were held by participants in Halifax Share Dealing products and 4.7 per cent by participants in the Henderson products. These participants are given the opportunity to instruct the relevant nominee company to exercise the voting rights appertaining to their shares in respect of all general meetings of the Company. The nominee companies have stated that they will exercise the voting rights of any shares that have not been exercised by the individual participants. They will do so by voting for or against all resolutions to be put at all general meetings of the Company (or by withholding votes on such resolutions) pro rata to the aggregate voting instructions for each resolution received from those participants who have chosen to exercise their voting rights.

## ● Relations with shareholders

Shareholder relations are given high priority by the Board. The prime medium by which the Company communicates with its shareholders is through the Half Year Report and the Annual Report which aim to provide shareholders with a clear understanding of the Company's activities and their results. This information is supplemented by the daily calculation and publication at the London Stock Exchange of the NAV of the Company's ordinary shares and a monthly fact sheet.

The Board considers that shareholders should be encouraged to attend and participate in the AGM, which is chaired by the Chairman of the Board and which all

directors normally attend. Shareholders have the opportunity to address questions to the Chairman of the Board, the Chairman of the Audit Committee and all other directors at the meeting. The Fund Manager, as the representative of Henderson, makes a presentation to shareholders. A summary of the proxy votes received on the resolutions proposed is displayed at the meeting. It is the intention of the Board that the Annual Report and Notice of AGM be issued to shareholders so as to provide at least twenty working days' notice of the meeting. Shareholders wishing to lodge questions in advance of the meeting are invited to do so by writing to the Company Secretary at the registered office address given on page 59.

General presentations to both shareholders and analysts follow the publication of the annual results. All meetings between the Manager and shareholders are reported to the Board.

## ● Board authorities to issue and buy back shares

At each AGM the directors seek annual authority from shareholders to allot new ordinary shares, to disapply the pre-emption rights of existing shareholders, and to buy back for cancellation the Company's ordinary shares. As at the date of this report the authorities granted at the 2010 AGM to allot new ordinary shares and to disapply pre-emption rights have not been used.

The directors used the buy-back authority granted at the 2010 AGM to repurchase and cancel 288,000 shares. At the date of this report, the Company has remaining authority to buy back a further 7,345,242 shares. The authority will expire at the conclusion of the 2011 AGM.

More details of the authorities to be sought at the 2011 AGM are set out in the separate circular containing the Notice of Annual General Meeting.

## j) Corporate responsibility

### ● Responsible investment (SEE statement)

Responsible investment is the term Henderson uses to cover its work on corporate governance and corporate responsibility (or social, environmental and ethical ("SEE") issues) in the companies in which it invests on its clients' behalf, across all funds.

# Report of the Directors

continued

In May 2005 Henderson became a founding signatory to the United Nations Principles for Responsible Investment. The Principles, developed under the auspices of the UN Secretary-General, are a voluntary and aspirational framework for incorporating environmental, social and corporate governance issues into mainstream investment decision-making and ownership practices.

The way companies respond to sustainability and corporate responsibility can affect their business performance, both directly and indirectly. An investee company's policy on social responsibility and the environment is therefore considered as part of the investment risk decision; however, an investment may not necessarily be ruled out on social and environmental grounds only.

## ● Voting policy

Henderson's Responsible Investment Policy sets out the Manager's approach to corporate governance and corporate responsibility for all the companies in which it invests on behalf of its clients, and its policy on proxy voting. The Policy also sets out how Henderson implements the Stewardship Code.

The Company has reviewed Henderson's policy and has delegated responsibility for voting to the Manager. The Board receives regular reports on the voting undertaken by the Manager on behalf of the Company.

The Board and Henderson believe that voting at general meetings is an important aspect of corporate stewardship and a means of signalling shareholder views on board policy, practices and performance. Voting recommendations are guided by the best interests of the investee companies' shareholders.

Depending on the nature of the resolution the Fund Manager and/or members of the Board will give specific instructions on voting non-routine and unusual or controversial resolutions. Decisions not to support resolutions and the rationale therefor are fed back to the investee company prior to voting.

The Henderson Responsible Investment Policy and further details of Henderson's responsible investment activities can be found at [www.henderson.com](http://www.henderson.com)

## ● Environmental matters

The Company's core activities are undertaken by Henderson, which has implemented environmental management practices, including systems to limit the use of non-renewable resources and to minimise the impact of operations on the environment, and is focused on reducing greenhouse gas emissions and minimising waste, where possible.

## ● Bribery Act

The Board has reviewed the implications of the Bribery Act 2011, which came into force on 1 July 2011 and confirmed its zero tolerance to bribery and corruption in its business activities. It has sought assurances from its main contractors and suppliers that they will maintain adequate safeguards to protect against any potentially illegal behaviour by their employees and agents.

## Annual General Meeting (AGM)

The AGM will be held on Monday 7 November 2011 at 12.30pm. The formal notice of the AGM, including details of the business to be conducted at the meeting and explanations of the resolutions, is set out in the separate circular to be sent to shareholders with this report.

## Directors' statement as to disclosure of information to auditors

The directors who were members of the Board at the time of approving this report are listed on page 16. Each of those directors confirms that:

- to the best of their knowledge and belief, there is no information relevant to the preparation of their report of which the Company's auditors are unaware; and
- they have taken all the steps a director might reasonably be expected to have taken to be aware of relevant audit information and to establish that the Company's auditors are aware of that information.

By order of the Board

Deborah Trickett ACIS  
For and on behalf of  
Henderson Secretarial Services Limited  
Secretary

28 September 2011

# Statement of Directors' Responsibilities

The directors are responsible for preparing the Annual Report, the Directors' Remuneration Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the Group and Parent Company financial statements in accordance with International Financial Reporting Standards ("IFRSs") as adopted by the European Union. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and the Company and of the profit or loss of the Group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable IFRSs as adopted by the European Union have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and the Group and enable them to ensure that the financial statements and the Directors' Remuneration Report comply with the Companies Act 2006 and, as regards the Group financial statements, Article 4 of the IAS Regulation. They are also responsible for safeguarding the assets of the Company and the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Statement under DTR 4.1.12

Each of the directors, who are listed on page 16, confirms that, to the best of his knowledge:

- the Group financial statements, which have been prepared in accordance with IFRSs as adopted by the European Union, give a true and fair view of the assets, liabilities, financial position and profit of the Group; and
- the Report of the Directors in this Annual Report includes a fair review of the development and performance of the business and the position of the Group, together with a description of the principal risks and uncertainties that it faces.

For and on behalf of the Board  
Audley Twiston-Davies, Chairman  
28 September 2011

**The financial statements are published at [www.treuropeangrowth.com](http://www.treuropeangrowth.com) a website maintained by the Company's Manager, Henderson. The maintenance and integrity of this website is, so far as it relates to the Company, the responsibility of Henderson. The work carried out by the auditors does not involve consideration of the maintenance and integrity of the website, and, accordingly, the auditors accept no responsibility for any changes that have occurred to the financial statements since they were initially presented on the website. Visitors to the website need to be aware that legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.**

# Report of the Independent Auditors

## to the members of TR European Growth Trust PLC

We have audited the financial statements of TR European Growth Trust PLC for the year ended 30 June 2011 which comprise the Consolidated Statement of Comprehensive Income, the Consolidated and Parent Company Statements of Changes in Equity, the Consolidated and Parent Company Balance Sheets, the Consolidated and Parent Company Cash Flow Statements and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union and, as regards the parent company financial statements, as applied in accordance with the provisions of the Companies Act 2006.

### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page 30, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the Company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Group's and the Parent Company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material

misstatements or inconsistencies we consider the implications for our report.

### Opinion on financial statements

In our opinion:

- the financial statements give a true and fair view of the state of the Group's and of the Parent Company's affairs as at 30 June 2011 and of the Group's profit and Group's and Parent Company's cash flows for the year then ended;
- the Group financial statements have been properly prepared in accordance with IFRSs as adopted by the European Union;
- the Parent Company financial statements have been properly prepared in accordance with IFRSs as adopted by the European Union and as applied in accordance with the provisions of the Companies Act 2006; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006 and, as regards the Group financial statements, Article 4 of the IAS Regulation.

### Opinion on other matters prescribed by the Companies Act 2006

In our opinion:

- the part of the Directors' Remuneration Report to be audited has been properly prepared in accordance with the Companies Act 2006; and
- the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Matters on which we are required to report by exception

We have nothing to report in respect of the following:

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- adequate accounting records have not been kept by the Parent Company, or returns adequate for our audit have not been received from branches not visited by us; or
- the Parent Company financial statements and the part of the Directors' Remuneration Report to be audited are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

# Report of the Independent Auditors

continued

Under the Listing Rules we are required to review:

- the directors' statement, set out on page 20, in relation to going concern;
- the parts of the Corporate Governance Statement relating to the Company's compliance with the nine provisions of the UK Code on Corporate Governance specified for our review; and
- certain elements of the report to shareholders by the Board on directors' remuneration.

Sally Cosgrove (Senior Statutory Auditor)  
for and on behalf of PricewaterhouseCoopers LLP  
Chartered Accountants and Statutory Auditors  
London

28 September 2011

# Consolidated Statement of Comprehensive Income

for the year ended 30 June 2011

| Notes | Year ended 30 June 2011                                   |                         |                | Year ended 30 June 2010 |                         |                |
|-------|---|-------------------------|----------------|-------------------------|-------------------------|----------------|
|       | Revenue return<br>£'000                                   | Capital return<br>£'000 | Total<br>£'000 | Revenue return<br>£'000 | Capital return<br>£'000 | Total<br>£'000 |
| 2     | 2,979   | –                       | 2,979          | 3,489                   | –                       | 3,489          |
| 3     | 68  | –                       | 68             | 287                     | –                       | 287            |
| 10    | –   | 70,112                  | 70,112         | –                       | 34,905                  | 34,905         |
|       | <b>3,047</b>  | <b>70,112</b>           | <b>73,159</b>  | <b>3,776</b>            | <b>34,905</b>           | <b>38,681</b>  |
|       | <b>Expenses</b>   |                         |                |                         |                         |                |
| 4     | (254)   | (1,016)                 | (1,270)        | (242)                   | (968)                   | (1,210)        |
| 5     | (551)   | –                       | (551)          | (547)                   | –                       | (547)          |
|       | <b>2,242</b>  | <b>69,096</b>           | <b>71,338</b>  | <b>2,987</b>            | <b>33,937</b>           | <b>36,924</b>  |
|       | <b>Profit before finance costs and taxation</b>           |                         |                |                         |                         |                |
| 6     | (27)  | (108)                   | (135)          | (2)                     | (8)                     | (10)           |
|       | <b>2,215</b>  | <b>68,988</b>           | <b>71,203</b>  | <b>2,985</b>            | <b>33,929</b>           | <b>36,914</b>  |
|       | <b>Profit before taxation</b>                             |                         |                |                         |                         |                |
| 7     | (286)   | –                       | (286)          | (459)                   | –                       | (459)          |
|       | <b>1,929</b>  | <b>68,988</b>           | <b>70,917</b>  | <b>2,526</b>            | <b>33,929</b>           | <b>36,455</b>  |
|       | <b>Profit for the year and total comprehensive income</b> |                         |                |                         |                         |                |
| 8     | <b>Earnings per ordinary share – basic and diluted</b>    |                         |                |                         |                         |                |
|       | <b>3.79p</b>  | <b>135.36p</b>          | <b>139.15p</b> | <b>4.31p</b>            | <b>57.95p</b>           | <b>62.26p</b>  |

The total column of this statement represents the Consolidated Statement of Comprehensive Income, prepared in accordance with IFRS, as adopted by the European Union.

The revenue return and capital return columns are supplementary to this and are prepared under guidance published by the Association of Investment Companies.

All items in the above statement derive from continuing operations.

All income is attributable to the equity holders of TR European Growth Trust PLC, the parent company. There are no non-controlling interests.

The net profit of the Company for the year was £70,917,000 (2010: £36,455,000).

The Group does not have any other comprehensive income and hence the net profit for the year as disclosed above is the same as the Group's total comprehensive income.

# Consolidated and Parent Company Statements of Changes in Equity

for the year ended 30 June 2011

| Note | Consolidated<br>Year ended 30 June 2011                       |                                      |   |                                       |                             |                |
|------|---|--------------------------------------|---|---------------------------------------|-----------------------------|----------------|
|      | Called up<br>share<br>capital<br>£'000                        | Share<br>premium<br>account<br>£'000 | Capital<br>redemption<br>reserve<br>£'000 | Other<br>capital<br>reserves<br>£'000 | Revenue<br>reserve<br>£'000 | Total<br>£'000 |
|      | <b>6,453</b>  | <b>115,451</b>                       | <b>13,725</b>                             | <b>47,286</b>                         | <b>16,562</b>               | <b>199,477</b> |
|      | <b>Total equity at 30 June 2010</b>                           |                                      |   |                                       |                             |                |
|      | <b>Total comprehensive income:</b>                            |                                      |   |                                       |                             |                |
|      |   |                                      |   | <b>68,988</b>                         | <b>1,929</b>                | <b>70,917</b>  |
|      | <b>Profit for the year</b>                                    |                                      |   |                                       |                             |                |
|      | <b>Transactions with owners, recorded directly to equity:</b> |                                      |   |                                       |                             |                |
| 9    |   |                                      |   |                                       | <b>(2,178)</b>              | <b>(2,178)</b> |
|      | <b>Ordinary dividends paid</b>                                |                                      |   |                                       |                             |                |
| 18   | <b>(124)</b>  |                                      | <b>124</b>                                | <b>(3,802)</b>                        |                             | <b>(3,802)</b> |
|      | <b>Buy-backs of ordinary shares</b>                           |                                      |   |                                       |                             |                |
|      | <b>6,329</b>  | <b>115,451</b>                       | <b>13,849</b>                             | <b>112,472</b>                        | <b>16,313</b>               | <b>264,414</b> |
|      | <b>Total equity at 30 June 2011</b>                           |                                      |   |                                       |                             |                |

| Note | Consolidated<br>Year ended 30 June 2010                |                                      |   |                                       |                             |                |
|------|--|--------------------------------------|---|---------------------------------------|-----------------------------|----------------|
|      | Called up<br>share<br>capital<br>£'000                 | Share<br>premium<br>account<br>£'000 | Capital<br>redemption<br>reserve<br>£'000 | Other<br>capital<br>reserves<br>£'000 | Revenue<br>reserve<br>£'000 | Total<br>£'000 |
|      | 8,059  | 115,451                              | 12,119                                    | 62,270                                | 17,499                      | 215,398        |
|      | Total equity at 30 June 2009                           |                                      |   |                                       |                             |                |
|      | Total comprehensive income:                            |                                      |   |                                       |                             |                |
|      |  |                                      |   | 33,929                                | 2,526                       | 36,455         |
|      | Profit for the year                                    |                                      |   |                                       |                             |                |
|      | Transactions with owners, recorded directly to equity: |                                      |   |                                       |                             |                |
| 9    |  |                                      |   |                                       | (3,463)                     | (3,463)        |
|      | Ordinary dividends paid                                |                                      |   |                                       |                             |                |
| 18   | (1,606)  |                                      | 1,606                                     | (48,913)                              |                             | (48,913)       |
|      | Buy-backs of ordinary shares                           |                                      |   |                                       |                             |                |
|      | 6,453  | 115,451                              | 13,725                                    | 47,286                                | 16,562                      | 199,477        |
|      | Total equity at 30 June 2010                           |                                      |   |                                       |                             |                |

| Note | Company<br>Year ended 30 June 2011                            |                                      |   |                                       |                             |                |
|------|---|--------------------------------------|---|---------------------------------------|-----------------------------|----------------|
|      | Called up<br>share<br>capital<br>£'000                        | Share<br>premium<br>account<br>£'000 | Capital<br>redemption<br>reserve<br>£'000 | Other<br>capital<br>reserves<br>£'000 | Revenue<br>reserve<br>£'000 | Total<br>£'000 |
|      | <b>6,453</b>  | <b>115,451</b>                       | <b>13,725</b>                             | <b>48,843</b>                         | <b>15,005</b>               | <b>199,477</b> |
|      | <b>Total equity at 30 June 2010</b>                           |                                      |   |                                       |                             |                |
|      | <b>Total comprehensive income:</b>                            |                                      |   |                                       |                             |                |
|      |   |                                      |   | <b>68,487</b>                         | <b>2,430</b>                | <b>70,917</b>  |
|      | <b>Profit for the year</b>                                    |                                      |   |                                       |                             |                |
|      | <b>Transactions with owners, recorded directly to equity:</b> |                                      |   |                                       |                             |                |
| 9    |   |                                      |   |                                       | <b>(2,178)</b>              | <b>(2,178)</b> |
|      | <b>Ordinary dividends paid</b>                                |                                      |   |                                       |                             |                |
| 18   | <b>(124)</b>  |                                      | <b>124</b>                                | <b>(3,802)</b>                        |                             | <b>(3,802)</b> |
|      | <b>Buy-backs of ordinary shares</b>                           |                                      |   |                                       |                             |                |
|      | <b>6,329</b>  | <b>115,451</b>                       | <b>13,849</b>                             | <b>113,528</b>                        | <b>15,257</b>               | <b>264,414</b> |
|      | <b>Total equity at 30 June 2011</b>                           |                                      |   |                                       |                             |                |

| Note | Company<br>Year ended 30 June 2010                     |                                      |   |                                       |                             |                |
|------|--|--------------------------------------|---|---------------------------------------|-----------------------------|----------------|
|      | Called up<br>share<br>capital<br>£'000                 | Share<br>premium<br>account<br>£'000 | Capital<br>redemption<br>reserve<br>£'000 | Other<br>capital<br>reserves<br>£'000 | Revenue<br>reserve<br>£'000 | Total<br>£'000 |
|      | 8,059  | 115,451                              | 12,119                                    | 63,828                                | 15,941                      | 215,398        |
|      | Total equity at 30 June 2009                           |                                      |   |                                       |                             |                |
|      | Total comprehensive income:                            |                                      |   |                                       |                             |                |
|      |  |                                      |   | 33,928                                | 2,527                       | 36,455         |
|      | Profit for the year                                    |                                      |   |                                       |                             |                |
|      | Transactions with owners, recorded directly to equity: |                                      |   |                                       |                             |                |
| 9    |  |                                      |   |                                       | (3,463)                     | (3,463)        |
|      | Ordinary dividends paid                                |                                      |   |                                       |                             |                |
| 18   | (1,606)  |                                      | 1,606                                     | (48,913)                              |                             | (48,913)       |
|      | Buy-backs of ordinary shares                           |                                      |   |                                       |                             |                |
|      | 6,453  | 115,451                              | 13,725                                    | 48,843                                | 15,005                      | 199,477        |
|      | Total equity at 30 June 2010                           |                                      |   |                                       |                             |                |

The notes on pages 37 to 56 form part of these financial statements

# Consolidated and Parent Company Balance Sheets

at 30 June 2011

| Notes | Consolidated<br>2011<br>£'000                                 | Consolidated<br>2010<br>£'000 | Company<br>2011<br>£'000 | Company<br>2010<br>£'000 |         |
|-------|---|-------------------------------|--------------------------|--------------------------|---------|
|       | <b>Non current assets</b>                                     |                               |                          |                          |         |
| 10    | Investments held at fair value through profit or loss         | <b>270,800</b>                | 192,719                  | <b>271,787</b>           | 194,207 |
|       | <b>Current assets</b>   |                               |                          |                          |         |
| 13    | Other receivables   | <b>2,528</b>                  | 10,481                   | <b>2,528</b>             | 10,481  |
|       | Cash and cash equivalents                                     | <b>403</b>                    | 1,130                    | <b>400</b>               | 1,127   |
|       |   | <b>2,931</b>                  | 11,611                   | <b>2,928</b>             | 11,608  |
|       | <b>Total assets</b>   | <b>273,731</b>                | 204,330                  | <b>274,715</b>           | 205,815 |
|       | <b>Current liabilities</b>                                    |                               |                          |                          |         |
| 14    | Other payables  | <b>(557)</b>                  | (971)                    | <b>(1,541)</b>           | (2,456) |
|       | Bank loans and overdrafts                                     | <b>(8,760)</b>                | (3,882)                  | <b>(8,760)</b>           | (3,882) |
|       |   | <b>(9,317)</b>                | (4,853)                  | <b>(10,301)</b>          | (6,338) |
|       | <b>Net assets</b>   | <b>264,414</b>                | 199,477                  | <b>264,414</b>           | 199,477 |
|       | <b>Equity attributable to equity shareholders</b>             |                               |                          |                          |         |
| 16    | Called up share capital                                       | <b>6,329</b>                  | 6,453                    | <b>6,329</b>             | 6,453   |
| 17    | Share premium account   | <b>115,451</b>                | 115,451                  | <b>115,451</b>           | 115,451 |
| 18    | Capital redemption reserve                                    | <b>13,849</b>                 | 13,725                   | <b>13,849</b>            | 13,725  |
|       | Retained earnings:  |                               |                          |                          |         |
| 18    | Other capital reserves  | <b>112,472</b>                | 47,286                   | <b>113,528</b>           | 48,843  |
| 19    | Revenue reserve   | <b>16,313</b>                 | 16,562                   | <b>15,257</b>            | 15,005  |
| 20    | <b>Total equity</b>   | <b>264,414</b>                | 199,477                  | <b>264,414</b>           | 199,477 |
| 20    | <b>Net asset value per ordinary share – basic and diluted</b> | <b>522.20p</b>                | 386.38p                  | <b>522.20p</b>           | 386.38p |

These financial statements were approved by the directors on 28 September 2011 and signed on their behalf by:

Audley Twiston-Davies  
Chairman

# Consolidated and Parent Company Cash Flow Statements

for the year ended 30 June 2011

|   | Year ended<br>30 June 2011 |                  | Year ended<br>30 June 2010 |                  |
|---|----------------------------|------------------|----------------------------|------------------|
|   | Consolidated<br>£'000      | Company<br>£'000 | Consolidated<br>£'000      | Company<br>£'000 |
| <b>Operating activities</b>   |                            |                  |                            |                  |
| Profit before taxation  | 71,203                     | 71,203           | 36,914                     | 36,914           |
| Add back: interest payable  | 135                        | 135              | 10                         | 10               |
| Less gains on investments held at fair value through<br>profit or loss            | (70,112)                   | (69,611)         | (34,905)                   | (34,904)         |
| Sales of investments held at fair value through profit or loss                    | 125,548                    | 125,548          | 131,479                    | 131,479          |
| Purchases of investments held at fair value through profit or loss                | (133,619)                  | (133,619)        | (101,915)                  | (101,915)        |
| Withholding tax on dividends deducted at source                                   | (502)                      | (502)            | (656)                      | (656)            |
| Decrease in prepayments and accrued income  | 43                         | 43               | 287                        | 287              |
| Decrease/(increase) in amounts due from brokers                                   | 7,942                      | 7,942            | (9,750)                    | (9,750)          |
| Increase/(decrease) in accruals and deferred income                               | 106                        | 106              | (19)                       | (20)             |
| Decrease in VAT recoverable   | –                          | –                | 323                        | 323              |
| Decrease in amounts due to brokers  | (28)                       | (28)             | (2,181)                    | (2,181)          |
| Decrease in amounts due to subsidiary undertaking                                 | –                          | (501)            | –                          | –                |
| <b>Net cash inflow from operating activities before<br/>interest and taxation</b> | <b>716</b>                 | <b>716</b>       | 19,587                     | 19,587           |
| Interest paid   | (135)                      | (135)            | (5)                        | (5)              |
| Taxation recovered  | 184                        | 184              | 144                        | 144              |
| <b>Net cash inflow from operating activities</b>                                  | <b>765</b>                 | <b>765</b>       | 19,726                     | 19,726           |
| <b>Financing activities</b>   |                            |                  |                            |                  |
| Equity dividends paid (net of refund of unclaimed dividends)                      | (2,178)                    | (2,178)          | (3,463)                    | (3,463)          |
| Buy-backs of ordinary shares  | (4,294)                    | (4,294)          | (49,834)                   | (49,834)         |
| <b>Net cash used in financing</b>   | <b>(6,472)</b>             | <b>(6,472)</b>   | (53,297)                   | (53,297)         |
| <b>Decrease in cash and cash equivalents</b>                                      | <b>(5,707)</b>             | <b>(5,707)</b>   | (33,571)                   | (33,571)         |
| Cash and cash equivalents at the start of year                                    | (2,752)                    | (2,755)          | 30,709                     | 30,706           |
| Exchange movements  | 102                        | 102              | 110                        | 110              |
| <b>Cash and cash equivalents at the end of year</b>                               | <b>(8,357)</b>             | <b>(8,360)</b>   | (2,752)                    | (2,755)          |
| Comprising:   |                            |                  |                            |                  |
| Cash at bank  | 403                        | 400              | 1,130                      | 1,127            |
| Bank overdrafts   | (8,760)                    | (8,760)          | (3,882)                    | (3,882)          |
|   | <b>(8,357)</b>             | <b>(8,360)</b>   | (2,752)                    | (2,755)          |

The notes on pages 37 to 56 form part of these financial statements

# Notes to the Financial Statements

## 1 Accounting policies

### (a) Basis of preparation

The consolidated and parent company financial statements for the year ended 30 June 2011 have been prepared in accordance with International Financial Reporting Standards ("IFRSs") as adopted by the European Union and with those parts of the Companies Act 2006 applicable to companies reporting under IFRSs. IFRSs comprise standards and interpretations approved by the International Accounting Standards Board ("IASB"), together with interpretations of the International Accounting Standards and Standing Interpretations Committee approved by the International Accounting Standards Committee ("IASC") that remain in effect, to the extent that IFRSs have been adopted by the European Union.

The financial statements have been prepared on a going concern basis and on the historical cost basis, except for the revaluation of certain financial instruments. The principal accounting policies adopted are set out below. Where presentational guidance set out in the Statement of Recommended Practice ("SORP") for investment trusts issued by the Association of Investment Companies ("AIC") in January 2009 is consistent with the requirements of IFRSs, the directors have sought to prepare the financial statements on a basis consistent with the recommendations of the SORP.

The financial position of the Group is described in the Business Review on pages 18 to 22. Note 15 to the financial statements includes the Groups' policies and process for managing its capital; its financial risk management objectives; and details of financial instruments and exposure to credit risk and liquidity risk.

### Accounting Standards

#### (i) Standards, amendments and interpretations becoming effective in the current financial year:

- IFRS 1 (Amendment), *First Time Adoption of International Financial Reporting Standards* simplified the structure of IFRS 1 without making any technical changes. No impact on the Group's or Company's Financial Statements.
- IFRS 3 (Revised), *Business Combinations* harmonised business combination accounting with US GAAP. Not currently relevant to the Group or Company and therefore has no impact on the Financial Statements.
- IFRS 5 (Amendment), *Non-current Assets Held for Sale and Discontinued Operations* (as part of Improvements to IFRS issued in 2009). Not currently relevant to the Group or Company and therefore has no impact on the Financial Statements.
- IAS 27 (Revised), *Consolidated and Separate Financial Statements* introduced changes to the accounting for transactions with non-controlling interests in consolidated financial statements. Adoption did not have any impact on the Group or Company Financial Statements.
- IAS 32 (Amendment), *Financial Instruments: Presentation* – amendments relating to classification of rights issues. No impact on the Group's or Company's Financial Statements.
- IAS 39 (Amendment), *Eligible Hedged Items*. The amendment prohibits designating inflation as a hedgeable component of a fixed debt, and, in a hedge of a one-sided risk with options, prohibits including time value in the hedged risk. Not currently relevant to the Group or Company and therefore has no impact on the Financial Statements.
- IFRIC 15, *Agreements for Construction of Real Estate*. Not relevant to the Group or Company.
- IFRIC 16, *Hedges of a Net Investment in a Foreign Operation*. Provides clarification to net investment hedging issues. Not currently relevant to the Group or Company and therefore no impact on the Financial Statements.
- IFRIC 17, *Distributions of Non Cash Assets to Owners* clarifies how an entity should measure distributions of assets other than cash made as a dividend to its owners. Not currently relevant to the Group or Company and therefore no impact on the Financial Statements.
- IFRIC 18 *Transfer of Assets from Customers*. Not relevant to the Group.

# Notes to the Financial Statements

continued

## 1 Accounting policies (continued)

- Improvements to IFRS issued in 2009 comprised numerous other minor amendments to IFRS, resulting in accounting changes for presentation, recognition or measurement purposes as well as terminology or editorial amendments. These amendments had no impact on the Group or Company Financial Statements.

### **(ii) Standards, amendments and interpretations to existing standards that become effective in future accounting periods and have not been adopted early by the Group or the Company:**

- IAS 24 (Revised), *Related Party Disclosures* (effective for financial periods beginning on or after 1 January 2011, subject to EU endorsement). Revises the definition of related parties. Unlikely to have a significant effect.
- IFRS 9, *Financial Instruments* (effective for financial periods beginning on or after 1 January 2013). Replaces IAS 39. Simplifies accounting for financial assets, replacing the current multiple measurement categories with a single principle-based approach to classification. All financial assets to be measured at either amortised cost or fair value. The Group and Company will apply IFRS 9 from 1 July 2013, subject to endorsement by the EU.

### **(iii) Standards, amendments and interpretations to existing standards that become effective in future accounting periods and are not relevant to the Group's or the Company's operations:**

- IFRS 1 (Amendment) *First-time Adoption of International Financial Reporting Standards*
- IFRIC 19, *Extinguishing Financial Liabilities with Equity Instruments*.
- IFRIC 14 (Amendment), *IAS 19 – The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction*.

### **(b) Basis of consolidation**

The Group financial statements consolidate the financial statements of the Company and of its sole wholly owned subsidiary undertaking, TREG Finance Limited. The intragroup balances are eliminated on consolidation. The investment in the subsidiary is recognised at fair value in the financial statements of the Company.

### **(c) Investments held at fair value through profit or loss**

All investments are designated upon initial recognition as held at fair value through profit or loss. Investment transactions are accounted for on a trade date basis. Proceeds are measured at fair value, which are regarded as the proceeds of sale less any transaction costs. The fair value of the financial instruments in the balance sheet is based on their quoted bid price at the balance sheet date, without deduction of the estimated future selling costs. Unquoted investments (including the Company's investment in its subsidiary) are valued by the directors using primary valuation techniques such as earnings multiples, recent transactions and net assets. Where fair value cannot be reliably measured, the investment will be carried at the previous reporting date value unless there is evidence that the investment has since been impaired, in which case the value will be reduced.

Changes in the fair value of investments held at fair value through profit or loss and gains and losses on disposal are recognised in the Consolidated Statement of Comprehensive Income as "Gains or losses on investments held at fair value through profit or loss". Also included within this caption are transaction costs in relation to the purchase or sale of investments, including the difference between the purchase price of an investment and its bid price at the date of purchase.

### **(d) Presentation of Statement of Comprehensive Income**

In order to better reflect the activities of an investment trust company, and in accordance with guidance issued by the AIC, supplementary information which analyses the Statement of Comprehensive Income between items of a revenue and capital nature has been presented alongside the Statement of Comprehensive Income. In accordance with the Company's status as a UK investment company under Section 833 of the Companies Act 2006, net capital returns may not be distributed by way of dividend. Additionally, the net revenue is the measure the directors believe appropriate in assessing the Group's compliance with certain requirements set out in Section 1158 of the Corporation Tax Act 2010.

# Notes to the Financial Statements

continued

## 1 Accounting policies (continued)

### (e) Income

Dividends receivable on equity shares are recognised as revenue for the year on an ex-dividend basis. Special dividends are treated as revenue return or as capital return, depending on the facts of each individual case. Income from fixed interest debt securities is recognised using the effective interest rate method. Bank deposit interest is accounted for on an accruals basis.

Where the Company enters into a commitment to sub-underwrite an issue of securities, in exchange for the receipt of commission, a derivative financial instrument is created. Any such derivatives are recognised initially at fair value. They are re-measured subsequently at fair value, with the related gains and losses being reflected in the Statement of Comprehensive Income. Net losses arising from these derivatives, where the actual or expected loss from taking up the securities underwritten exceeds the commission income, are allocated to the capital return. Net gains are allocated to the revenue return.

### (f) Expenses

All expenses and interest payable are accounted for on an accruals basis. On the basis of the Board's expected long-term split of total returns in the form of capital and revenue returns of 80% and 20%, respectively, the Company charges 80% of its finance costs and management fees to capital. Any performance fees payable are allocated wholly to capital, reflecting the fact that, although they are calculated on a total return basis, they are expected to be attributable largely, if not wholly, to capital performance. Expenses which are incidental to the purchase or sale of an investment are charged to the capital return column of the Statement of Comprehensive Income and allocated to other capital reserves. All other operating expenses are charged to the revenue return column of the Statement of Comprehensive Income.

### (g) Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on the taxable profit for the year. Taxable profit differs from net profit as reported in the Statement of Comprehensive Income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using the effective tax rate of corporation tax for the accounting period.

In line with the recommendations of the SORP, the allocation method used to calculate tax relief on expenses presented against capital returns in the supplementary information in the Statement of Comprehensive Income is the "marginal basis". Under this basis, if taxable income is capable of being offset entirely by expenses presented in the revenue return column of the Statement of Comprehensive Income, then no tax relief is transferred to the capital return column.

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Investment trusts which have approval as such under Section 1158 of the Corporation Tax Act 2010 are not liable for taxation on capital gains.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the Statement of Comprehensive Income, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

### (h) Dividends payable to shareholders

Dividends payable to shareholders are recognised in the financial statements when they are paid or, in the case of final dividends, when they are approved by shareholders. Dividends are dealt with in the Statement of Changes in Equity.

# Notes to the Financial Statements

continued

## 1 Accounting policies (continued)

### (i) Foreign currency

For the purposes of the consolidated financial statements, the results and financial position of each entity are expressed in pounds sterling, which is the functional currency of the Company and of its subsidiary and the presentational currency of the Group. Sterling is the functional currency because it is the currency of the primary economic environment in which the Group operates.

Transactions recorded in overseas currencies during the year are translated into sterling at the appropriate daily exchange rates. Monetary assets and liabilities and equity investments held at fair value through profit or loss that are denominated in overseas currencies at the balance sheet date are translated into sterling at the exchange rates ruling at that date. Exchange gains and losses on investments held at fair value through profit or loss are included within "Gains or losses on investments held at fair value through profit or loss".

### (j) Cash and cash equivalents

Cash comprises cash in hand and demand deposits. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and that are subject to an insignificant risk of changes in value.

### (k) Bank borrowings

Interest-bearing bank loans and overdrafts are recorded initially at fair value, being the proceeds received, net of direct issue costs. They are subsequently measured at amortised cost. Finance charges, including premiums payable on settlement or redemption and direct issue costs, are accounted for on an accruals basis in the Statement of Comprehensive Income using the effective interest rate method and are added to the carrying amount of the instrument to the extent that they are not settled in the period in which they arise.

### (l) Repurchase of ordinary shares

The costs of repurchasing ordinary shares including related stamp duty and transaction costs are taken directly to equity and dealt with in the Statement of Changes in Equity. Share repurchase transactions are accounted for on a trade date basis. The nominal value of ordinary share capital repurchased and cancelled is transferred out of called up share capital and into the capital redemption reserve.

### (m) Capital reserves

The following are accounted for in the "Capital reserve arising on investments sold":

- expenses and finance costs charged to capital net of tax relief;
- gains and losses on the disposals of investments;
- realised foreign exchange differences of a capital nature; and
- costs of repurchasing ordinary share capital.

The following are accounted for in the "Capital reserve arising on investments held":

- increases and decreases in the valuation of investments held at the year end; and
- unrealised foreign exchange differences of a capital nature.

### (n) Key estimates and assumptions

Estimates and assumptions used in preparing the financial statements are reviewed on an ongoing basis and are based on historical experience and various other factors that are believed to be reasonable under the circumstances. The results of these estimates and assumptions form the basis of making judgments about carrying values of assets and liabilities that are not readily apparent from other sources.

The only estimates and assumptions that may cause material adjustment to the carrying value of assets and liabilities relate to the valuation of unquoted investments. These are valued in accordance with the techniques set out in note 1(c). At the year end, unquoted investments represent 7.3% of net assets (2010: 9.1%). These comprise the entirety of the Group's Level 3 investments in Note 15.

# Notes to the Financial Statements

continued

## 1 Accounting policies (continued)

### (o) Operating segments

Under IFRS 8, operating segments are considered to be the components of an entity, about which separate financial information is available, that is evaluated regularly by the chief operating decision-maker in deciding how to allocate resources and in assessing performance. The directors meet regularly to consider investment strategy and to monitor the Company's performance. The Fund Manager, who has been appointed to manage the Company's investments, attends all Board meetings at which investment strategy and performance are discussed. The directors consider that the Group has one operating segment, being the Parent Company's activity of investing in shares and securities primarily for capital appreciation in accordance with the Company's published investment objective. Its wholly owned subsidiary, TREG Finance Limited, exists to trade in securities to enhance the Group's returns but has not entered into any such transactions in recent years.

An analysis of investment activity by country has been provided in the Investment Activity table on page 9. Further analyses of expenses, investment gains or losses, profit and other assets and liabilities by country have not been given as either it is not possible to prepare such information in a meaningful way or the results are not considered to be significant.

| <b>2 Investment income</b>                       | <b>2011</b>  | 2010  |
|--|--------------|-------|
|  | <b>£'000</b> | £'000 |
| Overseas dividend income from listed investments | <b>2,979</b> | 3,489 |

All dividend income derived from investments in Continental Europe.

| <b>3 Other income</b>                           | <b>2011</b>  | 2010  |
|---|--------------|-------|
|   | <b>£'000</b> | £'000 |
| Bank interest                                   | <b>18</b>    | 38    |
| Underwriting commission (allocated to revenue)* | <b>50</b>    | 249   |
|   | <b>68</b>    | 287   |

\*The Company was not required to take up any shares in respect of its underwriting commitments in this or the previous year.

| <b>4 Management fees</b> | <b>Revenue</b> | <b>2011</b>    | <b>Total</b> | Revenue | 2010    | Total |
|--------------------------|----------------|----------------|--------------|---------|---------|-------|
|                          | <b>return</b>  | <b>Capital</b> | <b>£'000</b> | return  | Capital | £'000 |
|                          | <b>£'000</b>   | <b>return</b>  | <b>£'000</b> | £'000   | return  | £'000 |
| Management fee           | <b>254</b>     | <b>1,016</b>   | <b>1,270</b> | 242     | 968     | 1,210 |

A summary of the terms of the Management Agreement is given on page 21 in the Report of the Directors. No performance fee was earned in respect of the year to 30 June 2011 (2010: £nil).

# Notes to the Financial Statements

continued

| <b>5 Other operating expenses</b>                                     | <b>2011<br/>£'000</b> | 2010<br>£'000 |
|---|-----------------------|---------------|
| Auditors' remuneration:   |                       |               |
| – audit services relating to the Group and Parent Company             | <b>23</b>             | 25            |
| – audit services relating to the subsidiary undertaking               | <b>1</b>              | 1             |
| Directors' emoluments (see Directors' Remuneration Report on page 17) | <b>121</b>            | 128           |
| Other expenses payable to the management company*                     | <b>26</b>             | 15            |
| Custody fees  | <b>121</b>            | 172           |
| Printing  | <b>41</b>             | 38            |
| AIC fee   | <b>25</b>             | 26            |
| Irrecoverable VAT   | <b>34</b>             | 21            |
| Other expenses  | <b>159</b>            | 121           |
|   | <b>551</b>            | 547           |

\*Other expenses payable to the management company relate to marketing services.

| <b>6 Finance costs</b>           | Revenue<br>return<br>£'000 | 2011<br>Capital<br>return<br>£'000 | Total<br>£'000 | Revenue<br>return<br>£'000 | 2010<br>Capital<br>return<br>£'000 | Total<br>£'000 |
|----------------------------------|----------------------------|------------------------------------|----------------|----------------------------|------------------------------------|----------------|
| Bank loan and overdraft interest | <b>27</b>                  | <b>108</b>                         | <b>135</b>     | 2                          | 8                                  | 10             |

| <b>7 Taxation</b>                                   | Revenue<br>return<br>£'000 | 2011<br>Capital<br>return<br>£'000 | Total<br>£'000 | Revenue<br>return<br>£'000 | 2010<br>Capital<br>return<br>£'000 | Total<br>£'000 |
|---|----------------------------|------------------------------------|----------------|----------------------------|------------------------------------|----------------|
| <b>a Analysis of charge in year</b>                 |                            |                                    |                |                            |                                    |                |
| Corporation tax at 27.5% (2010: 28%)                | –                          | –                                  | –              | 41                         | –                                  | 41             |
| Double taxation relief                              | –                          | –                                  | –              | (41)                       | –                                  | (41)           |
|   | –                          | –                                  | –              | –                          | –                                  | –              |
| Foreign withholding taxes                           | <b>502</b>                 | –                                  | <b>502</b>     | 656                        | –                                  | 656            |
| Overseas tax reclaimable                            | <b>(216)</b>               | –                                  | <b>(216)</b>   | (197)                      | –                                  | (197)          |
| <b>Total current tax for the year (see note 7b)</b> | <b>286</b>                 | –                                  | <b>286</b>     | 459                        | –                                  | 459            |

# Notes to the Financial Statements

continued

## 7 Taxation (continued)

### b Factors affecting tax charge for the year

The tax assessed for the year ended 30 June 2011 is lower than the effective rate of corporation tax of 27.5% (2010: 28%).

The differences are explained below:

|  | Revenue<br>return<br>£'000 | 2011<br>Capital<br>return<br>£'000 | Total<br>£'000 | Revenue<br>return<br>£'000 | 2010<br>Capital<br>return<br>£'000 | Total<br>£'000 |
|--|----------------------------|------------------------------------|----------------|----------------------------|------------------------------------|----------------|
| Net profit on ordinary activities<br>before taxation | 2,215                      | 68,988                             | 71,203         | 2,985                      | 33,929                             | 36,914         |
| Corporation tax at 27.5% (2010: 28%)                 | 609                        | 18,972                             | 19,581         | 836                        | 9,500                              | 10,336         |
| Effects of:  |                            |                                    |                |                            |                                    |                |
| Gains on investments held not taxable                | –                          | (19,281)                           | (19,281)       | –                          | (9,773)                            | (9,773)        |
| Capital expenses unutilised for tax purposes         | –                          | 309                                | 309            | –                          | 273                                | 273            |
| Non-taxable dividends                                | (819)                      | –                                  | (819)          | (799)                      | –                                  | (799)          |
| Overseas tax   | 286                        | –                                  | 286            | 418                        | –                                  | 418            |
| Disallowable expenses                                | 20                         | –                                  | 20             | 4                          | –                                  | 4              |
| Losses available to be utilised                      | 190                        | –                                  | 190            | –                          | –                                  | –              |
| <b>Tax charge</b>                                    | <b>286</b>                 | <b>–</b>                           | <b>286</b>     | <b>459</b>                 | <b>–</b>                           | <b>459</b>     |

### c Provision for deferred taxation

No provision for deferred taxation has been made in the current year or in the prior year. The Company has not provided for deferred tax on capital gains or losses arising on the revaluation or disposal of investments as it is exempt from tax on these items because of its status as an investment trust company.

### d Factors that may affect future tax charges

The Group has not recognised deferred tax assets of £1,633,000 (2010: £1,250,000) arising as a result of loan relationship deficits and excess management expenses. These expenses will only be utilised if the Group has profits chargeable to corporation tax in the future.

## 8 Earnings per ordinary share

The earnings per ordinary share figure is based on the net profit for the year of £70,917,000 (2010: £36,455,000) and on the weighted average number of ordinary shares in issue during the year of 50,965,518 (2010: 58,554,559).

The earnings per ordinary share figure detailed above can be further analysed between revenue and capital, as below. The Company has no securities in issue that could dilute the return per ordinary share. Therefore the basic and diluted earnings per ordinary share are the same.

|   | 2011<br>£'000 | 2010<br>£'000 |
|---|---------------|---------------|
| Net revenue profit  | 1,929         | 2,526         |
| Net capital profit  | 68,988        | 33,929        |
| <b>Net profit</b>   | <b>70,917</b> | <b>36,455</b> |
| Weighted average number of ordinary shares in issue during the year | 50,965,518    | 58,554,559    |
|   | Pence         | Pence         |
| Revenue earnings per ordinary share                                 | 3.79          | 4.31          |
| Capital earnings per ordinary share                                 | 135.36        | 57.95         |
| <b>Total earnings per ordinary share</b>                            | <b>139.15</b> | <b>62.26</b>  |

# Notes to the Financial Statements

continued

| <b>9 Dividends</b>  | <b>2011<br/>£'000</b> | 2010<br>£'000       |
|---|-----------------------|---------------------|
| Amounts recognised as distributions to equity holders in the year:  |                       |                     |
| Write back of dividends over twelve years old   | –                     | (8)                 |
| Final dividend of 3.40p and special dividend of 0.85p per ordinary share for the year ended 30 June 2010 (2010: final dividend of 3.20p and special dividend of 2.30p per ordinary share for the year ended 30 June 2009) | <b>2,178</b>          | 3,471               |
|   | <b><u>2,178</u></b>   | <b><u>3,463</u></b> |

The final dividend of 3.40p and the special dividend of 0.85p per ordinary share in respect of the year ended 30 June 2010 were paid on 19 November 2010 to shareholders on the register of members at the close of business on 8 October 2010. The total dividend paid amounted to £2,178,000.

Subject to approval at the AGM in November 2011, the proposed final dividend of 3.60p and a special dividend of 0.65p per ordinary share will be paid on 11 November 2011 to shareholders on the register of members at the close of business on 14 October 2011.

The proposed final and special dividends for the year ended 30 June 2011 have not been included as a liability in these financial statements. Under IFRS, these dividends are not recognised until approved by the shareholders.

The total dividends payable in respect of the financial year which form the basis of Section 1158 of the Corporation Tax Act 2010 are set out below:

|   | <b>Group<br/>2011<br/>£'000</b> | <b>Company<br/>2011<br/>£'000</b> |
|---|---------------------------------|-----------------------------------|
| Revenue available for distribution by way of dividends for the year   | <b>1,929</b>                    | <b>2,430</b>                      |
| Proposed total dividend for the year ended 30 June 2011 – 4.25p<br>(comprising a final dividend of 3.60p and a special dividend of 0.65p)<br>(based on 50,634,229 shares in issue at 29 September 2011) | <b>(2,152)</b>                  | <b>(2,152)</b>                    |
| Revenue (deficit)/surplus   | <b><u>(223)</u></b>             | <b><u>278</u></b>                 |

For Section 1158 purposes the Company's undistributed revenue represents 8.0% of the income from investments of £3,479,000 (includes intra-group dividends paid during the year).

# Notes to the Financial Statements

continued

## 10 Investments held at fair value through profit or loss

### a Consolidated

|  | £'000          |
|--|----------------|
| Cost at 1 July 2010                      | 236,185        |
| Investment holding losses at 1 July 2010 | (43,466)       |
| Valuation at 1 July 2010                 | 192,719        |
| Movements in the year:                   |                |
| Acquisitions at cost                     | 133,619        |
| Disposals at cost                        | (120,140)      |
| Movements in investment holding losses   | 64,602         |
| <b>Valuation at 30 June 2011</b>         | <b>270,800</b> |
| Cost at 30 June 2011                     | 249,664        |
| Investment holding gains                 | 21,136         |
| <b>Valuation at 30 June 2011</b>         | <b>270,800</b> |

Included in the total investments are unlisted investments shown at the directors' fair valuation of £19,355,000 (2010: £18,077,000).

At 30 June 2011 no convertible or fixed interest securities were held in the portfolio (2010: nil).

|  | Investments<br>£'000 | Subsidiary<br>undertaking<br>£'000 | Total<br>£'000 |
|--|----------------------|------------------------------------|----------------|
| <b>b Company</b>                                 |                      |                                    |                |
| Cost at 1 July 2010                              | 236,185              | –                                  | 236,185        |
| Investment holding (losses)/gains at 1 July 2010 | (43,466)             | 1,488                              | (41,978)       |
| Valuation at 1 July 2010                         | 192,719              | 1,488                              | 194,207        |
| Movements in the year:                           |                      |                                    |                |
| Acquisitions at cost                             | 133,619              | –                                  | 133,619        |
| Disposals at cost                                | (120,140)            | –                                  | (120,140)      |
| Movements in investment holding losses/(gains)   | 64,602               | (501)                              | 64,101         |
| <b>Valuation at 30 June 2011</b>                 | <b>270,800</b>       | <b>987</b>                         | <b>271,787</b> |
| Cost at 30 June 2011                             | 249,664              | –                                  | 249,664        |
| Investment holding gains                         | 21,136               | 987                                | 22,123         |
| <b>Valuation at 30 June 2011</b>                 | <b>270,800</b>       | <b>987</b>                         | <b>271,787</b> |

Included in the total investments are unlisted investments shown at the directors' fair valuation of £20,342,000 (2010: £19,565,000).

Purchase and sale transaction costs for the year ended 30 June 2011 were £121,000 and £186,000 respectively (2010: transaction costs of purchases £89,000; transaction costs of sales £192,000). These comprise mainly stamp duty and commission.

# Notes to the Financial Statements

continued

## 10 Investments held at fair value through profit or loss (continued)

| <b>c Total capital gains from investments</b>  | <b>2011</b><br><b>£'000</b> | 2010<br>£'000 |
|--|-----------------------------|---------------|
| Realised gains based on historical cost  | <b>5,408</b>                | 8,336         |
| Add revaluation losses recognised in previous years                                    | <b>23,886</b>               | 22,312        |
| Gains on investments sold in year on carrying value at the previous balance sheet date | <b>29,294</b>               | 30,648        |
| Revaluation of investments held at 30 June   | <b>40,716</b>               | 4,147         |
| Exchange gains   | <b>102</b>                  | 110           |
|  | <b>70,112</b>               | 34,905        |

A geographical analysis of capital gains is shown in the Investment Activity table on page 9.

## 11 Subsidiary undertaking and other investee company information

### TREG Finance Limited

The Company has an investment in the entire issued ordinary share capital, fully paid, of £2 in its wholly owned subsidiary undertaking, TREG Finance Limited, which is registered in England and Wales and operates in the United Kingdom as an investment dealing company. The investment is stated in the Company's financial statements at the net asset value, which is considered by the directors to equate to fair value. The amount due to the subsidiary company at 30 June 2011 amounted to £985,000 (2010: £1,486,000). This payable has been eliminated on consolidation. During the year the subsidiary paid a dividend of £500,000 to the Company.

### 21 Centrale Partners III

21 Centrale Partners III is in the top ten largest investments as at 30 June 2011. It is valued at £11,048,000 (2010: £8,690,000), which includes all classes of investment. The Company owns 3.02% of its share capital, which was acquired at a cost of £7,681,000. The following information has been obtained from the most recently available audited accounts of the partnership for the year ended 31 December 2010:

|   |             |
|---|-------------|
| Profit per share  | €0.33       |
| Dividend per share  | Nil         |
| Net assets attributable to the interest held by the Company | €11,328,000 |

### Brainlab

Brainlab, a medical technology company, is in the top ten largest investments as at 30 June 2011. It is valued at £7,054,000 (2010: £6,395,000), which includes all classes of investment. The Company owns 6.9% of Brainlab's share capital, which was acquired at a cost of £10,565,000. The valuation of the holding in Brainlab is considered with reference to a number of valuation measures, both absolute and relative to a basket of listed peers. The following information has been obtained from the most recently available audited accounts of Brainlab for the year ended 30 September 2010:

|  |            |
|--|------------|
| Profit per share   | €1.53      |
| Dividend per share   | €0.32      |
| Net assets attributable to the ordinary shares held by the Company | €3,544,000 |

# Notes to the Financial Statements

continued

## 12 Substantial interests

The Group has interests of 3% or more of any class of capital in 10 investee companies. At 30 June 2011 no one company represented more than 3% of the investments. These investments are not considered by the directors to be significant in the context of these financial statements.

|                                       | <b>Consolidated</b><br><b>2011</b><br><b>£'000</b> | Consolidated<br>2010<br>£'000 | <b>Company</b><br><b>2011</b><br><b>£'000</b> | Company<br>2010<br>£'000 |
|---------------------------------------|--|-------------------------------|---|--------------------------|
| <b>13 Other receivables</b>           |  |                               |   |                          |
| Securities sold for future settlement | <b>2,005</b>                                       | 9,947                         | <b>2,005</b>                                  | 9,947                    |
| Withholding tax recoverable           | <b>376</b>   | 344                           | <b>376</b>                                    | 344                      |
| Prepayments and accrued income        | <b>147</b>   | 190                           | <b>147</b>                                    | 190                      |
|                                       | <b>2,528</b>                                       | 10,481                        | <b>2,528</b>                                  | 10,481                   |

|  | <b>Consolidated</b><br><b>2011</b><br><b>£'000</b> | Consolidated<br>2010<br>£'000 | <b>Company</b><br><b>2011</b><br><b>£'000</b> | Company<br>2010<br>£'000 |
|--|--|-------------------------------|---|--------------------------|
| <b>14 Other payables</b>                   |  |                               |   |                          |
| Securities purchased for future settlement | <b>68</b>  | 96                            | <b>68</b>                                     | 96                       |
| Amounts due to subsidiary undertaking      | –  | –                             | <b>985</b>                                    | 1,486                    |
| Amounts due on repurchase of shares        | –  | 492                           | –   | 492                      |
| Accruals and deferred income               | <b>489</b>   | 383                           | <b>488</b>                                    | 382                      |
|  | <b>557</b>   | 971                           | <b>1,541</b>                                  | 2,456                    |

## 15 Risk management policies and procedures

As an investment trust the Company invests in equities and other investments for the long term so as to secure its investment objectives as stated on the inside front cover and in the business review. In pursuing its investment objective, the Group is exposed to a variety of financial risks that could result in either a reduction in the Group's net assets or a reduction in the profits available for distribution by way of dividends.

These financial risks: market risk (comprising market price risk, currency risk and interest rate risk), liquidity risk and credit risk, and the directors' approach to the management of these risks, are set out below. The Board of directors and the Manager co-ordinate the Group's risk management.

The Board determines the objectives, policies and processes for managing the risks, and these are set out below under the relevant risk category. The policies for the management of risk have not changed from the previous accounting period.

### 15.1 Market risk

The fair value of a financial instrument held by the Group may fluctuate due to changes in market prices. Market risk comprises market price risk (see note 15.1.1), currency risk (see note 15.1.2) and interest rate risk (see note 15.1.3). The Manager assesses the exposure to market risk when making each investment decision, and monitors the overall level of market risk on the whole of the investment portfolio on an ongoing basis.

# Notes to the Financial Statements

continued

## 15 Risk management policies and procedures (continued)

### 15.1.1 Market price risk

Market price risks (ie changes in market prices other than those arising from interest rate risk or currency risk) may affect the fair value of the quoted and unquoted investments.

#### *Management of the risk*

The Board of directors manages the risks inherent in the investment portfolio by ensuring full and timely reporting of relevant information from the Manager. Investment performance is reviewed at each Board meeting. The Board monitors the Manager's compliance with the Group's objectives, and is directly responsible for investment strategy and asset allocation, including as between countries and economies.

The Group's exposure to changes in market prices on equity investments was £270,800,000 (2010: £192,719,000).

#### *Concentration of exposure to market price risk*

An analysis of the Group's investment portfolio is shown on pages 14 and 15. There is a concentration of exposure to France, Germany and Switzerland though it is recognised that an investment's country of domicile or of listing does not necessarily equate to its exposure to the economic conditions in that country.

#### *Market price risk sensitivity*

Based on the Group's investments at each balance sheet date, an increase or decrease of 20% (2010: 20%) in market prices would increase or decrease revenue return after tax by £54,000 (2010: £39,000), capital return after tax by £53,943,000 (2010: £38,390,000) and total profit after tax and shareholders' funds by £53,889,000 (2010: £38,351,000). This level of change is considered to be reasonable based on current market conditions.

### 15.1.2 Currency risk

A proportion of the Group's assets, liabilities, income and expenses are denominated in currencies other than sterling (the Group's functional currency and presentational currency). As a result, movements in exchange rates may affect the sterling value of those items.

#### *Management of the risk*

The Manager monitors the Group's exposure to foreign currencies on a daily basis and reports to the Board at each Board meeting. The Manager measures the risk to the Group of the foreign currency exposure by considering the effect on the Group's net asset value and total return of a movement in the exchange rate to which the Group's assets, liabilities, income and expenses are exposed.

Foreign currency borrowing and financial instruments may be used to limit the Group's exposure to future changes in exchange rates which might otherwise adversely affect the value of the portfolio of investments. Borrowings are limited to 30% of net asset value.

Investment income denominated in foreign currencies is converted into sterling on receipt. The Group does not use financial instruments to mitigate the currency exposure in the period between the time that income is included in the financial statements and its receipt.

#### *Foreign currency exposure*

The fair values of the Group's monetary items that have foreign currency exposure at year end are shown below. Where the Group's equity investments (which are not monetary items) are denominated in a foreign currency, they have been included separately in the analysis so as to show the overall level of exposure.

# Notes to the Financial Statements

continued

## 15 Risk management policies and procedures (continued)

|   | Euro<br>£'000  | US\$<br>£'000 | Swiss<br>Franc<br>£'000 | Other<br>£'000 |
|---|----------------|---------------|-------------------------|----------------|
| <b>2011</b>   |                |               |                         |                |
| Receivables (due from brokers, dividends and other income receivable) | 1,114          | –             | 659                     | 608            |
| Cash at bank and on deposit less overdrafts                           | (854)          | –             | 1                       | 399            |
| Payables (due to brokers, accruals and other creditors)               | (68)           | –             | –                       | –              |
| Total foreign currency exposure on net monetary items                 | 192            | –             | 660                     | 1,007          |
| Investments   | 191,807        | 2,835         | 40,150                  | 36,008         |
| <b>Total net foreign currency exposure</b>                            | <b>191,999</b> | <b>2,835</b>  | <b>40,810</b>           | <b>37,015</b>  |
| <b>2010</b>   |                |               |                         |                |
| Receivables (due from brokers, dividends and other income receivable) | 6,077          | –             | 145                     | 4,071          |
| Cash at bank and on deposit less overdrafts                           | 420            | 381           | 215                     | (3,871)        |
| Payables (due to brokers, accruals and other creditors)               | (18)           | –             | (78)                    | –              |
| Total foreign currency exposure on net monetary items                 | 6,479          | 381           | 282                     | 200            |
| Investments   | 143,115        | 8,614         | 21,327                  | 18,331         |
| Total net foreign currency exposure                                   | 149,594        | 8,995         | 21,609                  | 18,531         |

The above amounts are not representative of the exposure to risk during each year, as levels of monetary foreign currency exposure change significantly throughout the year.

### Foreign currency sensitivity

The following tables illustrate the sensitivity of the total profit after tax for the year and the net assets in regard to movements in the Company's foreign currency financial assets and financial liabilities caused by changes in the exchange rates for the Euro/Sterling, US Dollar/Sterling, Swiss Franc/Sterling and Other/Sterling.

It assumes the following changes in exchange rates:

Euro/Sterling +/- 10% (2010: 10%). US Dollar/Sterling +/- 10% (2010: 10%).

Swiss Franc/Sterling +/- 10% (2010: 10%). Other/Sterling +/- 10% (2010: 10%)

These percentages are deemed reasonable based on the average market volatility in exchange rates in the previous 12 months. The sensitivity analysis is based on the Group's foreign currency financial assets and financial liabilities held at each balance sheet date.

# Notes to the Financial Statements

continued

## 15 Risk management policies and procedures (continued)

The impact on the total profit after tax and the year end net assets of a depreciation in the year end exchange rate for Sterling against the currencies shown would have been as follows:

|   | 2011          |               |                         |                | 2010          |               |                         |                |
|---|---------------|---------------|-------------------------|----------------|---------------|---------------|-------------------------|----------------|
|   | Euro<br>£'000 | US\$<br>£'000 | Swiss<br>Franc<br>£'000 | Other<br>£'000 | Euro<br>£'000 | US\$<br>£'000 | Swiss<br>Franc<br>£'000 | Other<br>£'000 |
| Profit after tax                        |               |               |                         |                |               |               |                         |                |
| Revenue return                          | 189           | 22            | 35                      | 37             | 263           | 51            | 34                      | 55             |
| Capital return                          | 21,226        | 315           | 4,443                   | 3,985          | 15,060        | 953           | 2,360                   | 1,833          |
| Change to profit after tax for the year | 21,415        | 337           | 4,478                   | 4,022          | 15,323        | 1,004         | 2,394                   | 1,888          |
| Impact on net assets                    | 21,415        | 337           | 4,478                   | 4,022          | 15,323        | 1,004         | 2,394                   | 1,888          |

The impact on the total profit after tax and the year end net assets of an appreciation in the year end exchange rate for Sterling against the currencies shown would have been as follows:

|   | 2011          |               |                         |                | 2010          |               |                         |                |
|---|---------------|---------------|-------------------------|----------------|---------------|---------------|-------------------------|----------------|
|   | Euro<br>£'000 | US\$<br>£'000 | Swiss<br>Franc<br>£'000 | Other<br>£'000 | Euro<br>£'000 | US\$<br>£'000 | Swiss<br>Franc<br>£'000 | Other<br>£'000 |
| Profit after tax                        |               |               |                         |                |               |               |                         |                |
| Revenue return                          | (155)         | (17)          | (29)                    | (30)           | (185)         | (11)          | (22)                    | (44)           |
| Capital return                          | (17,367)      | (257)         | (3,635)                 | (3,260)        | (12,957)      | (780)         | (1,935)                 | (1,660)        |
| Change to profit after tax for the year | (17,522)      | (274)         | (3,664)                 | (3,290)        | (13,142)      | (791)         | (1,957)                 | (1,704)        |
| Impact on net assets                    | (17,522)      | (274)         | (3,664)                 | (3,290)        | (13,142)      | (791)         | (1,957)                 | (1,704)        |

In the opinion of the directors, the above sensitivity analyses are not representative of the year as a whole, since the level of exposure changes frequently as part of the currency risk management process used to meet the Group's objective.

### 15.1.3 Interest rate risk

Interest rate movements may affect the level of interest receivable from cash at bank and on deposit, and the interest payable on the Group's short term borrowings. Interest rate changes may also have an impact on the market value of the Company's equity investments. In particular, the effect of interest rate changes on the earnings of companies held within the portfolio may have a significant impact on the valuations of those companies.

#### *Management of the risk*

The Group finances part of its activities through borrowings at levels approved and monitored by the Board. Derivative contracts are not used to hedge against the exposure to interest rate risk.

#### *Interest rate exposure*

The exposure of financial assets and liabilities to floating interest rate risk can be found on the balance sheet under the headings "Cash and cash equivalents" and "Bank loans and overdrafts". These amounts are not necessarily representative of the exposure to interest rates during the year, as the level of exposure changes as investments are made, borrowings are drawn down and repaid. The Group does not have any fixed interest rate exposure.

Interest received on cash balances or paid on the bank overdraft is at a margin over LIBOR or its foreign currency equivalent (2010: same).

# Notes to the Financial Statements

continued

## 15 Risk management policies and procedures (continued)

### Interest rate sensitivity

The impact on the total profit after tax and the year end net assets of an increase or decrease of 100 basis points (2010: 100 basis points) in interest rates would have been as follows:

|                                     | Increase<br>in rates<br>2011<br>£'000 | Decrease<br>in rates<br>2011<br>£'000 | Increase<br>in rates<br>2010<br>£'000 | Decrease<br>in rates<br>2010<br>£'000 |
|-------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
| Statement of Comprehensive Income – |                                       |                                       |                                       |                                       |
| Profit after tax                    |                                       |                                       |                                       |                                       |
| Revenue return                      | (14)                                  | 14                                    | 3                                     | (3)                                   |
| Capital return                      | (70)                                  | 70                                    | (31)                                  | 31                                    |
| Change to net profit and net assets | <u>(84)</u>                           | <u>84</u>                             | <u>(28)</u>                           | <u>28</u>                             |

This level of change is considered to be reasonable based on current market conditions.

In the opinion of the directors, these sensitivity analyses are not representative of the year as a whole, since exposure changes as investments are made, and borrowings are drawn down or repaid throughout the year.

### 15.2 Liquidity risk

This is the risk that the Group will encounter difficulty in meeting obligations associated with financial liabilities.

#### Management of the risk

Liquidity risk is not significant as the majority of the Group's assets are investments in quoted securities that are readily realisable. During the year the Group had an unsecured multi-currency borrowing facility of £20,000,000 with JPMorgan Chase Bank NA, the Company's custodian (2010: same). The facility is subject to regular review.

The Board gives guidance to the Manager as to the maximum amount of the Company's resources that should be invested in any one company. The policy is that the Company should generally remain fully invested and that short term borrowings be used to manage short term cash requirements.

#### Liquidity risk exposure

The remaining contractual maturities of the financial liabilities at year end, based on the earliest date on which payment can be required, was as follows:

|   | 2011<br>3 months<br>or less<br>£'000 | 2011<br>Total<br>£'000 | 2010<br>3 months<br>or less<br>£'000 | 2010<br>Total<br>£'000 |
|---|--------------------------------------|------------------------|--------------------------------------|------------------------|
| Current liabilities:                              |                                      |                        |                                      |                        |
| Borrowings under the custodian overdraft facility | 8,760                                | 8,760                  | 3,882                                | 3,882                  |
| Amounts due to brokers and accruals               | 557                                  | 557                    | 971                                  | 971                    |
|   | <u>9,317</u>                         | <u>9,317</u>           | <u>4,853</u>                         | <u>4,853</u>           |

# Notes to the Financial Statements

continued

## 15 Risk management policies and procedures (continued)

### 15.3 Credit risk

The failure of the counterparty to a transaction to discharge its obligations under that transaction could result in the Group suffering a loss.

#### *Management of the risk*

Credit risk is managed as follows:

- transactions involving derivatives are entered into only with investment banks, the credit rating of which is taken into account so as to minimise the risk to the Group of default;
- investment transactions are carried out with a large number of approved brokers, whose credit-standard is reviewed periodically by the Manager, and limits are set on the amount that may be due from any one broker;
- cash at bank is held only with reputable banks and is subject to continual review.

None of the Group's financial assets or liabilities is secured by collateral or other credit enhancements.

Outstanding settlements are subject to credit risk. Credit risk is mitigated by the Group through its decision to transact with counterparties of high credit quality. The Group only buys and sells investments through brokers which are approved counterparties, thus minimising the risk of default during settlement. The credit ratings of brokers are reviewed periodically by the Manager, and limits are set on the amount that may be due from any one broker.

The Group is also exposed to credit risk through the use of banks for its cash position. Bankruptcy or insolvency of banks may cause the Group's rights with respect to cash held by banks to be delayed or limited. The Group's cash balances are held by the custodian, JPMorgan Chase Bank NA. The directors believe the counterparty is of high credit quality, therefore the Group has minimal exposure to credit risk.

#### *Credit risk exposure*

The table below summarises the credit risk exposure of the Group as at year end:

|                                       | 2011<br>£'000 | 2010<br>£'000 |
|---------------------------------------|---------------|---------------|
| Receivables:                          |               |               |
| Securities sold for future settlement | 2,005         | 9,947         |
| Accrued income                        | 125           | 169           |
| Cash at bank                          | 403           | 1,130         |
|                                       | <b>2,533</b>  | <b>11,246</b> |

### 15.4 Fair values of financial assets and financial liabilities

Financial assets and financial liabilities are either carried in the balance sheet at their fair value (investments) or the balance sheet amount is a reasonable approximation of fair value (due from brokers, dividends and interest receivable, due to brokers, accruals, cash at bank and bank overdrafts).

### 15.5 Fair value hierarchy disclosures

The table below sets out the fair value measurements using the IFRS 7 fair value hierarchy.

Categorisation within the hierarchy has been determined on the basis of the lowest level of input that is significant to the fair value measurement of the relevant asset as follows:

Level 1 – valued using quoted prices in active markets for identical assets.

Level 2 – valued by reference to valuation techniques using observable inputs other than quoted prices included within Level 1.

Level 3 – valued by reference to valuation techniques using inputs that are not based on observable market data.

The valuation techniques used by the Company are explained in the accounting policies note on page 38.

# Notes to the Financial Statements

continued

## 15 Risk management policies and procedures (continued)

| Fair value hierarchy | Group<br>2011<br>£'000 | Company<br>2011<br>£'000 |
|----------------------|------------------------|--------------------------|
| Equity Investments   |                        |                          |
| Level 1              | 251,445                | 251,445                  |
| Level 2              | –                      | –                        |
| Level 3              | 19,355                 | 20,342                   |
| <b>Total</b>         | <b>270,800</b>         | <b>271,787</b>           |

Level 3 represents the Group's unquoted investments. A reconciliation of fair value movements within Level 3 is set out below.

| Level 3 investments at fair value through profit or loss                   | Group<br>2011<br>£'000 | Company<br>2011<br>£'000 |
|--|------------------------|--------------------------|
| Opening balance  | 18,077                 | 19,565                   |
| Acquisitions   | 597                    | 597                      |
| Disposal proceeds  | (1,268)                | (1,268)                  |
| Transfers into Level 3   | 490                    | 490                      |
| Total gains included in the Consolidated Statement of Comprehensive Income |                        |                          |
| – on assets sold   | 380                    | 380                      |
| – on assets held at the year end   | 1,079                  | 578                      |
| <b>Closing balance</b>   | <b>19,355</b>          | <b>20,342</b>            |

| Fair value hierarchy | Group<br>2010<br>£'000 | Company<br>2010<br>£'000 |
|----------------------|------------------------|--------------------------|
| Equity Investments   |                        |                          |
| Level 1              | 174,642                | 174,642                  |
| Level 2              | –                      | –                        |
| Level 3              | 18,077                 | 19,565                   |
| <b>Total</b>         | <b>192,719</b>         | <b>194,207</b>           |

A reconciliation of fair value movements within Level 3 is set out below.

| Level 3 investments at fair value through profit or loss                            | Group<br>2010<br>£'000 | Company<br>2010<br>£'000 |
|---|------------------------|--------------------------|
| Opening balance   | 19,516                 | 21,005                   |
| Acquisitions  | 530                    | 530                      |
| Disposal proceeds   | (2,585)                | (2,585)                  |
| Transfers into Level 3  | 326                    | 326                      |
| Total gains/(losses) included in the Consolidated Statement of Comprehensive Income |                        |                          |
| – on assets sold  | 711                    | 711                      |
| – on assets held at the year end  | (421)                  | (422)                    |
| <b>Closing balance</b>  | <b>18,077</b>          | <b>19,565</b>            |

# Notes to the Financial Statements

continued

## 15 Risk management policies and procedures (continued)

### 15.5 Fair value hierarchy disclosures (continued)

The total value of unquoted investments as at 30 June 2011 was £19,355,000 (2010: £18,077,000). A list of unquoted investments is shown on page 12.

### 15.6 Capital management policies and procedures

The Group's capital management objectives are:

- to ensure that it will be able to continue as a going concern; and
- to maximise the income and capital return to its equity shareholders through an appropriate balance of equity capital and debt.

The portfolio includes unquoted investments which total 7.2% of the total portfolio. These unquoted investments include limited liability partnerships (where the valuations are based on accounts produced by those companies) and unquoted holdings (which are held at directors' valuations).

The Group's capital at 30 June 2011 comprised its equity share capital, reserves and debt that are shown in the balance sheet at a total of £273,174,000 (2010: £203,359,000).

The Board, with the assistance of the Manager, monitors and reviews the broad structure of the Group's capital on an ongoing basis. This review includes:

- the need to buy back equity shares for cancellation, which takes account of the difference between the net asset value per share and the share price (ie the level of share price discount or premium);
- the need for new issues of equity shares;
- the extent to which revenue in excess of that which is required to be distributed should be retained.

The Company's policies and processes for managing capital are unchanged from the preceding accounting period.

The Company is subject to the following externally imposed capital requirements:

- as a public company, the Company has a minimum share capital of £50,000;
- in order to be able to pay dividends out of profits available for distribution by way of dividends, the Company has to be able to meet one of the two capital restriction tests imposed on investment companies by law.

These requirements are unchanged since last year, and the Company has complied with them.

| <b>16 Called up share capital</b>      | <b>2011<br/>number</b> | <b>2011<br/>£'000</b> | <b>2010<br/>number</b> | <b>2010<br/>£'000</b> |
|--|------------------------|-----------------------|------------------------|-----------------------|
| <b>Allotted, issued and fully paid</b> |                        |                       |                        |                       |
| Ordinary shares of 12.5p               | <b>50,634,229</b>      | <b>6,329</b>          | 51,627,289             | 6,453                 |

During the year 993,060 (2010: 12,848,566) ordinary shares were bought back for cancellation at a cost of £3,802,000 (2010: £48,913,000). No shares were bought back between 30 June 2011 and 28 September 2011.

| <b>17 Share premium account</b>           | <b>Group and<br/>Company<br/>£'000</b> |
|---|--|
| <b>At 1 July 2010 and at 30 June 2011</b> | <b>115,451</b>                         |

# Notes to the Financial Statements

continued

## 18 Capital redemption reserve and other capital reserves

| <b>a Consolidated</b>  | <b>Capital redemption reserve<br/>£'000</b> | Capital reserve arising on revaluation of investments held<br>£'000 | Capital reserve arising on investments sold<br>£'000 | <b>Total<br/>£'000</b> |
|--|---|---|--|------------------------|
| At 1 July 2010   | <b>13,725</b>                               | (43,466)  | 90,752   | <b>47,286</b>          |
| Transfer on disposal of investments (see note 10c)             | –   | 23,886  | (23,886)   | –                      |
| Capital gains for the year                                     | –   | 40,716  | 29,294   | <b>70,010</b>          |
| Expenses and finance costs charged to capital after tax relief | –   | –   | (1,124)  | <b>(1,124)</b>         |
| Net gain on foreign exchange                                   | –   | –   | 102  | <b>102</b>             |
| Buy-backs of ordinary shares                                   | <b>124</b>                                  | –   | (3,802)  | <b>(3,802)</b>         |
| <b>At 30 June 2011</b>   | <b>13,849</b>                               | <b>21,136</b>   | <b>91,336</b>  | <b>112,472</b>         |

The capital reserve arising on revaluation of investments held at 30 June 2011 includes a loss of £12,474,000 in respect of the revaluation of unquoted investments (2010: loss of £8,336,000).

| <b>b Company</b>   | <b>Capital redemption reserve<br/>£'000</b> | Capital reserve arising on revaluation of investments held<br>£'000 | Capital reserve arising on investments sold<br>£'000 | <b>Total<br/>£'000</b> |
|--|---|---|--|------------------------|
| At 1 July 2010   | <b>13,725</b>                               | (41,978)  | 90,821   | <b>48,843</b>          |
| Transfer on disposal of investments (see note 10c)             | –   | 23,886  | (23,886)   | –                      |
| Capital gains for the year                                     | –   | 40,215  | 29,294   | <b>69,509</b>          |
| Expenses and finance costs charged to capital after tax relief | –   | –   | (1,124)  | <b>(1,124)</b>         |
| Net gain on foreign exchange                                   | –   | –   | 102  | <b>102</b>             |
| Buy-backs of ordinary shares                                   | <b>124</b>                                  | –   | (3,802)  | <b>(3,802)</b>         |
| <b>At 30 June 2011</b>   | <b>13,849</b>                               | <b>22,123</b>   | <b>91,405</b>  | <b>113,528</b>         |

The capital reserve arising on revaluation of investments held at 30 June 2011 includes a loss of £11,487,000 in respect of the revaluation of unquoted investments (2010: loss of £6,848,000).

| <b>19 Retained earnings – revenue reserve</b> | <b>Consolidated<br/>£'000</b> | <b>Company<br/>£'000</b> |
|---|-------------------------------|--------------------------|
| At 1 July 2010                                | 16,562                        | 15,005                   |
| Ordinary dividends paid                       | (2,178)                       | (2,178)                  |
| Revenue profit for the year                   | 1,929                         | 2,430                    |
| <b>At 30 June 2011</b>                        | <b>16,313</b>                 | <b>15,257</b>            |

As permitted by the Companies Act 2006, the Company has not presented its own Statement of Comprehensive Income. The profit after taxation of the Company amounted to £70,917,000 (2010: £36,455,000).

# Notes to the Financial Statements

continued

## 20 Net asset value per ordinary share

The net asset value per ordinary share is based on the net assets attributable to the ordinary shares of £264,414,000 (2010: £199,477,000) and on the 50,634,229 ordinary shares in issue at 30 June 2011 (2010: 51,627,289). The Company has no securities in issue that could dilute the net asset value per ordinary share.

The movements during the year in assets attributable to the ordinary shares were as follows:

|   | £'000          |
|---|----------------|
| Net assets attributable to ordinary shares at 1 July 2010 | 199,477        |
| Buy-backs of ordinary shares                              | (3,802)        |
| Profit for the year                                       | 70,917         |
| Dividends paid in the year                                | (2,178)        |
| <b>Total net assets at 30 June 2011</b>                   | <b>264,414</b> |

## 21 Capital commitments and contingent liabilities

### Capital commitments

At 30 June 2011 there were capital commitments of £951,000 (2010: £1,146,000) in respect of the Company's holdings in limited partnerships.

### Contingent liabilities

At 30 June 2011 there were no contingent liabilities in respect of sub underwriting participations (2010: same).

## 22 Related party transactions

Under the terms of an agreement dated 24 February 1995, the Company has appointed wholly owned subsidiaries of Henderson Global Investors Limited to provide investment management, accounting, administration and company secretarial services. Henderson has contracted with BNP Paribas Securities Services to provide accounting and administration services.

With effect from 1 July 2007, VAT is no longer charged on management fees or performance fees.

Details of the arrangements for these services are given on pages 20 and 21 in the Report of the Directors. The total of the fees payable to Henderson under this agreement in respect of the year ended 30 June 2011 was £1,270,000 (2010: £1,210,000), of which £331,000 was outstanding at 30 June 2011 (2010: £249,000).

In addition to the above services, Henderson has provided the Company with marketing services. The total fees payable for these services for the year ended 30 June 2011 amounted to £26,000 (excluding VAT) (2010: £15,000), of which £9,000 (excluding VAT) was outstanding at 30 June 2011 (2010: £4,000).

The compensation payable to key management personnel in respect of short term employment benefits was £121,000 (2010: £128,000). In practice this disclosure relates wholly to the fees payable to the directors in respect of the year; the directors are all non-executive and receive no other compensation. The Directors' Remuneration Report on page 17 provides details. The Company has no employees.

# General Shareholder Information

## Release of results

The half year results are announced in February. The full year results are announced in September.

## Annual General Meeting

The AGM will be held in London at 12.30 pm on 7 November 2011.

## Dividend payment date

Subject to shareholder approval at the AGM, a dividend will be paid on the ordinary shares on 11 November 2011.

## Dividend payments

Dividends can be paid to ordinary shareholders by means of BACS (Bankers' Automated Clearing Services); mandate forms for this purpose are available from the Registrar. Alternatively, shareholders can write to the Registrar (the address is given on page 59) to give their instructions; these must include the bank account number, the bank account title and the sort code of the bank to which payments are to be made.

## Share price listings

The market price of the Company's ordinary shares is published daily in the Financial Times, The Times and the Daily Telegraph. The Financial Times also shows figures for the estimated net asset values and the discounts/premiums applicable.

## Share price information

The ISIN/SEDOL (Stock Exchange Daily Official List) code numbers of the Company's ordinary shares are GB0009066928/0906692. Other sources include Bloomberg (TRG LN) and Reuters (TRG.L).

## Nominee share code

Where notification has been provided in advance, the Company will arrange for copies of shareholder communications to be provided to the operators of nominee accounts. Nominee investors may attend general meetings and speak at meetings when invited to do so by the Chairman.

Investors in the Henderson and Halifax Share Dealing products receive all shareholder communications. A voting instruction form is provided to facilitate voting at general meetings of the Company.

## Performance details

Details of the Company's performance are updated daily on the Company's website: [www.treuropeangrowth.com](http://www.treuropeangrowth.com)

## Disability Act

Copies of this Report or other documents issued by the Company are available from the Company Secretary. If needed, copies can be made available in a variety of formats, either Braille or on audio tape or larger type as appropriate.

You can contact the Registrar, Equiniti, which has installed textphones to allow speech and hearing impaired people who have their own textphone to contact them directly by ringing 0870 600 3950 without the need for an intermediate operator. Specially trained operators are available during normal business hours to answer queries via this service.

Alternatively, if you prefer to go through a 'typetalk' operator (provided by the Royal National Institute for Deaf People) you should dial 18001 followed by the number you wish to dial.

# General Shareholder Information

continued

## Glossary of Terms

### Discount

The amount by which the market price per share of an investment trust is lower than the net asset value per share. The discount is normally expressed as a percentage of the net asset value per share. The Company publishes a net asset value (NAV) per share figure on a daily basis, through the official newswire of the London Stock Exchange. This figure is calculated in accordance with the AIC formula and includes current financial year revenue items. Prior to July 2008 the AIC formula, which had been used by the Company, excluded current financial year revenue items.

### Gearing

Gearing is defined as investments as a percentage of net assets. The effect of gearing is to magnify the return on capital and revenue.

### Net asset value

The value of total assets less liabilities. The net asset value divided by the number of shares in issue produces the net asset value per share.

### Premium

The amount by which the market price per share of an investment trust exceeds the net asset value per share. The premium is normally expressed as a percentage of the net asset value per share.

## Warning to Shareholders

**Many companies are aware that their shareholders have received unsolicited phone calls or correspondence concerning investment matters. These are typically from overseas based 'brokers' who target UK shareholders offering to sell them what often turn out to be worthless or high risk shares in US or UK investments. They can be very persistent and extremely persuasive. Shareholders are therefore advised to be very wary of any unsolicited advice, offers to buy shares at a discount or offers of free company reports.**

**Please note that it is very unlikely that either the Company or the Company's Registrar, Equiniti, would make unsolicited telephone calls to shareholders and that any such calls would relate only to official documentation already circulated to shareholders and never in respect of investment 'advice'.**

**If you are in any doubt about the veracity of an unsolicited phone call, please call the Company Secretary at the number provided on page 59.**

# Directors and Other Information

## Directors

Audley Twiston-Davies (Chairman)  
Christopher Casey  
Bernard Clark  
Robert Jeens  
Andrew Martin Smith  
Alexander Mettenheimer (from 1 July 2011)

## Registered Office

201 Bishopsgate  
London EC2M 3AE  
Telephone: 020 7818 1818  
[www.treuropeangrowth.com](http://www.treuropeangrowth.com)

## Registered Number

Registered as an investment company in  
England and Wales number 2520734

## Investment Manager

Henderson Global Investors Limited, authorised  
and regulated by the Financial Services Authority  
represented by:

Ollie Beckett  
Simon Savill

## Secretary

Henderson Secretarial Services Limited  
represented by Deborah Trickett ACIS

## Registrar

Equiniti Limited  
Aspect House  
Spencer Road  
Lancing  
West Sussex BN99 6DA  
Telephone: 0870 601 5366

## Independent Auditors

PricewaterhouseCoopers LLP  
7 More London  
Riverside  
London SE1 2RT

## Stockbrokers

Winterflood Investment Trusts  
The Atrium Building  
Cannon Bridge  
25 Dowgate Hill  
London EC4R 2GA

## Solicitors

Herbert Smith  
Exchange House  
Primrose Street  
London EC2A 2HS

## Halifax Share Dealing Limited

Lovell Park Road  
Leeds LS1 1NS  
Telephone: 0845 609 0408  
Email: [communications@halifax.co.uk](mailto:communications@halifax.co.uk)  
Website: [www.halifax.co.uk](http://www.halifax.co.uk)

## Henderson ISA Holders

ISA Department  
Henderson Global Investors  
PO Box 10665  
Chelmsford CM99 2BF  
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